SECOND COPY.
2964

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY. CONSOLIDATED

Copyrighted 1900 by
THE JEWELERS' CIRCULAR PUB. CO.

Corbin Building, 11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

31ST YEAR. NEW YORK, WEDNESDAY, AUGUST 1, 1900. VOL. XLI. No. 1.

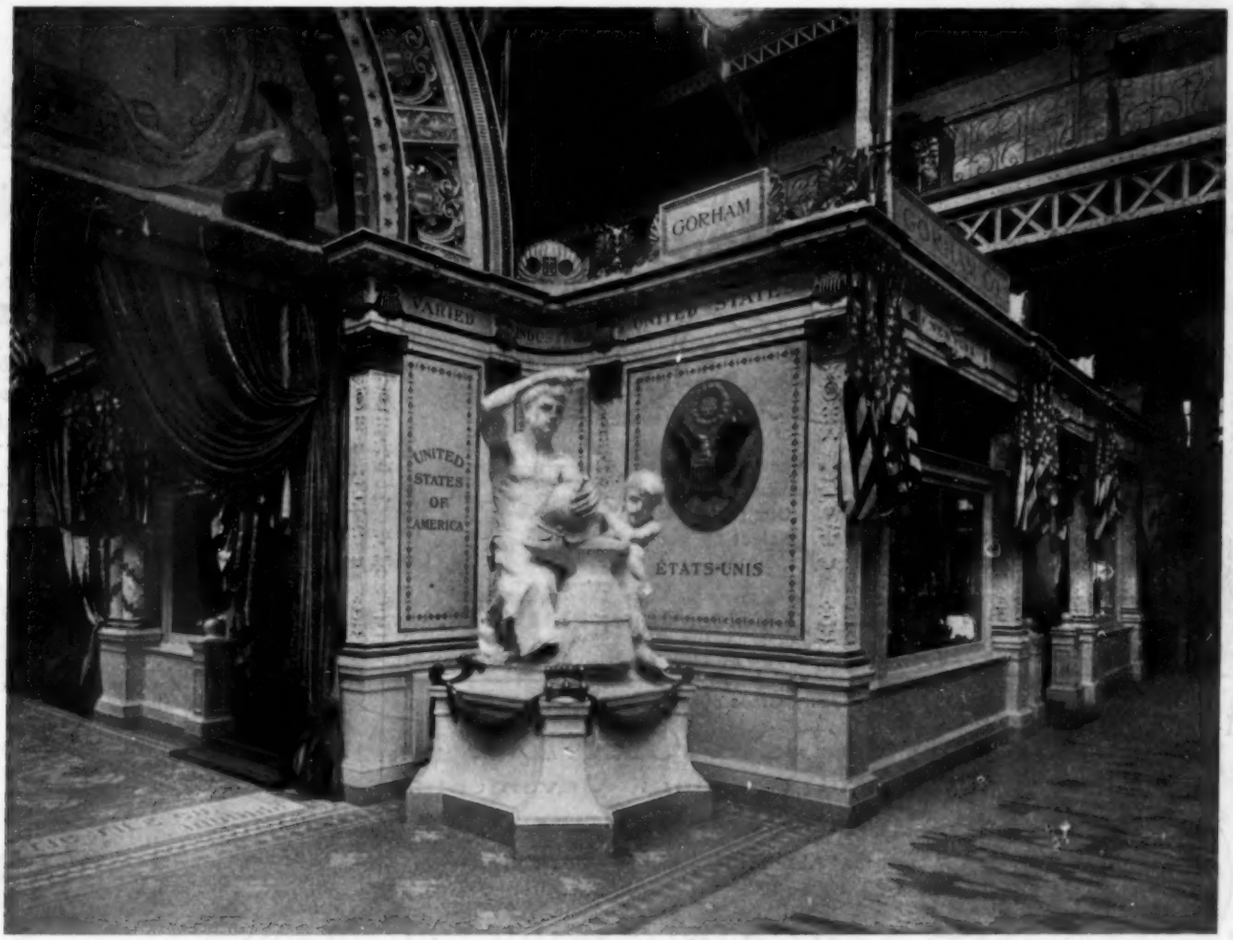
Two Copies Received
AUG 2 1900
Copyright Entry
2nd Copy Delivered to
PERIODICAL DIVISION
AUG 2 1900

THE GENIUS OF AMERICAN JEWELERS AND SILVERSMITHS.

EXHIBITS AT THE PARIS EXPOSITION. GORHAM MFG. CO.'S EXHIBIT. PAPER IV. THE PAVILION.

IN concluding this description of the Gorham Mfg. Co.'s exhibit at the Paris Exposition some details should be given as to the beautiful pavilion in which it is shown. The pavilion is situated in the most prominent part of the United States section of the Department of Varied Industries, at the right hand side of the entrance to the main aisle, and is unlike in effect and arrangement any other booth or pavilion in the American section.

In the preparation of their exhibit at Paris, the Gorham Company were hampered in their installation from two causes: First, that owing to the scheme of decoration prepared by the United States Commission there was an awkward corner taken from their space for the purpose of making a more imposing entrance to the American section; and second, by the limited amount of space at their disposal. In 1889 they occupied double the present floor space, while at the World's Fair, Chicago, four times the area



APPROACH TO THE AMERICAN SECTION, WITH GORHAM MFG. CO. EXHIBIT.—PARIS EXPOSITION.

TS720
.J5

F&B TRADE MARK REGISTERED

What to Buy for the Fall

F&B REGISTERED

is a question quickly settled after an examination of our various lines of new goods gotten up especially for this season. Our **Lockets** cannot be equaled by any others shown, and like our **Chains, Bracelets, Link Buttons, Pins, Earrings and Chain Mountings,** are fully guaranteed by us. Notice the finish on these goods; it is equal to solid gold, though the prices are extremely low.

Our new catalogue of Sterling Silver goods will soon be ready; send for a copy.

1720. Locket, Satin, Engraved, Stones set.

1723. Locket, Satin, Engraved, Pearls set.

CUT 1/3 SCALE SIZE 5 5/8 X 4 5/8

272. Baby Set, Lincoln Pattern.

1769 Locket, Rose Finish.
1772. Locket, Satin Finish.
Gold Front, Assorted Stones set in eyes and mouth.

1777. Engraved Gold Front, Opals and Pearls.

We are showing two new patterns in Sterling Silver **Toilet and Manicure** goods this Fall: **Lincoln and Beaded** patterns. We shall continue to run our **Washington, Jefferson, Victoria and American Beauty** patterns as usual, but we have added very largely to our number of sets, including a great variety of **Desk Sets.** Get our prices; they are extremely low.

Theodore W. Foster & Bro. Co.,

Successors to FOSTER & BAILEY.

Manufacturing Jewelers and Silversmiths,

100 Richmond St., Providence, R. I.

A PROFUSION OF NEW STYLES

FOR 1900.

The "Bryant" Rings.

are the result of fifty years of careful ring making. No retailer can afford to neglect their purchase. Our trade-mark guarantees quality, style and finish. Selection packages sent any responsible jeweler.

M. B. BRYANT & CO., 7 Maiden Lane, NEW YORK.

J. R. WOOD & SONS,

21 MAIDEN LANE, NEW YORK.

Manufacturers of

SEAMLESS PLAIN SOLID GOLD RINGS,

Diamond Engraved Stone and Child's Rings,

No Rings Stamped Different from Quality. Send for Catalogue and Price List.

Cash paid for old gold or silver or taken in trade. If allowance is not satisfactory, notify AT ONCE and will return in same condition as received.

CHRONOMETERS.

A large stock of new Chronometers always on hand. Second-hand chronometers made up equal to new and readjusted, for sale or rent.

Repairing and readjusting Marine Chronometers for the trade a specialty

CHARLES A. GEISSLER,

Successor to H. H. HEINRICH,

REMOVED TO 26 South St., New York.

TO ORDER, any Grade of

WATCH CASES,

Elgin and Waltham Movements,

DIAMONDS and JEWELRY,

From the "ALL-THE-TIME" up-to-date stock of

Lissauer & Company

EST. 1866. 12 MAIDEN LANE

P. O. Box 2516. NEW YORK.

SIMONS BRO. & CO. 1840

SILVERSMITHS, JEWELERS.

PHILA. NEW YORK CHICAGO

MAKERS OF GOLD AND SILVER THIMBLES.

Mainsprings.

Our Mainspring stock was never better. In fact, never so complete. Our orders prove their quality. We guarantee all springs from $1.00 up. Our **"Keystone"** springs, at **$9.00 per gross,** are as good as you can buy elsewhere for $12.00. Give them a trial if a cheap spring is wanted. We can furnish you with the famous **"L. C. R. Straw Color"** for **$12.00 per gross,** and our special **"L. C. R. Recoiling,"** every spring warranted for one year in the watch—and your word for it—for **$15.00 per gross.**

Our Special Mounted Balance Jewels, at **$7.50 net per gross,** are not equaled by any of our competitors for double the money.

Send us your mail orders, take advantage of the 10 per cent cash discount, and figure the result.

L. C. REISNER & CO.,

Importers, Exporters, Manufacturers and Jobbers
Watchmakers' Tools, Material and Supplies,

11 Chestnut St., Lancaster, Pa. 111 S. Eighth St., Philadelphia, Pa.

The Greatest Market.

THE SPEEDWAY.

Buy at the fountain-head. Buy where you can find the greatest and most varied assortment and the latest styles. Buy in the greatest market, New York, the center of the jewelry and kindred trades. In manufactures and imports it is unrivaled. A trip to New York will give you new ideas and new energy.

By joining the Merchants' Association (cost absolutely nothing) the retail jeweler can obtain **round-trip fare for one and one-third ordinary single fare,** or, in other words, members of the Merchants' Association pay **33⅓ per cent less** than the regular fare.

Dates and Territory for Reduced Fares.

AUG. 4 to 8 inclusive.
" 25 to 29 "

Territory of Central Passenger Ass'n: POINTS WEST OF BUT NOT INCLUDING SUSPENSION BRIDGE, NIAGARA FALLS, BUFFALO, ERIE, PITTSBURG AND WHEELING, W. VA., NORTH OF THE OHIO AND EAST OF THE MISSISSIPPI, AND SOUTH OF A LINE FROM ST. LOUIS TO CHICAGO, INCLUDING THE CITIES OF LOUISVILLE, ST. LOUIS AND CHICAGO.

Tickets good for 30 days from date of sale.

AUG. 25 to 29 inclusive.
SEPT. 1 to 4 "

Territory of Trunk Line Ass'n includes the following Points and Lines East thereof to New England Line: SUSPENSION BRIDGE, NIAGARA FALLS, BUFFALO, DUNKIRK, ERIE, PITTSBURG, BELLAIRE, O., WHEELING, PARKERSBURG, HUNTINGTON, W. VA. (N. Y. & HARLEM R. R. NOT INCLUDED). Reduction not given to points less than 100 miles from New York

Tickets good for 15 days from date of sale.

Coming, July 21 to August 20 (inclusive).

Going, August 1 to August 31 (inclusive).

Territory over Southern Pacific R. R., via New Orleans.

FOR FULL PARTICULARS AND APPLICATION BLANKS, ADDRESS:

The Merchants' Association of New York,

346 Broadway, cor. Leonard St., or any of the following members:

Gorham Mfg. Co., Broadway and 19th St.

C. G. Alford & Co., 192 Broadway.

N. H. White & Co., 21 and 23 Maiden Lane.

Hayden W. Wheeler & Co. 2 Maiden Lane.

Alfred H. Smith & Co., 182 Broadway.

Harris & Harrington, 32 and 34 Vesey St.

J. B. Bowden & Co., 1 Maiden Lane.

Oppenheimer Bros. & Veith Nassau and John Sts.

Day, Clark & Co., 23 Maiden Lane.

Mount & Woodhull, 26 Maiden Lane.

John R. Wood & Sons, 21 and 23 Maiden Lane.

Bawo & Dotter, 26–32 Barclay St.

You Can Cut at Both Ends and Succeed—

in ditch making;
in anything else you lose.

Cut down the money you pay for your chains and you will cut down the quality.

A **GOOD** chain cannot be bought at a cut price.

There's but one way to economize in your chain buying. Buy the best you can procure. Buy the goods you know are honest in stock, good in workmanship and excellent in finish and design.

SIMMONS GOODS ARE STANDARD GOODS.

They are the best values your money can purchase.

We are makers of gold-filled and rolled gold plate chains, chain bracelets, solid gold and gold-filled fobs, lockets and seals.

R.F. SIMMONS CO.

NEW YORK 3 MAIDEN LANE · ATTLEBORO · MASS. · CHICAGO 126 STATE ST.

GOVE-PROV-RI

A NEW DEPARTURE.

CANDLESTICKS!

We are not satisfied with adding new designs to our already well-known line of CHAFING DISHES, KETTLES, TRAYS, etc., but we have added ENTIRELY NEW LINES.

We illustrate one of them. We now lead the market on CANDLESTICKS in brass, old brass, nickel, gilt and cut glass mounted goods.

Also many articles for the table, *Carving-Set Rests, Ash Receivers, Match Holders* in glass, mounted in nickel, etc., etc.

Our new catalogue gives you full particulars. Send for a copy.

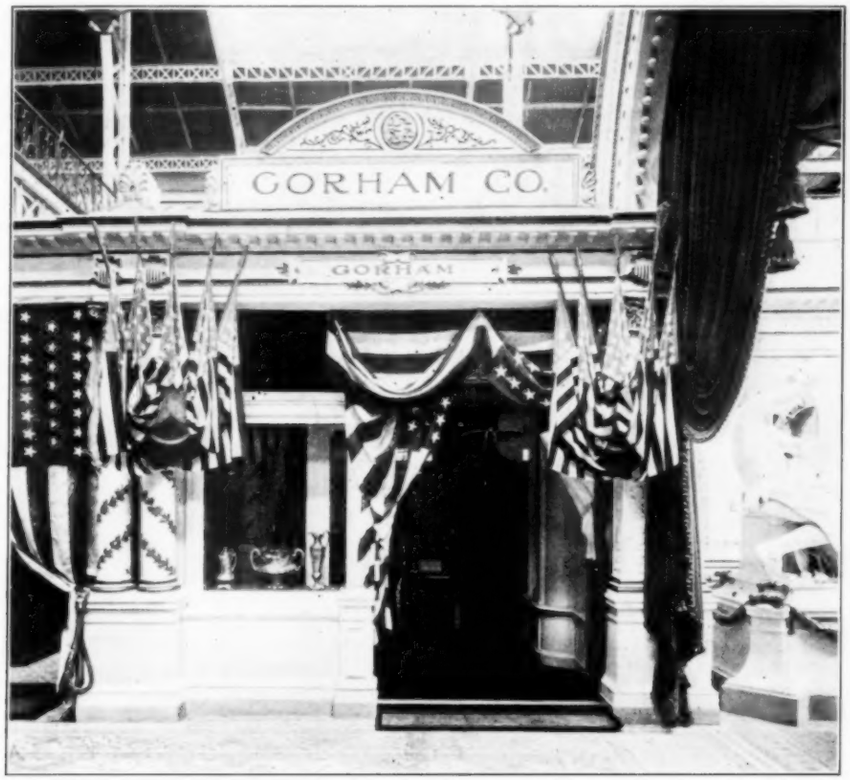
S. STERNAU & CO.,

204 Church St., New York.

TRADE PAPER ADV. AGCY. N.Y. -E-

The Stuart
R. WALLACE & SONS M'F'G. Co
SILVERSMITHS,
WALLINGFORD, CONN.
226 FIFTH AVE., NEW YORK.
131-137 WABASH AVE., CHICAGO.
120 SUTTER ST., SAN FRANCISCO.
63 BASINGHALL ST., LONDON, E.C.
This Pattern is made Complete in all Fancy Pieces and Table Cutlery, and is carried in Stock in Extra Triple and Sectional Plates.
Every dealer who has not "1835 R. WALLACE" Silver Plated Flat Ware represented in his Stock should send for our Illustrated Price Lists and Discounts.
"1835 R. WALLACE" TRADE MARK
COFFEE SPOON
PRESERVE SPOON
IND'L SALAD FORK
SMALL COLD MEAT FORK
OYSTER FORK

was covered. Notwithstanding these difficulties they prepared an installation that has won commendation from the Commission of France as well as that of the United States, and, in fact, has been generally said to be the most successful in the Department of Varied Industries. The governing motive of the designers of this pavilion has been to present the exhibit as that of a private collection or museum, rather than to give it the appearance of a shop. With this end in view it became necessary to roof the pavilion in order to hide from view the unsightly construction of the Exhibition Building, and at the same time to afford a sense of privacy not usually accomplished in such undertakings; therefore, the pavilion has been covered with a roof having enriched plaster ceiling, with a large skylight in the center, designed especially for the purpose and executed in New York. The general design of the ceiling, frieze and decorations is in Italian Rénaissance, and this has been carried out most successfully in its treatment both as to modeling and color effect. The pavilion was designed for artificial lighting, although with ordinary bright days the effect is extremely good from the natural light. The general treatment of the whole design is an effect of white and gold, the ceiling having been treated in old ivory white, the frieze around the skylight in white and gold, and the skylight itself in grisaille glass with gold ornamentation, bearing in the panels the names of some of the principal ancient silversmiths: Cellini, Michel Angelo, Del Sarto, Albrecht Dürer, Peter Vischer, Revere, Flaxman and Heriot. The cases which were made in New York are finished in white enamel and lined with a rich hunter's green. The upholstery is finished in the same material, and the whole pavilion is carpeted with a dark red carpet.



FRONT SECTION OF MAIN AISLE, SHOWING THE GORHAM MFG. CO. PAVILION.

The illustrations presented are two exterior and one interior; one shows the approach to the American section, with the Gorham exhibit on the corner; another shows the front section from the main aisle, while the third represents a general interior view, showing a section of the skylight and center case where the gold goods are displayed. In this connection it may be stated that it has been found extremely difficult, if not quite impossible, to secure photographs of this interior that could in any way do justice to the furnishings and exhibits themselves as shown in the pavilion. These photographs, which were taken especially for illustration in THE CIRCULAR-WEEKLY, show the decorations prepared for the Fourth of July.

An interesting fact connected with the installation of this exhibit is that every feature was designed, manufactured and shipped from New York, and was erected under the supervision of American workmen.

GENERAL INTERIOR VIEW OF THE GORHAM MFG. CO. EXHIBIT.

Jewels at the Paris Exposition.

VISITORS to the Paris Exposition, especially the feminine contingent, have been charmed with the wonderful exhibit of jewelry, as presented by one of the leading jewelers of France, says the New York *Tribune*. It is said that nothing could be more classically beautiful than the comb especially made for Princesse de Monaco of shaded blue and green enamels, representing a peacock's spread plumage, and in the eye of each a glittering blue opal. Another ornament of rare beauty is the chain of twisted pearls, with a gold and opal clasp, made for Princesse Cantacuzene, as well as a beautiful bracelet belonging to Princesse Bibisco, formed of gold plaques, on which orchids are shown in colored enamels. A curious salambo headdress is of black and green enamel snakes.

We Are Now

showing an exceedingly large and well-assorted stock in original lots, at prices to interest large buyers.

ARNSTEIN BROS. & CO.,

Importers and Cutters of

DIAMONDS

NEW YORK, 65 Nassau St.

LONDON, 29 Ely Place.

AMSTERDAM, 12 Tulp Straat.

ELSIE BEE'S FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

The golf caddie bag in pretty plaid silk or in silver contains two or three gold or silver golf sticks which, upon examination, prove to be very neat tie pins. This is among pleasing favors or small prizes for social functions.

*

The tale of natural history in charms and pins is an old one, but now the fascinations of the animal world are transferred to the hat pins which this Summer bids fair to be quite another thing from the ball or oval topped affair to which we are accustomed. An elephant of shaded red gold, with its trunk gracefully rounded up and tipped with a pearl, which seems about to disappear into the animal's mouth, is one instance of the new order; a parrot, in gold and enamel, with a pearl in its beak, is another. A golden turtle has emeralds set in its shell and a second member of the tortoise tribe is *pavé* with pearls; brilliantly enameled dragon flies, with gleaming metallic hued wings, have their slender bodies *pavé* with brilliants or pearls; swallows, perfectly modeled, are in silver or gold; and unique as anything in the array is a life sized grasshopper, with nature's colorings achieved in a combination of shaded silver, gold and enamel.

*

In fine rings sapphires are increasingly used in combination with diamonds. Many of the Montana sapphires have greater brilliancy than the foreign stones.

*

Handsome two stone rings are very much in evidence, the gems, usually a diamond and a colored stone, being set diagonally in a split head, and the latest cutting for both emerald and sapphire is the round form. The square shape is also very fashionable. An entirely novel presentation of the emerald, noted in a ring, was a marquise stone framed in brilliants.

*

A very large, round turquoise, with a comparatively small brilliant on either side, and the same modest supporting stones for a huge square cut emerald, represent original ideas in rings.

*

The single line of brilliants or pearls continues to be the standard finish for handsome side combs. Very original bracelets, for whose display the present indoor sleeve affords excellent opportunity, take the form of a golden snake, whose body is coiled twice or it may be thrice around, while the tail stands almost at right angles and the head is thrust straightforward as if to strike. The scales are well carved and in the top of the flat head is set a good sized emerald, the eyes being small spinels or brilliants.

*

An exceedingly dainty belt clasp is furnished by two tiny pansies beautifully enameled and set with pearls.

*

A pink topaz heart set around with brilliants *pavés*, above which it projects, makes a charming pendant.

ELSIE BEE.

The Giant of Collar Buttons

IN QUALITY, IN SALES.

One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:

Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

KREMENTZ & CO.,

49 Chestnut Street,

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.
Selling Agents to Jobbing Trade.

NEWARK, N. J.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other Precious Stones and Pearls.

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, New York.

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

IN 15 DIFFERENT SIZES. INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST. ALFRED G. STEIN, Representative.

The large invoices of

Rough

received during the past few months have been cut and polished and are now ready for the inspection of the trade.

Oppenheimer Bros. & Veith,

IMPORTERS AND CUTTERS OF DIAMONDS,

Cor. Nassau and John Sts.,

AMSTERDAM: 2 Tulp Straat.
LONDON: 45 Holborn Viaduct.

NEW YORK.

Steamboat Co. Not Liable.

Judge Townsend Decides that Steamboat Co. Were Not Liable for Loss of Freight in Burning of the "Nutmeg State."

HARTFORD, Conn., July 25.—The following opinion was filed in the United States Circuit Court to-day by Judge W. K. Townsend in the matter of the Waterbury Clock Co. against the Bridgeport Steamboat Co.:

On October 14, 1899, the steamboat *Nutmeg State*, on its regular trip between Bridgeport and New York, was destroyed by fire with the loss of several lives and the entire cargo. The owners thereupon filed a libel for limitation of liability under the statute, denying all liability for damages. The steamboat was valued at the sum of $1,000, which sum was put into the registry of the court. A motion issued out of the court citing all persons to file their claims before the commissioners and to file their answers in said case. The only answer filed is that of the present claimant.

This claimant contends that the petitioner is not entitled to a limitation of liability as against it, because if the goods had been trans-shipped on the night of their arrival at Bridgeport, they would have arrived in New York prior to the disaster.

Both parties have appeared and introduced testimony as to the contract of affreightment and have thereby waived their right to object to the jurisdiction of the court.

The claimant is not entitled to claim damages for the loss of said cargo for the following reasons:

It does not appear from the evidence, and is not contended that the fire, which was the proximate cause of the loss, arose from the fault or negligence of the carrier or its agents or servants. Craig vs. Continental Co., 141 U. S. 646.

Judge Townsend quotes the contract of shipment presented to the claimant and says:

The evidence shows that the steamboat had been seriously delayed on the three nights preceding the injury by reason of fog; that it left a part of the freight on the dock in accordance with a custom of the company when the capacity of the boat was not sufficient to carry all the cargo, which custom had been in force for many years. The petitioner was not negligent in not forwarding the goods earlier.

These conclusions dispense with the necessity of considering the further claim based on section 4,281 of the Revised Statutes, that as the articles shipped were marked clocks, but were in fact watches, the carrier would not be liable for their loss in any event.

A decree may be entered in favor of the petitioner.

Late C. H. Bagley Once Foreman of Jewel Department of Elgin Watch Shop.

Word comes from Elgin, Ill., that there is no doubt that Charles H. Bagley, who committed suicide in New York, as noted last week, is the same man who was foreman of the jeweling department of the Elgin National Watch Co.'s factory for nearly 20 years. Mr. Bagley was born at Nashua, N. H., and was an employe of a local watch factory in early manhood. He went from there to the American Waltham Watch Co.'s factory at Waltham, and later was one of the early employes of the Elgin factory, coming in 1865 and remaining until 1878, when he returned to the east. Mr. Bagley had nothing when he severed his connection with the Elgin factory, and since leaving there he had no permanent employment. Of late years he worked for jobbing houses in the watch and jewelry line, and as a repair man at the bench. A few months ago he disappeared while despondent and was afterward found near

his boyhood home at Nashua. A brief letter from him a few weeks before his reported death stated that he was then out of employment.

The Funeral of James J. Horton.

ATTLEBORO, Mass., July 27.—The funeral of the late James J. Horton, whose obituary appeared in these columns last week, took place from his old home on Pleasant St., Attleboro, Wednesday afternoon. Rev. J. Harry Holden, of the Universalist Church, to which he had been very generous, officiated, assisted by Rev. Wilson S. Fritch, of the Congregational Church. The services were very beautiful, with music, eloquent remarks and magnificent flowers. The bearers were: From Attleboro Council of the Royal Arcanum—Orville P. Richardson, George T. Holmes, George H. Sykes, of Sykes & Strandberg, and Lucius Z. Carpenter; from the First National Bank of Attleboro—Joseph M. Bates, of Bates & Bacon; Clarence L. Watson, of the Watson & Newell Co.; George A. Dean, of G. A. Dean & Co., and Albert A. Bushee, of A. Bushee & Co.; from Orient Lodge of Odd Fellows—Daniel E. Adams, Charles O. Sweet, of Regnell, Bigney & Co.; Joseph Heywood, with Bliss Bros., and George A. Sweeney; from Gideon M. Horton Encampment of Patriarchs—Ellery B. Bromiley, with G. A. Dean & Co.; Charles F. Harwood, Millard F. Ashley; and Emmons D. Guild, of the W. H. Wilmarth Co. The body was interred at Woodlawn Cemetery, Attleboro.

At a meeting of the board of directors of the First National Bank of Attleboro, held July 23, 1900, the following resolutions were adopted:

WHEREAS, By the will of Almighty God we have been called again to part with a member of this Board, through the death of Mr. James J. Horton, and

WHEREAS, we desire to give expression to our feelings of sorrow and sadness at the loss of one who stood high in our estimation as a man and a citizen; therefore be it

Resolved, That in the death of Mr. Horton we have lost an agreeable companion, friend and co-laborer, one who has during his term of service as director devoted his time faithfully to the welfare of this institution.

Except when detained by illness he has been most punctual in attendance at its meetings, has always stood ready to render whatever aid he could in the furtherance of its interests.

Kind, courteous and considerate, he has gained the confidence and respect of his associates.

Resolved, That a copy of these resolutions be sent to the afflicted family, with the assurance of our heartfelt sympathy, that a copy be spread upon the records of the bank and a copy be furnished the Attleboro Daily *Sun* for publication. Also that we attend the funeral in a body.

H. M. DAGGETT, Cashier.

Attleboro, July 24, 1900.

The Odd Fellows, Patriarchs and Arcanum have appointed committees to draft suitable resolutions to be engrossed on their records. Mr. Horton's loss has made a deep impression upon the community which loved and respected him.

G. A. Schlechter, 428 Penn St., Reading, Pa., has furnished to the Hampden Fire Co. a beautiful silver loving cup. On the outside is the inscription: "Presented to the Volunteer Firemen's Association of Philadelphia, Pa., in Pleasant Memory, by the Hampden Fire Co., No. 6, of Reading, Pa."

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840 Randel & Baremore
1866 Randel, Baremore & Co.
1880 Randel, Baremore & Billings

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane
London, E. C.
22 Holborn Viaduct

ESTABLISHED 1841.

Carter, Hastings & Howe,

TRADE MARK.

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. C. E. HASTINGS. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

C. G. MALLIET & CO.,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

OTTO K. TREIBS. PAUL E. TREIBS.

TREIBS BROS.,

68 Nassau St., New York.

139 Mathewson St.,
Providence, R. I.

CUTTERS AND IMPORTERS OF

Opals.

F. E. TREIBS,

Oberstein, Germany.

ESTABLISHED 1842.

HERMANN TREIBS. ALBERT TREIBS.
EMIL TREIBS.

D. C. DE LARA

(Formerly foreman of Ed. Van Dam),

DIAMOND CUTTER AND POLISHER

FOR THE TRADE.

Rough Recutting, Repairing
and Matching a Specialty.

OFFICE AND FACTORY:

ROOMS 303 & 304 BEEKMAN BUILDING,

101 BEEKMAN STREET,

Cor. Pearl Street, NEW YORK.

17 RUE DU TRANSVAAL,

ANTWERP.

Vrieslander & Moreels,

Commission Merchants and Brokers.

We buy Rough. Cut and Polish for
One Per Cent Commission.

CABLE ADDRESS: "CELINE," ANVERS.

BEST NEW YORK REFERENCE.
CORRESPONDENCE SOLICITED.

Write for our Weekly Letter.

The Tariffs of Australasia.

Provisions of the Laws Corrected Up to April, 1900.

WASHINGTON, D. C., July 11.—In view of the fact that the demand for American goods is advancing in Australasia, the tariff rates on goods entering the various colonies may be of interest to manufacturers who may desire to participate in the growing trade of that section of the world. Under the provisions of the tariff law of New Zealand, corrected up to April, 1900, the following duties are levied on imports of jewelry and kindred lines:

Clocks and watches, 20 per cent ad valorem.

Jewelry, plate, gold or silver; greenstone, cut or polished, 20 per cent.

Statues, statuettes, casts and bronzes, 20 per cent.

Cutlery, 20 per cent.

Precious stones, cut or uncut, and unmounted, free.

Microscopes and astronomical telescopes, and lenses for same, free.

Alabaster ornaments, 25 per cent.

Under various rulings of the Commissioner of Customs the following articles are admitted as specified:

Barometers and clocks combined, as clocks, 20 per cent.

Barometers, not otherwise enumerated, free.

Beads, gold or silver, for jewelers' use, as articles and materials which are suited only for and are to be used and applied solely in the fabrication of goods within the colony, free.

Bellows for silversmiths' furnaces, as artificers' tools, free.

Brushes, jewelers' plate, as brushes not otherwise enumerated, 25 per cent.

Spectacle cases, as cases not otherwise enumerated, free.

Cases, watch and jewelry, as fancy goods, 20 per cent.

Chartometer, gold, or wealemefna, as jewelry, 20 per cent.

Chronometers, ships', not being chronometer watches, as ship chandlery, not otherwise enumerated, free.

Glaziers' diamonds, as artificers' tools, free.

Eyeglass frames, with fancy handles, as fancy goods, 20 per cent.

Field glasses, as fancy goods, 20 per cent.

Furnaces, jewelers' melting, as fire-clay goods, 20 per cent.

Gold and silver wire, beaded and galerie, as wire not otherwise enumerated, free.

Jewelers' mills, as artificers' tools, free.

Jewelers' press and stamp, as machinery, not otherwise enumerated, 20 per cent.

Jewelers' rollers, as artificers' tools, free.

Pins, brooch, as jewelry, 20 per cent.

Silver plates, plain rolled and unadorned, as plates not otherwise enumerated, free.

Watch bows, as parts of watches, 20 per cent.

Watch glasses, as glassware, 20 per cent.

Watch keys, as hardware, 20 per cent.

Watch movements and parts of unfinished watches, provided they have not been taken to pieces to evade duty, as same, not otherwise enumerated, free.

Watch movements, completed, as watches, 20 per cent.

The tariff law of Queensland, corrected to April, 1900, imposes the following duties:

Clocks and watches and all parts thereof, 15 per cent ad valorem.

Glaziers' diamonds, free.

Jewelers' tools, viz., bellows, broaches or rimers, burnishers, doming punches and dies, drawplates, drawtongs, bench and hand emery wheels, felt, wool, leather polishing wheels, furnace bodies, gauges, gravers and scoopers, ingot molds, mallets, nippers, plyers, polishing lathe heads, polishing plates, saw frames, screwdrivers, triblets for rings, tweezers, watch and clock brushes, free.

Precious stones, unset, free.

Statuary (works of art), free.

The following duties are imposed on various articles imported into Victoria:

Jewel cases or boxes, including the articles belonging thereto, if any, 25 per cent ad valorem.

Cases containing jewelry or imitation jewelry, 20 per cent.

Clocks and parts thereof, whether wholly or partly made up, 15 per cent.

Glassware, being locket, brooch, watch glasses and optical instruments, free.

Jewelry, viz.:

Rings of gold, finished or unfinished, but without cameos or precious stones set therein, 97.33 cents per dwt. troy.

All other, whether manufactured wholly or in part, including imitation jewelry, cases containing jewelry or imitation jewelry, also pencil cases, 20 per cent.

Jewelry, being cameos or precious stones unset, free.

Gold plate, $1.946 per ounce troy.

Silver plate, 48.66 cents per ounce troy.

Plated and mixed metal ware, 25 per cent.

Watches and all parts thereof, wholly or partly made up, 15 per cent.

Sight testing instruments, 25 per cent.

The customs tariff of Western Australia on jewelry and kindred lines is as follows:

Barometers, 10 per cent.

Optical instruments, 10 per cent.

Spectacles and eyeglasses, 10 per cent.

Clocks and watches, 15 per cent.

Plated ware, not otherwise enumerated, 15 per cent.

Ivory goods, not otherwise enumerated, 20 per cent.

Jewelry of all kinds, not otherwise enumerated, 20 per cent.

Statuary, 20 per cent.

Silver goods, not otherwise enumerated, 20 per cent.

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

OLIVINES | OPALS | SCIENTIFIC RUBIES

Pearl Collarettes, Mounted with Diamond Bars.

ANTICIPATING the great demand for very small Pearls, we have secured an immense assortment of these goods in Round, Buttons and Pear Shapes of all qualities.

Our new stock of Colored Stones consists of goods of our own cutting, special attention having been paid to shapes and qualities best adapted for the American market.

In Diamonds our stock is as complete as ever.

LONDON:
19-20 Holborn Viaduct. JOSEPH FRANKEL'S SONS, 68 Nassau Street, NEW YORK.

TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

The Passing of a Landmark in Dallas, Tex.

DALLAS, Tex., July 27.—Something of a landmark, on Main St., has just been removed, the Knepfly & Son clock that stood on the southwest corner of Main and Poydras Sts.

In 1880 Knepfly & Son bought the corner property on which the Knepfly building now stands. At that time an old frame building stood there. It had been used during the war as a factory where cartridges were made for the Confederate army. Having purchased this property in 1880, the next year Knepfly & Son erected the present building on the lot, then the finest house in Dallas. As soon as this firm moved their jewelry business into this building they erected the clock on the corner.

For 19 years this clock kept regular time, nearly every timepiece in the city being set and regulated by it. Now the old clock is gone. A house in Little Rock, Ark., has purchased it and it has been removed to that city. First went, when Lawrence Knepfly died, the clock's companion, the faithful dog with wagging tail and lolling tongue, then the stock of jewelry and silver ware that filled the corner window was sold off, and now the old timepiece is gone and only the building stands.

Traveling Watchmaker Robs His Employer.

WEST POINT, Neb., July 24.—A traveling watchmaker stole $200 worth of jewels and old scrap gold, a few days ago, from the jewelry store of R. H. Kerkow, where he had been employed. After the man had disposed of over half of the goods to a rival jeweler, among which was a morocco case containing a collection of jewels, the like of which, the robbed jeweler claims, is not to be found in Nebraska, he returned to his employer, took dinner with him, and then disappeared with the rest of the stolen goods. A reward of $35 was offered for the capture of the thief, and the country is being scoured. The jeweler rebought the stolen goods sold to others at the insignificant prices at which they had been sold by the thief.

Paris Exposition Medals.

[*The Gaulois.*]

IN addition to the medals already designed in commemoration of the Paris Exposition, three other medals will be struck in connection with congresses which will assemble during the Exposition at the Palace of the Cours la Reine. The first medal, designed by M. Dupuis, is intended for members of the Numismatic Congress, and represents Numismatology as a nymph, seated, and scrutinizing a coin. The second medal, commemorative of the Congress of Medicine, has been engraved by M. Vernon, and the third is by M. Roty, this being intended for members of the Congress of Valuers. On the obverse the third medal has a fine figure of the Republic, and on the reverse Fortune pouring into a coffer the contents of a cornucopia.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

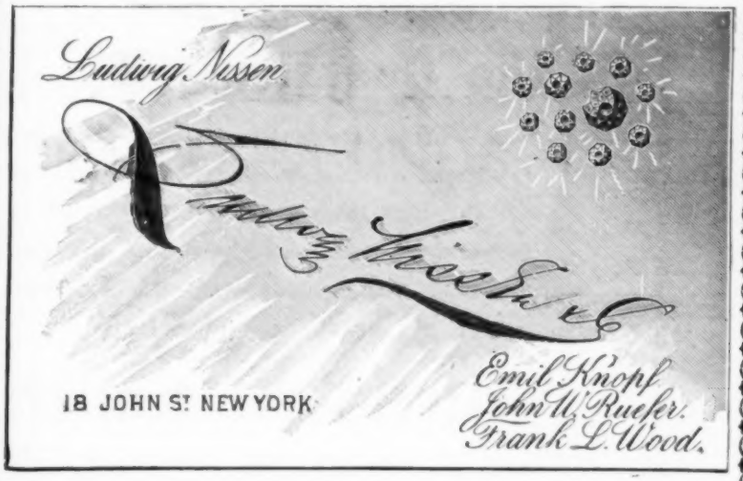
DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann.
CHICAGO: 103 State Street.

NISSEN



We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

Pearl Hunting in Western Waters

[Muscatine, Ia., *Journal*, July 19.]

Chas. S. Crossman, a prominent jeweler of New York State, has been in the city the last few days looking into the growing industry of pearl hunting along the Mississippi river. Mr. Crossman had a two-fold purpose in his investigation of the industry; one is to inform himself of the technicalities of the business and the other is to present a detailed and intelligent article to the public through the columns of THE JEWELERS' CIRCULAR-WEEKLY, one of the foremost jewelers' publications in the world, it being published in New York.

PEARLS IN THE KISHWAUKEE.

SYCAMORE, Ill., July 24.—Pearl fishery appears now to be an established business in this community. Miss Alice Craven, a few days ago, fished out of the Kishwaukee a handsome pearl, at Big Thunder bridge. It is the size of a pea and is valued at $150. She has also found lately six others, ranging in valuation from $20 to $100.

RUSH AT PRAIRIE DU CHIEN.

LA CROSSE, Wis., July 23.—There is excitement in this section over clam digging for pearls. The Allen pearl, found at Prairie du Chien, weighs 100 grains. A representative of a Paris house, who has been looking over the situation, says that the Mississippi pearl is all the rage in Paris. There is a great demand for clamming outfits, and the rush to the upper river bed, which covers over 10 acres, is like a miners' rush for a new gold field.

PRICES OF SHELLS DOWN.

DUBUQUE, Ia., July 23.—C. W. Liek, a druggist of East Dubuque, is headquarters for Mississippi river pearls, and he reports that the numerous clam shell diggers in this immediate vicinity are finding quantities of the articles. It is estimated that there are 200 persons now employed within a few miles of this city digging clam shells. The price of shells is down at present and many of the diggers are cribbing them until the price advances. Several tons are now piled up along the Wisconsin shore opposite this city.

From Our New Pacific Colonies.

One of the Ceylon jewelers, named F. Jayasuriya, was robbed of money and jewelry valued at $500 on the train shortly after he had departed for Dagupan day before yesterday. He had fallen asleep in one of the compartments and when he awoke at Caloocan his gold watch and a solid gold chain with a $60 German gold piece for a charm, were missing. He complained at once to the guards, but little effort was made in assisting him to recover the property. Two natives and another East Indian occupied the coach with the Ceylonese.—Manila (P. I.) *Freedom*, June 6.

Johnson & Hatcher, Springfield, Ill., have bought the stock of jewelry of the Melluish store, Bloomington, Ill. This store was established in 1834 and had been running ever since. The stock has been moved to Springfield.

The Late Dr. Humphreys Once a Clock Dealer.

MANCHESTER, N. H., July 27.—Dr. Frederick Humphreys, the widely known manufacturer of Humphreys' Specifics, died at Monmouth Beach, July 8, in his 85th year. Mr. Humphreys was born in Marcellus, N. Y., March 11, 1816. He received his education in the public schools and at the Auburn (N. Y.) Academy, and after working two years as a clerk in a store went into the clock business with his brother, in the south. Abandoning the clock business Mr. Humphreys taught school for a few years and then studied for the ministry of the Methodist Church, which profession he followed until 1844, when he settled in Utica, N. Y., and united with his father in the practice of medicine.

Watch Diverted the Course of the Bullet.

CONNELLSVILLE, Pa., July 25.—While purchasing a revolver at the jewelry store of Edward Ross, this morning, William Peters accidentally pointed the weapon at the storekeeper, the revolver at the same instant going off. Suspended over the show case between Ross and Peters was a gold watch. The bullet struck this, knocking the watch into Mr. Ross's face and injuring him, while the bullet was diverted from its deadly course and was buried in the ceiling.

John V. Hollar, in the store of Leon Friedmann, Paterson, N. J., contemplates a sea trip for the benefit of his health.

PEARLS.

The Dealer's Side Of the Question.

Where the dealer can find the largest and best assortments, there can he make the best selections. Where he can find the best understanding of his needs—an understanding born of wide experience—there can he purchase most safely.
Both the right assortments of goods and the right understanding of his needs he will find here.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

The Gorham Savings Bank Open for Business.

PROVIDENCE, R. I., July 27.—Some months ago announcement was made in these columns of the organization and incorporation of the Gorham Savings Bank, to be conducted for the convenience of the employes of the Gorham Mfg. Co., at their works, in Elmwood, this city. Wednesday the 1,200 or more workmen were notified by means of circulars enclosed in their pay envelopes that the bank would be opened on Aug. 1.

The bank is to be an entirely separate and distinct institution from the management of the works, although the officers of the banking corporation hold responsible positions in the Gorham Mfg. Co. or in their employ. The present organization of the bank is as follows: Edward Holbrook, president; Fred C. Lawton, vice-president; Henry V. Gardiner, secretary and treasurer, and William H. Crins, John F. P. Lawton, Ambrose Peck, Christopher Webster and Fred A. Jordan, directors. Mr. Holbrook is president of the Gorham Mfg. Co., F. C. Lawton is superintendent of the works, Mr. Gardiner is paymaster at the works, Mr. Crins was for years president of the Gorham Mfg. Co., J. F. P. Lawton is secretary and assistant treasurer of the company and Messrs. Peck, Webster and Jordan are at the head of departments in the works.

It is believed that having a bank directly on the premises and open at hours to conform with the hours of employment of the men will prove to be not only a great convenience but a strong inducement for the cultivation of habits of thrift and saving.

Explosion of Celluloid Causes Excitement in a Jewelry Factory Building.

CHICAGO, Ill., July 28.—Meyer Landsman, manufacturing jeweler, 121-127 Dearborn St., had an experience, July 25, he will never forget. The building in which is his shop is a large block containing a variety of manufactories, among others a celluloid collar factory. Ten minutes before noon there were cries of fire and a hurrying of feet in the hall on the third floor. Mr. Landsman hastily gathered the stock upon which he and his employes were working and advanced toward the vault to put it into a place of safety. Before he could reach the vault there was a loud explosion in the celluloid factory and the door opposite Mr. Landsman was hurled from its fastenings. The force of the explosion came full upon the jeweler, who was blown headlong some distance down the hall and rendered unconscious. The explosion was followed by a sheet of flame that quickly ignited the woodwork of the hall and shop. Two of the employes rushed to Mr. Landsman's assistance and carried him downstairs, where he soon revived. He had received a number of burns and contusions, as well as several cuts, none of which, however, is dangerous. One of the employes, a brother, was contused and singed in the work of rescue.

The shop was practically destroyed, the tools losing their temper from the intense heat, as well as everything in the shop being rusted from water. His loss is $800, with insurance of $500. The jewelry house of B. G. Uher & Co., on the second floor of the building, escaped uninjured.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

Stern Bros. & Co., 68 Nassau St., New York, have just received the largest single shipment of diamonds that has ever come to the American market. This shipment amounts to nearly $300,000, and among the diamonds is the largest rough stone ever imported. It weighs 221 karats and is of a beautiful shape, remarkably clear, and of fine color.—*The Jewelers' Circular-Weekly, July 18.*

We take pleasure in informing the trade that of the recently received $300,000 shipment of rough a large part has already been cut. Our plant is one of the largest and best equipped in this country as well as in Europe, and will enable us to have the remainder ready for inspection very shortly.

The 221-karat stone is on exhibition at our office, where the trade is cordially invited to examine it.

STERN BROS. & CO.,

Importers and Cutters of . . DIAMONDS,

CUTTING WORKS: 138-142 West 14th St., N. Y.

68 Nassau St., New York.

CHICAGO, 149 State Street. LONDON, 29 Ely Place.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16. NEW YORK.

DAY, CLARK & CO.,

MAKERS OF

Fine Jewelry,

14 K. ONLY.

Trade-Mark

23 MAIDEN LANE,

NEW YORK.

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

George Wettstein, Cedar Rapids, Ia., starts on his trip to the Pacific Coast about Aug. 16.

Among the traveling salesmen who visited Denver, Col., last week were: John M. Stanley, Fink, Bodenheimer & Co.; Geo. L. Paine, E. I. Franklin & Co.; G. W. Payson, Seth Thomas Clock Co.; Joseph L. Herzog, Louis Kaufman & Co.

Wm. F. Young, with A. J. Wild Jewelry Co., St. Louis, Mo., went out on a business trip on July 25.

A. E. Wisner, representing Heintz Bros., and E. B. Frank, the Pairpoint Corporation, were in Omaha, Neb., last week.

Sam Hall and his brother, C. G. Hall, traveling men for A. H. Gerwig, Pittsburgh, Pa., have gone to Atlantic City for a vacation.

Will F. Holden, representing Simons, Bro. & Co., Philadelphia, Pa., interviewed the jewelers of Portland, Ore., the past week.

E. A. Whitney, of the Whitney Jewelry Co., Boston, Mass., has returned from a trip through Vermont, where he had a booking of trade in seasonable goods.

W. A. Macomber and George Garland, travelers for E. A. Cowan, Boston, Mass., started last week with Fall samples, the former for the extreme south and west and the latter for an eastern trip.

Herbert A. Reichman, with Jos. H. Fink & Co., 49 Maiden Lane, New York, has returned from an extended trip to the Pacific Coast, where he combined business with pleasure.

Earl Lovett, who represents West, White & Hartman, Pittsburgh, Pa., in Ohio, left Pittsburgh last Wednesday, and Al Covert, who represents the same house in western Pennsylvania, left the following day.

The representatives of the W. J. Johnston Co., Pittsburgh, Pa., are now all on the road. Wm. E. Jones, who covers the local and eastern trade, and Dory Smith, who travels west and south, left on their trips Thursday last.

Among the traveling salesmen who recently passed through Detroit, Mich., were: L. E. Smith, M. B. Bryant & Co.; Mr. Freund, Henry Freund & Bro.; F. C. Shinn, Chas. L. Trout & Co.; W. H. Race, Meriden Silver Plate Co.

Traveling men in Indianapolis, Ind., last week included: Richard Robinson, T. G. Frothingham & Co.; Mr. Barnum, Meriden Britannia Co.; I. Price, Byron L. Strasburger & Co., W. E. Heise, Langfeld Bros. & Co.; David G. Geary, Herman & Co.; Daniel Wile, Buffalo Jewelry Case Co.

W. J. Taylor, traveling man for the Shook Jewelry Co., Omaha, Neb., has returned from a trip through the south and reports that trade in Missouri is very good. Some parts of Kansas, however, are not as excellent as reported. Southern Kansas and northern Oklahoma are all right.

Louis Berger, for two years with A. Wittnauer, New York, has accepted a position with the American Watch Case Co., New York, and will travel for them through New York, Pennsylvania, Ohio, Connecticut, Massachusetts, Rhode Island, Vermont, New Hampshire, Maine and New Jersey.

An item from Birmingham, Ala., says that a number of traveling men are headed that way. Among them: Lee Hirsch, Louis Kaufman & Co., New York; E. M. Sachs, for Louis Wolfsheim, New York; Jerome M. Lissauer for David Marx, New York; A. Holzinger, for Fred Kaufman.

The following were in Minneapolis and St. Paul last week: Joe Brown, Chicago; S. Leubusher, Bell Watch Case Co.; Theodore Jacobs, Imperial Mfg. Co.; W. C. Wood, Meriden Britannia Co.; E. F. Erzinger, Landers, Frary & Clark; Mr. Sherrill, Sinnock & Sherrill.

Jewelry travelers in Boston, Mass., the past week included: Fred Clarkson, Albert Lorsch & Co.; Charles L. Power, Ludeke & Power; Leverett S. Lewis, Morris Prager & Co.; Otto H. Wolff, Neresheimer & Co.; Mr. Pelletreau, David Kaiser & Co.; Charles S. Isabel, L. Strasburger's Son & Co.; W. Cattelle, H. E. Oppenheimer & Co.

The travelers in Kansas City, Mo., last week were: Ludwig Lehmann's representative, Alex. M. Thanhauser; W. A. Moore, F. W. Gesswein Co.; W. F. Adams, Simpson, Hall, Miller & Co.; M. F. Shiman, Potter & Buffinton; David Beer, Bernheim, Cohen & Beer; A. J. Sherrard, Enos Richardson & Co., and Fred Steimann, F. C. Steimann & Co.

L. Sichel, representing C. P. Goldsmith & Co., was in Columbus, O., Thursday, calling on the trade. He stated that the prospects for a good Fall business are very encouraging. Merchants were buying liberally in anticipation of a good trade. Among the other traveling men visiting the city within the past few days were: Lucian Rockwell, Poole Silver Co.; Mr. Zugsmith, the Seamless Wire Mfg. Co.; William Seckels.

The following traveling men were in Pittsburgh, Pa., last week: Jere Milleman, Wm. W. Hayden Co.; M. C. Adler, B. L. Strasburger & Co.; F. W. Trewin, Keystone Watch Case Co.; Mr. Oppenheimer, for Julius Wodiska; E. A. Reed, Reed & Barton; E. L. Mumford, Waite, Thresher Co.; D. Schwab, L. Adler & Son; G. Hofman, Ansonia Clock Co.; G. H. Sylvia, Pairpoint Corporation; J. S. Cunningham, F. H. Cutler & Co.; F. J. Foster, Unger Bros.; W. K. Helmbold, National Optical Co.; A. L. Blackmer; S. C. Corbin, Waterbury Clock Co.; John A. Abel, Abel, Luthy & Co.; Mr. Cobb, W. R. Cobb & Co.; Emil Pick, Hammel, Riglander & Co.; Arthur Bradshaw, Meriden Britannia Co.; J. Franklin, L. Tannenbaum & Co.; Mr. McClannin, Wilcox Silver Plate Co.

A FACT:

We have sold more watches during the past twelve months than we ever sold in any previous year in our history. **WHY?**
BECAUSE we are now known all over the **UNITED STATES** as

"THE WATCH HOUSE."

Once a customer, always a customer.

WE ARE THE LARGEST DISTRIBUTORS OF

DUEBER-HAMPDEN WATCHES

IN AMERICA.

RAILROAD WATCHES (the kind that pass inspection) **A SPECIALTY.**

Corrected price-lists every thirty days. Yours for the asking.

No Goods Sold at Retail.

John N. Sherwood & Co.

No. 3 Maiden Lane, New York.

MANUFACTURING JEWELERS' SALESMEN'S ASSOCIATION ROOMS GIVEN UP.

At a meeting of the Manufacturing Jewelers' Salesmen's Association, held at the rooms in the Fletcher building, Union and Weybosset Sts., Providence, R. I., Friday evening, it was decided to give up the rooms which have been occupied by the association for nearly four years. This action was practically decided upon some time ago and will now be taken in the near future. The primary object of the association in having rooms pleasantly and centrally situated as these were was to afford a convenient place for the representatives of jobbing houses to meet the salesmen for the local manufacturing houses and inspect their lines of samples. It was thought that in this way some of the objectionable features of crowding the hotel corridors during the busy buying seasons might be avoided and a result be obtained which would work to the mutual advantage of buyer and seller. For some reason, however, the rooms never came to be generally used in the manner planned, the jobbers seeming to prefer on the occasions of their visits to the city to meet the representatives of the manufacturers at the hotels. The rooms have been the scene of many pleasant gatherings of the members of the salesmen's association, more particularly at the time of the "smokers" held during the Winter, but they were never largely taken advantage of as club rooms even by the members. It has, therefore, been finally decided to give up the quarters in the Fletcher building, which have for a long time been a means of unnecessary expense. This should not by any means be understood to be a step looking toward the dissolution of the association. The organization has now a larger roll of members than ever before in

THE DUEBER HERALD

THE ADVOCATE OF HONEST BUSINESS METHODS.
DEVOTED TO THE RETAIL JEWELRY TRADE.

VOL. II CANTON, OHIO, AUGUST, 1900. No. 1.

A PUZZLING QUESTION.

Our readers will, no doubt, be interested in the conundrum presented in the following letter:

EDITOR DUEBER HERALD.

Dear Sir:—Last week I bought a barrel of flour from my grocer. On examination I discovered that a large part of its contents was sand. I did not wish to sue him, but was anxious to get revenge. After considerable effort I induced him to buy a watch, and sold him one of those cases, of which you know I still have a few, purchased before I began to buy Dueber-Hampden watches. It was one of those cases, with lead loaded springs, but I charged him the regular price. Since the sale my conscience has been troubling me, and I write to inquire whether you think that I have overreached him in seeking revenge.

Yours truly,
JOHN THE JEWELER.

The largest establishment on the globe for the manufacture of complete watches is the factories of

The Dueber Watch Case Mfg. Co.
and
Hampden Watch Co.,
At Canton, Ohio.

Nearly 5,000,000 of the incomparable Dueber-Hampden watches are in the pockets of the people.

DO YOU
WANT TO GET RICH
by selling
COUNTERFEIT DOLLARS?

DO YOU WANT TO MAKE MONEY
by selling
COUNTERFEIT WATCH CASES?

EVERY WATCH CASE WHICH IS NOT WHAT IT IS REPRESENTED ENDANGERS THE JEWELER'S REPUTATION, NO MATTER WHAT THE GUARANTEE MAY BE.

YOU CAN'T SALVE YOUR CONSCIENCE

by falling back on the manufacturer, for it is your duty to know what you are selling, and

YOU CAN'T HOLD YOUR CUSTOMERS

by pointing to a guarantee, which may prove worthless, for they expect *you to know* what you are selling.

WHEN YOU SELL A
HAMPDEN WATCH IN A DUEBER CASE

your soul and your reputation are safe, for they are always exactly as represented.

THE
Dueber-Hampden
New 12-size movements
are
Paragons of Watch Perfection.
"THE BEST."

YOU CAN'T MAKE A LION OF A JACKASS

by throwing a lion's skin over his shoulders; and

YOU CAN'T MAKE A 17-JEWELED WATCH

by adding 10 jewels to a 7-jeweled movement. What distinguishes a 17-jeweled watch from a 7-jeweled watch is not only the number of jewels; the workmanship, the finish, above all, the time-keeping quality, make the difference.

HAMPDEN WATCHES SOLD AS 17-JEWELED

have not only the requisite number of jewels but are in every other respect what the name implies and, therefore, are fine timekeepers, upon which a jeweler can stake his reputation without violence to his conscience or danger to his business interests.

"Splendid."

Pittsburgh, Pa.

My Dueber-Hampden watch has varied but a few seconds in 2 months, nor been magnetized, although carried around close to a fifteen-horse-power dynamo, two hundred and fifty volts telegraph instrument. Have tested it frequently on galvanomoter. It runs splendid.

JOS. DOLPHIN,
Western Union Telegraph Co.

"Excellent Satisfaction."

Cincinnati, O.

I have been carrying a Hampden railway movement for the past two years. Can truly say I am well pleased with it. This movement is used almost exclusively on this road, and gives excellent satisfaction.

B. Q. GASNER,
Cincinnati Southern R. R.

MOUNT & WOODHULL,

FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

.... IMPORTERS OF ....

Diamonds, Other Precious Stones, Pearls, Etc.,

.... MAKERS OF ....

FINE DIAMOND JEWELRY,

26 MAIDEN LANE (SOUTHWEST CORNER NASSAU STREET), NEW YORK.

JOHN C. MOUNT. ADDISON W. WOODHULL.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

..DIAMONDS.. ....AND OTHER.... PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JÜRGENSEN COPENHAGEN, WATCHES AND CHRONOMETERS.

28 John and 65 Nassau St., New York.

Pearls—Opals

GOODFRIEND BROS.,

Importers and Cutters of Precious and Imitation Stones.

9-13 Maiden Lane, N. Y.
174 Weybosset St., Providence, R. I. 10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., N. Y.

TELEPHONE, 662 CORTLANDT.

Eliassof Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS, WATCHES, JEWELRY,

ALBANY OFFICE: 62-64 STATE ST. 9-11-13 Maiden Lane, New York.

its history, and is now, as it has always been, in a sound and flourishing condition. The line of procedure for the future has not been definitely decided upon, but it is probable that the association will continue hereafter more after the style of the other large jewelers' organization in this section—the New England Manufacturing Jewelers' Association. It has been suggested that the salesmen's association might have rooms open at the times when the largest number of buyers are in the city, that is, during May and June and December and January, for instance, and this may be done.

Collapse of the Trading Stamp Business in Toronto.

TORONTO, Can., July 27.—The Toronto Cash Coupon Co., 35 Yonge St. Arcade, have made an assignment to F. Jenkins. The business was started in 1897 to take advantage of the then prevalent trading stamp craze, under the title of the Buyers' and Merchants' Benefit Association, being afterwards reorganized by a company capitalized at $40,000. The plan adopted was to sell to merchants books of stamps—one stamp to be given to purchasers for every 10 cents' worth of goods bought. The purchasers were provided with books in which to affix stamps, and when these showed $100 expended in purchases the company undertook to pay $3 on their presentation. The retailers paid the company one-half a cent each per 10 cent stamp, or 5 per cent, so that the company drew 2 per cent on transactions in addition to what might be realized on unreclaimed stamps.

The reasons assigned for the company's failure was the falling off in the use of trading stamps, competition with other concerns and the expenses of the business. The company had connections in outside localities in addition to their Toronto business. No statement of assets and liabilities is yet available and it will be some time before the extent of the failure is fully known, as a large number of the stamps are in hands of retailers and customers. It is hardly likely that anything will be realized for holders of stamps after the preferred liabilities have been met.

The Boston Budget of July 8 contains on its front page a fine portrait of George C. Bugbee, known to the world as poet and author, as well as to the trade as designer for the Horton, Angell Co., Attleboro, Mass. The *Budget* says of Mr. Bugbee: "We reproduce on our first page to-day a very excellent likeness of George C. Bugbee, the poet and author. The verse work of this writer is not unfamiliar to Bostonians, as his contributions to the *Transcript* and *Budget*, besides other papers, have been frequent. Mr. Bugbee has been urged by his friends and critics to publish his poems in book form, and, if this move is decided upon, the collection will form a delightful group. Some of his best works comprise: 'The Wreck of the Bekenhead' and 'Under Torture,' and of the others many readers have found pleasure in 'Daybreak at Sea,' 'The Under Drift,' 'After Thirty Years,' 'A Dream Journey' and 'When Humanity Unmasks.'"

More Regarding the Union Pacific Time Inspection System.

OMAHA, Neb., July 28.—Forebodings entertained relative to the new watch regulations of the Union Pacific Railway have been quieted by the issuance of explicit instructions explaining the new rules. Exhaustive explanation of the new system has just been issued, and now that the doubt and uncertainty have been cleared away the plan appeals to all of the employes as a fair one, originated as much as for any other reason for their own welfare and personal safety. It is not the purpose of the introduction of the new system to work a hardship upon any employe, and Union Pacific officials believe that every employe of the road will view the matter in its proper light.

"The purpose of the introduction of this system of watch inspection," says General Manager Dickinson, "is to insure improved efficiency in train service and provide additional safeguards against accident, affording greater security of life and property. The hearty coöperation of our employes in making the operation of the system successful is earnestly enjoined. The desired results can only be obtained by observing carefully the rules as to inspection and comparison and by employes refraining from any attempt to set or regulate their watches themselves."

The new system becomes effective Aug. 1, 1900. After that time every conductor, engineer, train baggageman, brakeman, fireman, yardmaster, engine foreman, agent and operator employed by the Union Pacific Railroad will be required to submit their watches for quarterly examination and weekly comparison with standard time. The examination and comparison will be made by local inspectors who have been appointed at various points along the Union Pacific. The new system will not necessitate the purchase of new watches by employes whose present timepieces are accurate and reliable. Watches which are not deemed safe will be disapproved and the owners required to purchase new ones. Relative to this point General Manager Dickinson says: "So long as the watches at present in service keep 'safe' time they will not be disturbed, but when, from long continued wear or other cause, they begin to appear doubtful and the owner of such a watch wishes to continue to use it in service and is willing to sign a statement on the back of the certificate that he has used the watch at least six months and that it is now keeping time within 30 seconds per week, the inspector may pass the watch on trial, 'providing it is in good order,' and mark the certificate issued, 'on trial.'"

All watches continued in service must be of a grade equal to what is generally known among American movements as the "fifteen-jeweled, patent regulator, adjusted," as this is the minimum standard of excellence adopted by the officials having in hand the new system. However, all watches hereafter purchased by employes affected by this order and intended for use in the service of the Union Pacific Co. must be of the highest grades of manufacture, the selection to be confined to one of seven well known, standard American manufactures. The person from whom an employe makes a purchase of a watch is left entirely to his pleasure. If he has a friend in the jewelry business or wishes to purchase his watch from some certain dealer he has that privilege; or he can buy a watch from the inspectors, paying for it in monthly payments, the amount to be deducted from the pay roll. Also the employe, when his watch needs cleaning or repairing, may leave it with any watchmaker he elects, but the watch carried in the meantime and his own watch, after it has been repaired, must be submitted to the company's inspector for examination and approval before it can be carried in service.

In explanation of the new system General Manager Dickinson says: "Officers having direct charge of employes, subject to the provisions of the watch system, will see that certificates of quarterly examination of watches are filed with them for watches of employes under their authority and such officers, in all departments, will be held responsible for the collection and filing of watch certificates. They must also see that employes affected by this order turn in regularly certificates of weekly comparison of their watches and will enter in a record to be kept for that purpose the dates on which such certificates are received. Employes whose watches do not conform to the required standard will be given until Aug. 31, 1900, to provide themselves with standard watches, as on and

J. HEILBRONN & S. MARCHAND

Our

Mr. STEPHAN MARCHAND recently bought

£100,000

(ONE HUNDRED THOUSAND POUNDS STERLING)

of rough, of which he *selected* as the most suitable for this market,

$100,000

(ONE HUNDRED THOUSAND DOLLARS')

worth, which will arrive about August 1, and which, after being cut and polished here in the most scientific manner, we will offer to the wholesale trade in original lots or otherwise, on or about Sept. 15.

Our stock of Mélées and Rose Diamonds is now also complete, and is replenished weekly by new invoices.

Paris Office, 47 Rue le Peletier.
Amsterdam Office, 2 Tulp Straat.

26 JOHN STREET, NEW YORK.

after that date all employes subject to the provisions of this order must be provided with standard watches, and quarterly certificates to that effect must be in the hands of officers to whom they report."

The new system of clock and watch inspection will be under the direct supervision of J. W. Forsinger, Chicago, who has been appointed general inspector.

A DIFFERING REPORT FROM DENVER.

DENVER, Col., July 28.—A special from Cheyenne, Wyom., says: "It is learned here that the several labor organizations on the Union Pacific, including the Order of Railway Conductors, Brotherhood of Locomotive Engineers, Brotherhood of Locomotive Firemen, Order of Railway Telegraphers, and Switchmen's Union will fight the new watch inspection and physical examination orders which will go into effect on the Overland on Aug. 1.

"Representatives of the orders named have traveled over the road and have visited the various lodges. Meetings have been held, and it has been the unanimous opinion of the employes that the company has no right to coerce them into buying watches of a certain make; that the employes should unite and make a stand against the order, and, if necessary, go on strike."

The jewelers of Portland, Me., through Albion Keith have contributed $100 towards the expense of celebrating Old Home week, this month.

American Watches.

MOVEMENTS,

Elgin, Waltham and Hamilton.

FILLED CASES

In the latest shapes and newest designs in engravings.

GOLD CASES.

In this line you will find shapes and styles exclusively our own, from the simplest in design to the very highest-class hand engraved.

When you have a prospective customer or wish to select for your stock, let us hear from you.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON, ENGLAND.

Chas. Bachem & Co. Assign with Preferences.

Chas. Bachem & Co., manufacturing jewelers, 41 Maiden Lane, New York, made a general assignment, Thursday, to F. C. Kretz, giving two preferences amounting to $7,970, for borrowed money. The preferred creditors are John C. Miller, $3,750, and Franz Dantzenberg, $4,220. The assignment was made by Gustave Manz, the junior partner of the firm, as the senior partner, Chas. Bachem, is now in Germany. The assignment is said to be due to the illness of the senior partner, his trip abroad being for the benefit of his health.

When approached for information Mr. Manz referred THE CIRCULAR-WEEKLY reporter to his attorney, Harry L. Herzog, for all particulars. Mr. Herzog said that in addition to Mr. Bachem's illness, which commenced nearly two years ago, there were other reasons for the assignment, in the form of dull business and poor collections. The schedules were not yet made out, but he thought they would be ready within the usual 20 days given to the assignor in which to file them. He roughly estimated the liabilities to be about $21,000 and the assets at about $3,000. The assets include machinery, fixtures, outstanding accounts and a number of partly manufactured rings. In this estimate he believed the items were taken at their actual value at the present time. The assignee, Mr. Kretz, filed a provisional bond in the Supreme Court, and obtained permission to continue the business sufficiently to finish up part of the stock and fill certain orders now on the books. The liabilities, according to the attorney, are almost all for borrowed money, although a small amount is for merchandise. The preferred creditors hold the largest claims.

Mr. Bachem, the senior partner of the firm, was formerly a manufacturing jeweler of Newark, N. J., where he started nearly nine years ago. He moved to New York in January, 1899. The assignment of this firm is the first one in which preferences are given to creditors, filed in New York since the bankruptcy law went into effect. These preferences may be set aside by proceedings under the bankruptcy law, though the attorney does not think they will be. An attempt to settle with the creditors will soon be made.

S. George D'Essauer Reported to Be in Paris.

CHICAGO, Ill., July 29.—Though the police of this city have received no official notice of the apprehension in London of S. George D'Essauer, wanted here for extensive bond forgeries, they see no reason to doubt the London dispatch announcing his presence in that city, under the name, Gordon Bressau. D'Essauer came into public notoriety early last April. At that time it was charged that he had given a local bank $50,000 worth of cleverly forged bonds of the Northwestern Gaslight and Coke Co. as security for a loan of $27,500. He was then vice-president of the Western Security Co., now defunct, and had a suite of offices in the Royal Insurance building.

D'Essauer left Chicago the day before the fact that the bonds were forged became

known. He deserted his wife, after robbing her and her mother, leaving both penniless. He had a mad infatuation for Helen Bertram, prima donna of the "Bostonians." From Chicago, D'Essauer went to New York, then to Boston and Washington. While in Washington he held a conversation over the telephone with Chicago people whom he had victimized, and after that all trace of his movements was lost. D'Essauer was formerly a traveler in the jewelry trade.

Another Turquoise Mine Reported from New Mexico.

A dispatch was published by the New York papers last week from East Las Vegas, N. M., to the effect that a rich turquoise find was made at Cerrillos, N. M., in the mines of the American Turquoise Co., at a depth of 300 feet. Experts, said the report, pronounced the gems just discovered the largest ever found, as well as possessing great purity, with beautiful tintings. A large portion of the gems found, said the dispatch, will easily polish to the size of small hen's eggs, which easily ranks them as the largest in the world.

The report could not be verified in New York, as R. A. Parker, the only representative of the American Turquoise Co. in New York, was out of town.

Prominent dealers in the turquoise business seen by a CIRCULAR-WEEKLY reporter said that they did not credit the report until some proof of its truth was forthcoming. They believed that at present it should be taken with more than "a grain of salt."

The Affairs of the Worcester Optical Co.

WORCESTER, Mass., July 26.—The Worcester Optical Co. closed their works at 326 Chandler St., Thursday night, 47 employes being out of employment for the two weeks the company say the shop will be closed. The employes were not notified that there was to be a shut-down and the action of the directors came to them as a surprise. The management give out that the shut-down is for the purpose of taking stock, which will require about two weeks. The action was decided upon at a meeting of the directors, Wednesday night, in the office of president S. B. Hussellman, in the State Mutual building. Mr. Hussellman has made the statement that he will resign, as he cannot give his time to the business and does not think it good policy to do business over a telephone, which has been all the time he could give to it for several weeks.

It is claimed that under Mr. Hussellman's management the business has prospered, the company having enough orders to keep the works in operation, but it is said that the company intend removing from Worcester. There will be a change in the officials, and the reason is given that better management must be had if the works are to run and the stockholders get any dividends on their investment. E. H. Harrington, of the Harrington & Richardson Arms Co., is treasurer; S. B. Hussellman is president; Gilbert D. Dunnis superintendent, and Samuel W. Wiley is manager.

Our Mail Order Business

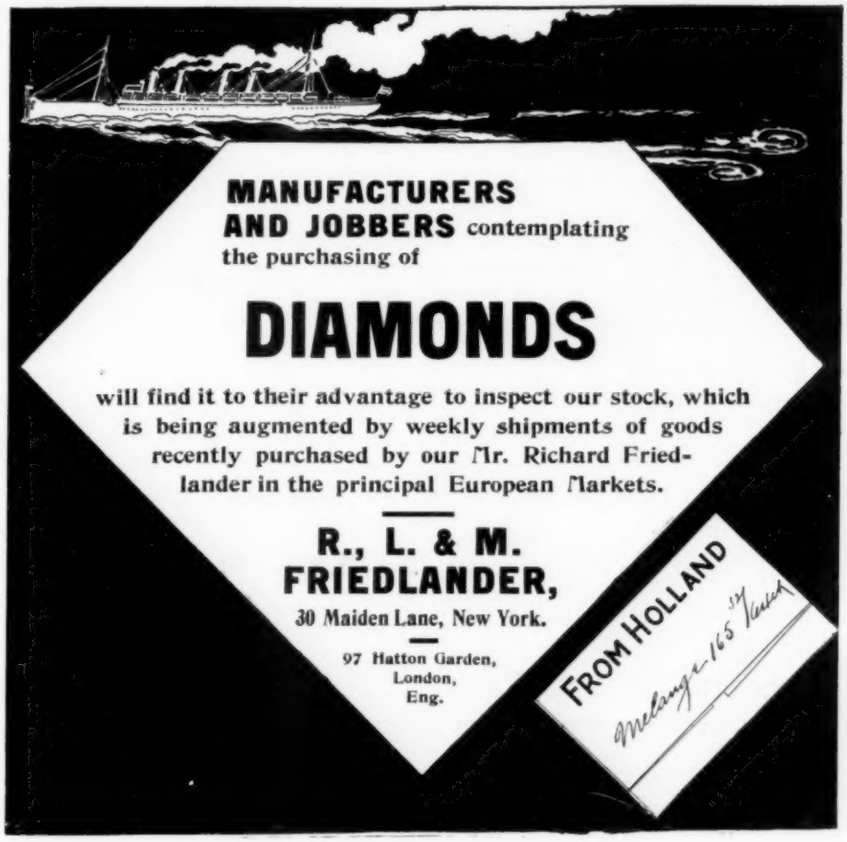
in Diamond Jewelry has grown to very large proportions—and there are reasons why.

We fill our orders within an hour; send only new, salable pieces; and our prices are extremely moderate.

Jewelers who send to us once, do so often—they find that our designs please their customers.

Kohn & Co

9.11.13 MAIDEN LANE.
NEW YORK.



National Monthly Import and Export Statistics.

WASHINGTON, D. C., July 30.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for June, 1899 and 1900, and for the 12 months ended June, 1899 and 1900:

IMPORTS.	June, 1899.	June, 1900.	—12 Months Ending— June, 1899.	June, 1900.
Clocks and parts of	$15,392	$16,724	$274,023	$344,440
Watches, materials and movements	92,079	131,389	1,061,959	1,406,111
Diamonds, glaziers' diamonds, &c., unset; diamond dust or bort and watch jewels (free)	575,606	272,799	3,678,266	3,891,236
Diamonds, n. e. s., not set (dutiable)	881,569	837,085	8,497,284	7,890,945
Precious stones, rough or uncut (free)	1,429	1,005	39,928	51,697
Precious stones and imitations, not set	279,620	195,003	2,141,106	2,403,048
Jewelry and manufactures of gold and silver	399,364	119,055	3,293,829	3,545,458
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	96,538	111,608	1,043,621	1,188,841
Watches and parts	45,453	92,226	819,810	786,061
Jewelry and manufactures of gold and silver	50,979	87,072	963,156	1,141,766
Plated ware	32,651	39,574	450,462	508,024
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	179	70	4,580	2,100
Watches, materials and movements	.....	15	813	2,809
Diamonds, n. e. s. (dutiable)	25,000	.....	25,067	8,131
Other precious stones, rough or uncut (free)	.....	993	661	6,134
Precious stones and imitations, not set	142	2,958	52,924	4,042
Jewelry and manufactures of gold and silver	6,589	525	28,954	20,252

Importations at the Port of New York.

Weeks Ended July 28, 1899, and July 27, 1900.

	1899.	1900.
China, Glass and Earthen Ware:		
China	$55,315	$80,092
Earthen ware	16,256	18,328
Glass ware	17,454	20,018
Optical glass	.....	1,439
Instruments:		
Musical	17,919	10,977
Optical	3,961	4,658
Philosophical	3,093	1,266
Jewelry, etc.:		
Jewelry	27,465	22,191
Precious stones	439,314	354,432
Watches	6,526	10,377
Metals, etc.:		
Bronzes	1,073	619
Cutlery	47,134	30,155
Dutch metal	727	2,775
Platina	25,496	48,987
Silver ware	2,905	1,567
Miscellaneous:		
Alabaster ornaments	.....	160
Amber	3,571	.....
Beads	3,158	996
Clocks	4,412	3,417
Fans	5,005	5,907
Fancy goods	8,916	10,551
Ivory	4,345	.....
Ivory, manufactures of	1,292	721
Marble, manufactures of	997	13,700
Statuary	554	3,006

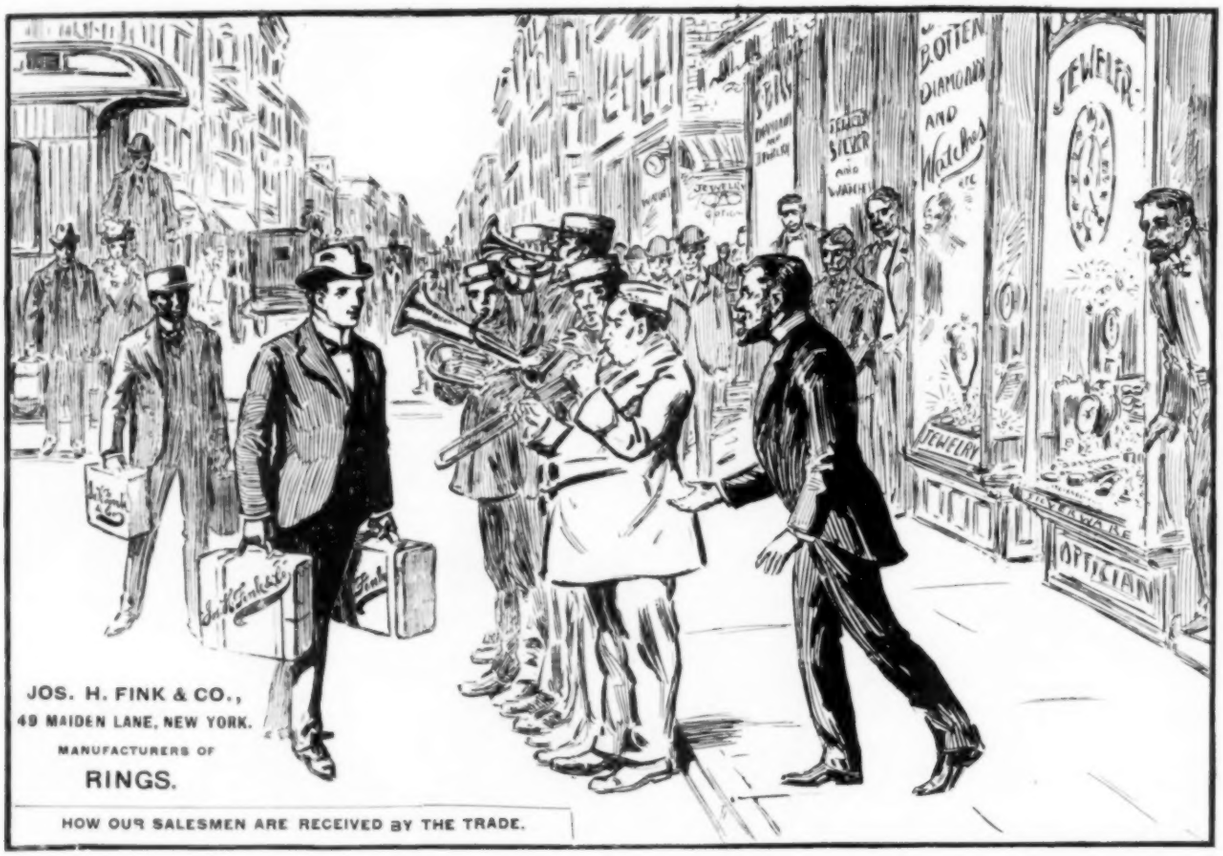
Tariff Decisions & Regulations.

ARTICLES FREE AND THOSE NOT FREE.

WASHINGTON, D. C., July 27.—There seems to be so much diversity of opinion as to the classification of articles entitled to entry free of duty, not only on the part of the importers but also on the part of Custom House officials, that the Treasury Department has decided that it is necessary to call special attention to the matter.

According to a decision of the United States Supreme Court, it has been decided that philosophical apparatus and instruments within the provisions of the present law are such as are more commonly used for the purpose of making observations and discoveries in nature and experiments for developing and exhibiting natural forces, and the conditions under which they can be called into activity; while implements for mechanical or professional use in the arts are such as are more usually employed in the trades and professions for performing the operations incidental thereto, for instance: large compound microscopes with accompanying slides, the microscopes being used for examining minute objects invisible to the naked eye; astronomical telescopes on tripods; single barreled telescopes or marine glasses for examining objects at a distance; double barreled field or marine glasses, used to examine objects at a distance; small telescopes on brass tripods; reflecting mirrors used in old telescopes; stereopticons or magic lanterns with their accompanying slides.

Among the articles entitled to free entry



HOW OUR SALESMEN ARE RECEIVED BY THE TRADE.

Our Springs and the Cases

IN WHICH THEY ARE USED.

830
0 Size.

6112
6 Size.

4387
12 Size.

6343
16 Size.

CATCH SPRINGS.

The springs illustrated on this page represent the exact size and thickness of springs used in all 0, 6, 12 and 16 size gold cases known as the Brooklyn cases.

It is a fact that these patent springs are the lightest, thinnest, and the most durable watch case springs used in gold cases of any make.

If you have a case of any other make in stock and you wish to verify our statements, if you will take out the springs of both cases and then compare the cases you will find we are correct.

LIFT SPRINGS.

WARRANTED
→14K←
U.S. ASSAY
B.W.C.CO.

When you buy 14k. cases, remember that the B. W. C. Co. cases have less base metal than any other brand of gold cases, and represent a greater proportion of 14k. gold than does the weight of any other case.

We will send on request a sample of these springs to any retail jeweler, free of charge.

Joseph Fahys & Co.,

Fahys Building, New York.

under paragraph 638 of the present tariff are telescopes, barometers, dissecting microscopes. Low priced microscopes are not entitled to free entry nor are opera glasses, photographic lenses and dry plates, models of human eyes, oculists' lenses.

Among the articles entitled to free entry under the paragraph providing for regalia, gems, etc., are alms basins, candlesticks, communion services, silver crosses to be worn upon the person in convents; while among those excluded from its provisions are glass mosaic pictures, candelabra, chandeliers, altars and altar vases, brass lecterns, ceremonial and sanctuary lamps, altar lamps, marble mosaic slabs forming pictures.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended June 28, 1900.

U. S. Assay Office report:

Gold bars exchanged for gold coin	$168,199.12
Gold bars paid depositors	$195,868.53
Total	$364,067.65

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

July 23	$21,245
" 24	20,623
" 25	15,435
" 26	46,504
" 27	41,705
" 28	22,621
Total	$168,193

F. L. Merrill & Co., Portland, Me., have been petitioned into bankruptcy.

The auction sale at Gannett Bros.' store, Traverse City, Mich., has been closed.

Announcement No. 1.

The indications are that the Fall season of 1900 will be an early one. No matter how early it may be, however, it will not find us napping. The first assortments of our new lines for the

Fall of 1900

are already in shape, awaiting the inspection of the visiting jewelers.

Early buying is profitable because it enables the retailer to make early displays and early displays are invaluable advertisements—seed sowing for the heavy trade to come.

The Mauser Mfg. Co.,

TRADE MARK

"Watch Our Ads."

Silversmiths,

15th St., bet. Broadway and 5th Ave., New York.

Journeymen Jewelers Organize into an International Body.

The organization formed, as announced in the last issue of THE CIRCULAR-WEEKLY, at a meeting of the delegates from various journeymen jewelers' unions, proved to be, when completed, larger in scope than was first expected. The organization, finally formed, is an international instead of a national one, and will take in, not only the journeymen jewelers of this country, but of Canada also. An attempt to organize the Canadian jewelers into branch unions will be made within a very short time.

As already told in these columns, the organization was formed last week at German Odd Fellows' Hall, 67 E. 8th St., the headquarters of the local union of New York. The meeting was attended by 14 delegates, representing Newark, Buffalo, Cincinnati and New York; while assurances of coöperation were received from other cities. The object of the International Union, as announced by its projectors, is mainly to educate the members, establish a sick benefit fund and bring about through the entire trade a unity in the conditions under which the journeymen jewelers shall work. It is contended that by obliterating the competition, both in the work of the men and in the actions of managers of factories, there will accrue a benefit both to employer and employe. The International Union starts off with the following board of officers, elected at the organization meeting: President, Frederick Drissler, New York; vice-president, Wm. Schweitzer, Buffalo, N. Y.; general secretary, Chas. Herwig, New York; treasurer, Jos. Mason, Newark, N. J., and trustees, H. Huber, Cincinnati, O., S. Zudeck, New York, and Chas. Schmid, Buffalo, N. Y. Work toward the perfecting of the international organization will at once be commenced and within a very short time it is expected active branches will be established in every large manufacturing center in this country and Canada. The next convention of the International Union will be held at Buffalo, N. Y., on the second Monday in July, 1901.

A number of the leaders in the movement were asked if this work was preliminary to agitation for a general strike throughout the trade this Fall, and all said that it was not. The necessity for a national union had been felt by all, outside of any question of strike, and apparently, they said, from present conditions it would not be used to aid a strike, as matters were generally adjusting themselves to the satisfaction of both workman and manufacturer. A few manufacturers, who were seen, expressed themselves as being satisfied that there is no danger of a strike, while others seemed to think the movement by the journeymen jewelers was one which the manufacturers should watch very carefully if they did not wish to be caught napping in September. The International Union, it is intended, will embrace not only journeymen jewelers but workers in every branch of the jewelry industry, especially in all gold lines. This will, of course, take in the Penmakers' Union, if the members see fit to join. The establishment of a trade organ is also contemplated by the new organization.

French Imitation Pearl Manufacturer's Scheme Likely to Be Taken Up.

ROCHESTER, N. Y., July 25.—In its issue of July 13 *The Post-Express* published an editorial quoting from a recent report made by the Hon. John C. Covert, United States Consul at Lyons, France, that M. Leuret, of France, a manufacturer of imitation pearls from fish scales, would be pleased to go to the United States and establish a factory on Lake Ontario or the St. Lawrence River. This report in full from Mr. Covert was published in a recent issue of THE JEWELERS' CIRCULAR-WEEKLY.

With a view of bringing about the establishment of such a manufactory, the Chamber of Commerce of this city secured from Chester K. Green, of the United States Fish Commission, who is stopping at Windsor Beach, samples of scales taken from several live alewives caught off Windsor Beach, and these have been forwarded to Consul Covert at Lyons. Millions of alewives may easily be captured in nets off Windsor Beach, and it is figured by Mr. Green that three branches of trade—the manufacture of imitation pearls, the preparation of fertilizer and also of fish meal—could easily be established.

Assessors' Report of Watches and Clocks in Montgomery Co., Mo.

ST. LOUIS, Mo., July 28.—The total number of watches and clocks found by the assessors in Montgomery county was 4,315. Their total value was $22,297, and their average value $5.16. The greatest number, 398, was listed in East Fork Township, and the lowest number, 131, in Rountree Township. The highest average value, $11.46, appears in North Litchfield, and the lowest, $1.61, in Grisham Township. Average values in other townships are as follows: Audubon, $6.06; Nokomis, $6.06; Butler Grove, $3.81; Bois d'Arc, $5.92; Pitman, $4.87; Rountree, $3.20; Walshville, $5; South Litchfield, $5; Hillsboro, $7.51.

An exhibition of miniatures in the window of T. C. Tanke's jewelry store, Buffalo, N. Y., attracted much attention last week. The miniatures were the work of Miss Eulalie Dix, of New York. The present aim of this art is to produce greater breadth and strength. Miss Dix's works are delightful schemes of color and bring out the charm of each subject's personality.

Contests *in* golf, tennis, yachting *and all outdoor and aquatic sports require* a trophy.
We have a line of cups *and* loving cups *peculiarly adapted to this purpose.*

STERLING 925 FINE
Jno. W. Reddall & Co.,
SAMPLES AT NEW YORK SALESROOM, 41 UNION SQUARE.

TRADE-MARK.

THIS TRADE-MARK REPRESENTS:
STERLING SILVER ONLY.
WARES WELL PROPORTIONED IN WEIGHT AND OUTLINE.
PRODUCTS OF SKILLED SILVERSMITHS.
UNIFORMLY HIGH FINISH.
PRICES CONSISTENT WITH YOUR PROFIT AND OURS.
PROMPT AND COURTEOUS SERVICE.

J. B. & S. M. KNOWLES CO.,
91 SABIN STREET,
ESTABLISHED 1852. INCORPORATED 1891.
PROVIDENCE, R. I.

Dominick & Haff,
MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY,
860 Broadway,
UNION SQUARE, NEW YORK.

AMERICAN GEM CO.,
Successors to EDWIN PASSMORE,
Precious and Semi-Precious Stones.
Odd Gems. Fine Lapidary Work.
JEWELERS' BUILDING,
373 Washington Street, BOSTON.

LEO GOLDSMITH,
IMPORTER OF
DIAMONDS and PRECIOUS STONES,
65 Nassau St., ROOM 47, New York.
TELEPHONE, 4115 CORTLANDT.
Diamonds, Rubies, Sapphires, Emeralds, Opals, Turquoises, Olivines, Pearls, Etc.

The Bowden Rings
ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.
J. B. BOWDEN & CO.,
1 Maiden Lane, NEW YORK.

Death of Fred. C. Hoagland.

ALBANY, N. Y., July 28.—Fred. C. Hoagland, for many years connected with the well known jewelry house of James Mix, this city, has gone to "that country from

THE LATE FRED. C. HOAGLAND.

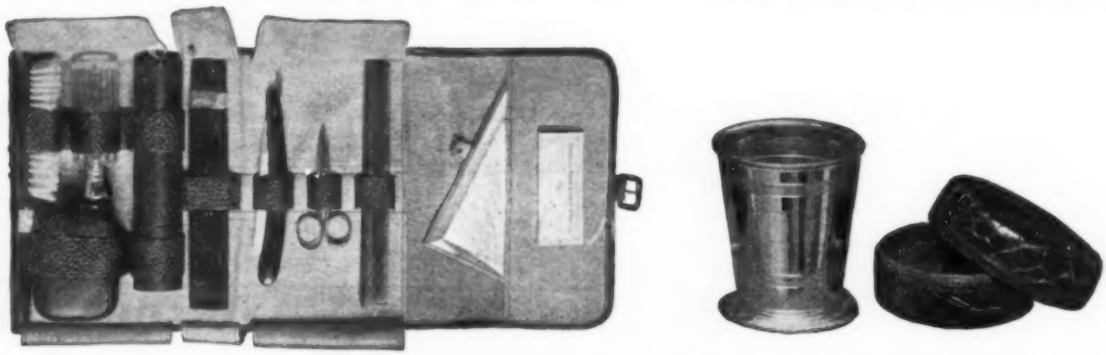
whose bourne no traveler returns." Few men in the trade outside the city of New York were better known or more highly esteemed by the commercial travelers than was Mr. Hoagland. Many who were not aware of his illness will be shocked to learn of its fatal termination, which occurred July 16, at his home on Madison Ave. Naturally of a robust physique and genial disposition, he gave promise of a long and useful career, but an insidious disease which challenged all efforts of the best medical skill claimed him as its victim.

Mr. Hoagland was born in Skaneateles, N. Y., in 1851. When but an infant his parents removed to Auburn, where he spent his childhood and received his education. Early in life his ambition sought broader commercial advantages than the city of his youth afforded. He went to Philadelphia, Pa., where he succeeded in securing a position at watchmaking. With a clear perception and natural inclination for mechanics he found his work congenial and soon mastered this intricate branch of mechanics. Industry, a marked trait of his character, led him to devote his spare time to engraving, in which his excellence was conceded. About this time he left Philadelphia and returned to his native State and located at Rochester. He entered the house of E. C. Brown, then the leading jeweler of that city, and gave to this establishment the benefit of his superior knowledge of engraving. While here he became intensely interested in diamonds, in which the house did a large and profitable business. The large experience gained, together with a keen eye and careful study of precious stones, made him a diamond expert whose judgment was rarely if ever questioned.

From Rochester he was called, in 1878, to a responsible position in the jewelry house of James Mix, Albany. Here his suavity and courteous manner, combined with a perfect knowledge of all branches of the business, won for him not only the confidence and esteem of his employer, but of all those who had any dealings with him. He carried with him new and economic ideas, cultivated in a well balanced mind and gathered from varied experience, which proved fruitful in results to his employer. A few years ago he conceived and perfected "The Hoagland Patent Folding Crib," for infants.

About a year ago he began to complain, and, acting on the advice of his physician, he rested for a time in the North Woods, returning improved in general health but not altogether relieved of his ailment. He, however, resumed business, patiently awaiting the result of his physical disturbance, which came swift and sure. About three months ago he was obliged to give up the cares of business and remain at home. Although at first not apparent, it was now ascertained that Bright's disease had developed, which was the immediate cause of his death.

In 1884 Mr. Hoagland married Miss Emma L., daughter of James Mix, who, with one child, survives him. Socially, the deceased man was a favorite; always kind, generous and affable, his advice and friendship were sought by a large circle of admirers, who sincerely mourn his departure. Domestic in his habits, he was devoted to his home and family. The only recreation he enjoyed was at the rink of the Empire Curling Club, of which he was a charter member and ex-president.



LEATHER TRAVELING CASES FOR LADIES AND GENTLEMEN,

Collapsible Cups in Leather Cases, All-Leather Music Rolls, Photograph Holders, Shaving Cases, Card Cases, Cigar Cases, Playing Card Cases, Manicure Cases, Pocket Medicine Cases—all Mounted with Sterling Silver.

A large line of goods, all new this season.

Our complete line of holiday goods is ready for the inspection of buyers; we should be pleased to have you call and examine our lines, whether you intend to purchase or not.

DON'T WAIT until after election. Place your orders now, if you want the best that is offered, for your holiday trade.

M. J. AVERBECK,

Formerly AVERBECK & AVERBECK,

Manufacturers of Gold Jewelry and Silver Novelties, Importers of Diamonds,

19 MAIDEN LANE, NEW YORK.

Jewelers visiting New York for pleasure, or passing through the city on their way to Europe, are cordially invited to avail themselves of all the facilities of our establishment.

Deeperate Scheme to Liberate a Notorious Diamond Thief.

PITTSBURGH, Pa., July 30.—James Riley, alias John Robinson, alias Burns, the famous diamond robber, was the convict in the Western Penitentiary intended to be liberated by the construction of a tunnel entering the prison walls. Positive evidence was secured by the Allegheny police, yesterday, that Riley was the prisoner to have been delivered. His plan to escape was to have been accompanied by bloodshed.

Early on the morning of July 3 two new revolvers of Smith & Wesson make, and two boxes of cartridges were found pushed through the bars of a basement window where convict Riley was placed at work. He is a practical plumber, and since his incarceration has been in charge of the plumbing gang. He was deputized with his men to clean out a sewer pipe which had been clogged with waste stolen from the engine room. While Riley and two other convicts were taking the waste from the pipe, under the direction of Warden Wright, a "trusty" who had charge of the basement opened the window to give them air. Riley remonstrated against the opening of the window and turned pale when the prisoner notified the warden of his discovery of the revolvers. The warden afterwards learned that Riley knew of the revolvers and had the pipe clogged in order to be given the work of repairing. Riley was at once locked up in his cell. Two days before the discovery of the now famous tunnel Riley insisted upon being given work out in the yard, claiming ill health and the need of fresh air. He is an opium fiend, and has given the prison officials much trouble.

It will be remembered that on Nov. 6, Riley and his two confederates, Hoyt and Sullivan, robbed A. E. Siedle's jewelry store, 507 Market St. He was captured, and his accomplices escaped to be captured later. Their trials developed the fact that they were concerned in diamond robberies all over the country. Riley has been visited by many presumable detectives and jewelers from other cities for the purpose of identification, and Warden Wright presumes that among them were friends who planned the attempt at escape with Riley.

Death of Isaac Heilprin.

WASHINGTON, D. C., July 27.—Isaac Heilprin, of the firm of Franklin & Co., opticians, this city, died at Bedford Springs, Pa., July 26, at the age of 74 years.

Mr. Heilprin had resided in Washington for nearly half a century. He was a man of great intelligence and refinement, highly educated and of strong character. His standard of integrity was of the highest, and his charities, though unostentatious, were numberless. Though born abroad, he was a thoroughly patriotic American citizen. He leaves two sons and three daughters, one of them being Giles F. Heilprin, associated with his father in business for many years. He was with him in his last hours.

Henry M. Amadon, Bellows Falls, Vt., is offering to his creditors 40 cents on the dollar in settlement.

"Great is Truth and mighty above all things."

And when we say that our line this season is the greatest we ever had, it is strictly true. You will consider it a mighty monument to our endeavors, and we expect it will enhance our reputation as

The Jewelry House

HENRY FREUND & BRO.,
9-13 Maiden Lane, New York.

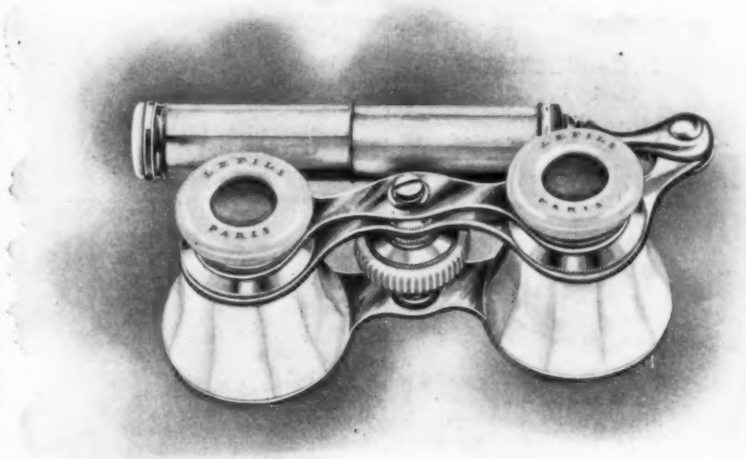
OUR MEN ARE NOW SHOWING THE LINE AND WILL CALL ON YOU SHORTLY.

2500 VARIETIES

Makers of set rings

LOUIS KAUFMAN & Co
54 MAIDEN LANE
NEW YORK
FACTORY BROOKLYN, N.Y.

OPERA GLASSES.



NEW PATTERNS, LATEST STYLES.

SUSSFELD, LORSCH & CO., 37 & 39 MAIDEN LANE, NEW YORK.

C.P.Goldsmith & Co.,

33 GOLD STREET,

NEW YORK.

No. 3346.

Watch our ads. We illustrate a different ring every week.

Our line of **Genuine Hand-Carved Rings** for the Fall trade is much more complete than ever before.

We have also an extensive line of Hand-Carved **Brooches, Fobs, Animal Charms and Cuff Buttons.**

Our regular line of

Diamond-Mounted

Rings,

Pendants,

Brooches,

Cuff Buttons,

Etc.,

is now ready for the Fall trade and contains many new and beautiful designs.

Every jeweler should have our goods represented in his stock.

C. P. Goldsmith & Co.,

33 Gold St., New York.

Providence.

I. Grohs, of the Indianapolis Jewelry Co., Indianapolis, Ind., was in the city last week.

Martin Ballou has succeeded to the business of Ramsdell & Reynolds, 180 Friendship St.

Benedict Lederer, of the S. & B. Lederer Co., returned home from a trip to Europe last week.

Charles F. Irons, of Irons & Russell, who is making an extended tour of Europe, was in Vienna last week.

Emil Crecelius, designer for the Theodore W. Foster & Bro. Co., is going soon to Paris to attend the Exposition.

The McWilliams Mfg. Co., manufacturers of jewelers' tools and machinery, have purchased the patterns and drawings lately used by the now defunct firm of Henry Blundell & Co.

The property of the Rhenania Mills, 109 to 119 Summer St., this city, has been advertised to be sold on Tuesday, July 31, at a Sheriff's sale under an execution obtained by the Burdon Wire & Supply Co.

The Howard Sterling Co. have about completed the silver cup given as a trophy by Commodore William Banigan for the winner of the 30-footer race at the recent regatta of the Rhode Island Yacht Club. The cup is of graceful design.

E. E. Craddock, salesman for Fulford & Hobart, sailed Saturday from New York for a visit to London, Paris and other points of interest in England and on the continent. H. Bishoff will cover Mr. Craddock's territory during the latter's absence abroad.

Pembroke S. Eddy, whose jewelry shop is located at 144 Pine St., and E. Fred Gottschalk, who is with Harvey & Otis, are among the judges, and I. D. Goff, with O. C. Devereux & Co., is one of the committee of arrangements on the firemen's muster which is to take place at Crescent Park, Aug. 2.

The suit of Rudolph G. Schutz against the Anglo-American Jewelry Co. for $64.98, balance claimed to be due on book account, which has been begun in the Sixth District Court, has been continued to Aug. 9. The suit of the Hunt Jewelry Co. against Emanuel D'Alio, for alleged trover and conversion of a watch valued at $15, also entered in the Sixth District Court, was continued to Aug. 2.

Articles of association were filed last week at the State House in this city, by Charles L. Barrows, North Attleboro; Ephraim N. Knapp, Crawford, N. J., and John M. Semple, North Attleboro, for the incorporation of the B-K Mfg. Co., for the purpose of carrying on a general jewelry manufacturing business. The capital stock of the new concern is stated in the articles at $3,000 and the business is to be located in Attleboro.

The Gorham Mfg. Co.'s salesmen and representatives in various parts of the United States are spending the present week at the works in Elmwood, looking over new and standard lines of goods and preparing for the business of the coming season. Some are staying at the Narragansett Hotel, where the following have registered: J. Laffy, J. Rofios, T. Y. Midlen, W. H. Burton, W. S. Willis, H. B. Bliss, W. Hazelwood, W. E. McCann, H. McKenzie, C. Vandervoort, C. D. Pickford, H. J. Wright, J. A. Hibbs, D. McGirr, C. S. Whitman, H. A. Bliss, E. J. Dingee, Jr., and C. W. Hickok.

There were a number of games between the uniformed amateur base-ball teams representing local jewelry concerns, Saturday, in this city, and much interest was felt among local jewelers in the outcome of the various contests. The Louis Stern & Co. team and the P. & A. Linton nine played on the Gorham grounds, the latter winning by a score of 18 to 2. The Lintons are scheduled to play against the R. L. Griffith & Son Co. team next Saturday. The Providence Optical Co. team won from the Marden & Kettlety team at Rocky Point, Saturday. The Foster & Bailey team, which was the first of the jewelry nines to appear in the field, was shut out by the Stevens Optical Co. team to the tune of 8 to 0. The Foster & Baileys will play the Providence Optical Co. nine Saturday next. The most exciting game was that between the Ostby & Barton Co. and the R. L. Griffith & Son Co. team. At the end of seven innings of rapid play the score stood 5 to 2 in favor of the Ostby & Bartons, when a dispute arose resulting in the game being forfeited to the Ostby & Bartons by the score of 9 to 0.

American Watch Case Co.

A.W.C.CO

Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane. New York.

IMPORTERS OF

Leatherette and Velvet

JEWELRY BOXES.

HUGO WOLFF & CO.,

57 Maiden Lane, NEW YORK.

E. H. Jackson, Pres. & Treas. A. D. Jackson, Mgr.

JOHN J. JACKSON CO.,

MANUFACTURERS OF

GOLD PLATED METAL

For Watch Cases, Cane Heads, Pencil Cases, Jewelry, etc., and **Sterling Silver** for Silversmiths.

Government assay: silver bars, 999-1000 fine.

19 Mechanic Street, - - NEWARK, N. J.

The Attleboros.

Max J. Oppenheimer was one of the western buyers who visited Attleboro for purchases last week.

John Anthony, chain manufacturer, Attleboro Falls, has established a Summer home at Riverside, R. I.

Henry D. Merritt, who gave up his interest in H. D. Merritt & Co., to go to Dakota to develop a flax industry there, is spending a short time at his old home.

Thomas W. Williams, of the American Watch Case Pendant Co., has announced his candidacy for a place in the Massachusetts Legislature at the hands of the Attleboro voters this Fall.

On the date of this issue steps are taken toward permanent organization by the new corporation of Attleboro jewelry manufacturers who have just bought the Attleboro Steam & Electric Co.

Sidney O. Bigney, of S. O. Bigney & Co., started Saturday for a visit to Halifax. Francis A. Adams, foreman for Bliss Bros., left Friday for a 10 days' tour of Nova Scotia. Nathan F. Swift, salesman for G. K. Webster, left Saturday with his family for Cottage City.

Ralph H. Cole, of the Haydn Jewelry Co., Oscar D. Briggs, of Briggs & Goff, Richard F. Crawford, with the Watson & Newell Co., George A. Monroe, of the United States Automobile Truck Co. and Percy A. Randall, of THE CIRCULAR-WEEKLY, left Saturday for two weeks' fishing on Lake Winnepesaukee, N. H.

William H. Blake, of the James E. Blake Co., has been under medical treatment in a New York hotel the past few days. His automobile collision with an electric car, mentioned in these columns last week, used him up more than he suspected. When he started on his circuit with his sample case his strength gave out.

A large Attleboro party left Friday night for Old Orchard beach, Maine. Among them were Charles H. Bushee, of A. Bushee & Co., William H. Garner, of the Dunbar, Leach, Garner Co., John C. Cummings, of J. C. Cummings & Co., James E. Blake of the James E. Blake Co., and Frank Mossberg, of the Frank Mossberg Co., with their families.

G. Cook, whose swindling game worked in the office of Briggs & Goff, Attleboro, led to his arrest and conviction on the charge of obtaining money under the false pretense of representing *Success*, the New York publication, has been released from Taunton jail, where he served his time. An officer visited the jail to arrest him for an exactly similar affair elsewhere, but he was gone.

Charles L. Barrows, North Attleboro; Ephraim N. Knapp, Crawford, N. J., and John Semple, North Attleboro, who filed last week with the Secretary of State of Rhode Island, articles of incorporation as the B-K Manufacturing Co., have secured the machinery and plant of the old firm of Barrows & Vose, North Attleboro, and moved them into the Bigney building, Attleboro.

Attleboro was visited by these buyers last week: A representative of Clarence J. Hays, London, England; B. H. Hammond, of the Bell Jewelry Co., San Antonio, Tex.; I. Grohs, of the Indianapolis Jewelry Co., Indianapolis, Ind., and Mr. Zaloum, of Maloui & Zaloum, Redfern, Sydney, Australia. One local house received Friday night a large mail order from British India. The export trade seems to be growing.

Samuel B. Archer, whose name was prominent in the fight of the New England jewelry manufacturers this past Spring to prevent French reciprocity, as far as certain jewelry was concerned, was in Attleboro last week. A movement is on foot to raise a large sum of money and start a campaign to take the tariff out of politics. The jewelers who are interested talk of asking Congress to make the handling of the tariff the work of a special non-partisan commission, headed by a new cabinet secretary.

Boston.

H. W. Patterson, of Smith, Patterson & Co., was in New York, the past week.

C. O. Lawton, of Harris & Lawton, who has been enjoying a bicycle trip through England during the past month, arrived home last week.

M. Myers is an expert swimmer, and this fact was of considerable advantage to him at a critical moment last week. He was at the wharf whence an ocean liner was starting for England, witnessing the departure of some friends, when he and two other gentlemen were caught by a rope and swept overboard. Mr. Myers and his companions were speedily rescued, and he has since been receiving congratulations on his skill in the natatorial art from many friends in the trade.

E. A. Cowan has received three messa-

JEWELERS
AND
Fancy Goods Dealers
will find our New Line of
ART METAL GOODS
THE BEST EVER OFFERED,
both in Variety of Attractive Designs and Beauty of Finishes.
BUSTS, FIGURES,
VASES, PITCHERS,
Candelabras, Candlesticks, etc.,
in Exclusive Designs and Finishes.

NOVEL EFFECTS IN
RECEPTION LAMPS
most attractive shapes and finishes. Particularly suitable for the Jewelry Trade.
You are cordially invited to inspect our productions at our Salesrooms.
BRADLEY & HUBBARD MFG. CO.
NEW YORK: 26 Park Place to 21 Barclay Street.
BOSTON: 160 Congress Street.
CHICAGO: 131 Wabash Avenue.
PHILADELPHIA: 701 Betz Building.
AND AT
Factories, MERIDEN, CONN.

Simplicity of Construction,

combined with superior workmanship, is what makes the

Trenton Watches

the most reliable of all low-priced movements.

Twelve size Trenton, seven jewels, stem-winding, lever-setting, hunting (open face), without second hand. Supplied in silver and five-year gold-filled cases.

The "**Trenton,**" for the price, far surpasses any movement ever placed upon the market.

SEND FOR PRICE-LIST.

THE TRENTON WATCH CO.,

TRENTON, N. J.

R. A. HEILAND,
Fine Watch-Jewel Mounting
FOR THE TRADE.
13 WEST CHESTNUT ST., P. O. BOX 178,
(4th Floor Reisner Bldg.) LANCASTER, PA.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

ges from his daughter by carrier pigeons since she sailed for England last week. She took the homing birds to sea with her, and the messages were written many miles out from port.

Ben. Hammond, of the Bell Jewelry Co., San Antonio, Tex., was in town, the past week, the guest of E. A. Cowan.

Canada Notes.

G. M. Rioch, Rat Portage, Ont., is spending a fortnight at Caledonia Springs.

J. E. Turner has bought out the jewelry business of J. W. Breckenridge, Hespeler, Ont.

Mr. Normandie, of the Canada Optical Co., Montreal, visited the Toronto trade last week.

J. J. Zock has returned from a business trip to New York and Providence, where he placed extensive orders for optical instruments.

Dr. A. E. H. Grupé has returned from a successful trip through western Ontario, in the interests of J. J. Zock & Co., optical dealers, Toronto.

James Pequegnat, Stratford, celebrated his silver wedding on the 26th inst. A large number of friends and members of the family were present.

Out-of-town buyers in Toronto, last week, included: H. Wendt, Clifford; J. Newton, of Byers & Newton, Owen Sound, and H. Felt, Oshawa.

Alonzo Alain, a clerk employed by R. Hemsley, Montreal, was arraigned July 23, on a charge of stealing $75 worth of jewelry from his employer. It appears after stealing the jewelry he gave it to a train newsboy, named George Dion, to sell for him. Both pleaded guilty to the offenses charged and were remanded for sentence.

An easy way to turn small things into money is demonstrated by the "Twentieth Century Souvenirs," in which several of the shops in the Attleboros are doing a rushing business. Ordinary one-cent pieces mounted on stick pins and gilded, bearing the date 1900, are being sold by the hundreds.

Philadelphia.

Charles Beard, of H. Muhr's Sons, is at Atlantic City.

Francis Broadbent has returned from a fishing trip to Anglesea.

Frost Brothers, opticians, Camden, are remodeling and enlarging their store.

A. J. LeJambre is summering at Cape May, where he has had a cottage for 25 years.

Bert Lewis, of B. F. Williams Co., jobbers, has gone to Lake Superior on his vacation.

F. W. Schuler, principal of the Philadelphia Horological College, is traveling west on pleasure bent.

Wm. Linker, of Davis & Galt, is making a pleasure trip to Thousand Islands, Lake Champlain and Canada.

D. V. Brown is spending his vacation in making a tour of the eastern resorts, visiting at the White Mountains, Boston, Providence and Block Island.

Wm. F. Michael, secretary of the Philadelphia branch of the Jewelers' League, called a meeting of that body at the Philadelphia Jewelers' Club, for Monday, July 30.

Harry Baernkopf has assumed the management of the 8th St. jewelry store of his father, Samuel Baernkopf, while Jacob Baernkopf, another son, has charge of the 9th St. store.

The creditors of Eugene Schmidt, bankrupt jeweler, watchmaker and optician, formerly of 8th and Callowhill Sts., will receive only 15 cents on the dollar, as declared by the referee last week.

Joseph Gaskill, formerly in the employ of the Johnson Pneumatic Clock Co., now has charge of the mammoth clock in the City Hall tower, for superintending which he receives appropriate compensation from the building commissioners.

E. S. Simons, in charge of the New York branch of Simons, Bro. & Co., is spending his vacation down east. Mr. Holden, in charge of the San Francisco branch, has returned to that city and has already sent in many heavy orders, foreshadowing a big Fall trade.

Fine ANCHOR Movement, Jeweled
Price, $15.50, Net Cash.

"CENTENNIALS"

Acknowledged by the **trade** generally to be the **Best Timers** made.

ALL WARRANTED.

Ask your jobber for them.

Cross & Beguelin,

MANUFACTURERS,

17 MAIDEN LANE, NEW YORK. ESTABLISHED 1863.

Price, $4.25, Net Cash.

Agents for the OMEGA, HAMILTON, WALTHAM and ELGIN movements and ALL makes of AMERICAN CASES.

We Are Members of the Merchants' Association of New York.

Jacob Baernkopf has been elected treasurer of the Home for Hebrew Orphans.

Wm. Quinn, of H. Muhr's Sons, will spend the latter part of August at Atlantic City.

Isaac Leblang, optician, has returned from an extensive business trip through the west.

F. H. Drake, fountain pen manufacturer, 7 S. 10th St., is sojourning at the Delaware Water Gap.

Richard Wilde, of L. P. White, is in Reading, equipping a new store soon to be opened in that city.

Louis Sickles and Mrs. Sickles have returned from a two weeks' vacation at Hotel Chelsea, Atlantic City.

H. O. Hurlburt, senior member of H. O. Hurlburt & Sons, will sail for Europe this week on pleasure solely.

The Keystone Watch Case Co. have declared a dividend of 2½ per cent on the common and preferred stocks.

Z. J. Pequignot, 1322 Chestnut St., has leased a 12 acre farm at Sharon Hill, where he has removed with his family for the Summer.

M. F. Hamilton, who purchased the silver factory of Hamilton & Diesinger, is spending the Summer with his family at Wildwood, N. J.

Herman Diesinger, the retired manufacturing silversmith, has given up his contemplated trip to Europe, and is at Belmar, with his son.,

Martin L. Harnish was injured Thursday at the factory of R. S. Herr, Lancaster, by having a piece of ice weighing 100 pounds fall on his hand.

D. V. Brown, on Monday, started the following salesmen on the road for the Fall trade: Ben Marsden, west; Harry Ulmer, north, and John Lynch, south.

Among the retailers in town last week were: H. F. Freeman and Howard Fitzsimmons, West Chester; J. D. Sallade, Norristown, and E. P. Zane, Christiana.

A. J. LeJambre, Fred Bode and Richard Wilde, three well known jewelers, spent Wednesday and Thursday last week on a moonlight fishing trip to Fortesque Beach.

Wm. H. Long, of J. E. Caldwell & Co., returned from Europe on the *St. Louis*, Saturday, July 21. J. F. Thomas and Horace M. Combes, of the same house, sailed on the steamer *Germanic*, Wednesday.

E. J. Hertz, whose new establishment at 13th and Chestnut Sts., is regarded as one of the daintiest retail stores in the city, has been at Haddon Hall, Atlantic City, but will spend part of August at Kennebunkport, Me.

S. Rosenblatt, jeweler, 2605 Germantown Ave., is having alterations of an extensive and elaborate nature made to his store for the Fall and Winter trade. Mr. Rosenblatt says that when the alterations are completed he will have one of the finest stores up town.

L. P. White and Wm. G. Earle returned home from the Paris Exposition on the *Grosser Kurfürst*, July 26, and reached Philadelphia Saturday, where a cordial welcome awaited them. Wm. G. Armstrong, who accompanied them abroad, is prolonging his stay in London.

Isaac Heilprin, an eminent optician, who has furnished eyeglasses to every President of the United States since he has been practising his profession, died Thursday at the Chalybeate Springs Hotel, Bedford, Pa., where he was summering.

Another excursion of business men into Philadelphia from all parts of the State, under the auspices of the Trades League, was given last week. These trips of pleasure and business combined are tending to relieve the mid-Summer dulness of the retail trade.

The massive clock in the City Hall tower stopped again for the third time in its career of two years, on Wednesday night last, owing to some trouble in the hydraulic apparatus connected with the master clock. After about two hours the clock was started again.

Thomas Maddock, of Simons, Bro. & Co., will, after his return from his vacation at Cape May Point, start on his annual trip to the south and west, and will be gone more than three months. Mrs. Maddock will, following a custom of years, accompany her husband.

It was stated to a CIRCULAR-WEEKLY representative last week at the headquarters of the Watch Case Engravers' International Association of America that the last seven locked out engravers of the Keystone Watch Case Co. have secured positions in the Roy Watch Case Co. factory, Brooklyn. The services of the executive board have accordingly been discontinued and the apartments at the Bingham House abandoned.

Frederick Lautenbach, who died last Tuesday at his home, 5th St. below Poplar St., aged 83 years, and who was well known to the trade in this city, was born in Wurtemburg, Germany. He was apprenticed to a silversmith in Vienna, and after serving his time opened a store in that city. He was exiled from his country for a political offence in 1848, and came to America. He bought out a jewelry store, formerly conducted by a Mr. Childs, in the southern section of the city, and continued in the trade until 1867, when he purchased a farm. As a farmer he amassed a fortune and retired two years ago.

Many of the prizes played for at a charitable euchre party in aid of the Poor Children's Outing Relief Fund, given at the Hotel Traymore, next Friday, have been contributed by local jewelers and opticians. For instance, E. J. Hertz gave a dainty gold stick pin; Bonschur & Holmes, opticians, a pair of opera glasses, with ornamentations of silver and pearl; J. E. Limeburner, a Government standard thermometer, set in oak; H. C. Boden & Co., opticians, 13th and Walnut Sts., an eyeglass case and thermometer; H. M. Jacobson & Son, a silver soap box; Wall & Ochs, opticians, a pair of opera glasses; S. Kind & Son, a silver tray, and A. R. Justice & Co., a silver pitcher.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

EUGENE SHEFFLER,

207 Centre Street, N. Y.

Jewelers' Machinery

NEW AND SECOND-HAND.

FOOT AND SCREW PRESSES.

SHEARS. DROPS. ROLLING MILLS.

Jewelers' Tools and Dies.

HARDENING.

All Sizes Steel Blank Dies.

PITZELE & BASCHKOPF,

Makers of..... FINE DIAMOND MOUNTINGS,

12 Maiden Lane, - - - - - New York.

Our Styles and Prices Can't Be Beat.

No. 327. CALL AND BE CONVINCED. No. 304.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

GREENSBURG, Ind., July 23, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly give me names of manufacturers of the official "Alpha Chi Omega" pins who sell at wholesale? and greatly oblige. Yours truly,
PHIL H. SPOHN.

ANSWER:—J. F. Newman, 19 John St., New York.

HARRIMAN, Tenn., July 18, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please advise me through your valuable journal where I can get sole leather sample cases for the pocket that will hold ½ dozen watches. Thanking you for this and past courtesies, I remain,
Respectfully,
B. W. MARTIN.

ANSWER:—The sample cases for watches, referred to, are made by Wiggers & Froelick, 60 Nassau St., New York. If correspondent orders it will be necessary to give the size of the watches.

FAIRFIELD, Ia., July 23, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you please inform me through the Buyers' Information Bureau where I can buy convex glasses used in making medallion photos, of different sizes? Is there such a concern in St. Louis? and oblige, Yours truly,
P. L. GORDON.

ANSWER:—Albert Berger & Co., 47 Maiden Lane, New York, handle such glasses. We do not know of any concern in St. Louis from whom correspondent could get them.

UTICA, N. Y., July 25, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly give us the address of some house or houses who make a line of very cheap jewelry suitable for sale at fairs? Very truly,
SECURITY LOAN CO.

ANSWER:—The class of goods referred to is made by W. H. Luther & Son, Providence, R. I.; W. H. Wilmarth & Co., Attleboro, Mass. The parties, however, sell to jobbers only. Correspondents can probably get what they want from L. S. Friedberger & Co., 499 Broadway, New York.

THE CAMPAIGN BUTTON.

[The Chicago *Times-Herald.*]

WE have heard the thrilling story
Of the man behind the gun;
We've applauded him and marveled
At the wonders he has done;
But the fearless hero's glory
Is forgotten—put away—
And the man behind the button
Is in evidence to-day.

Let us candidly acknowledge
The enormous debt we owe
To that patient, plodding toiler,
The good man behind the hoe;
Let us give due praise and credit
To the man behind the plough,
But the man behind the button
Comes to save the nation now.

O, the hero's help is needed
When the clouds of war descend
And upon the sturdy toiler
Weighty matters still depend,
But how long, O friend and brother,
Could our institutions stand
If the man behind the button
Were not rampant in the land?

S. E. KISER.

QUERIES BY OUR READERS.

Note.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR-WEEKLY desires every jeweler to take advantage of this department.

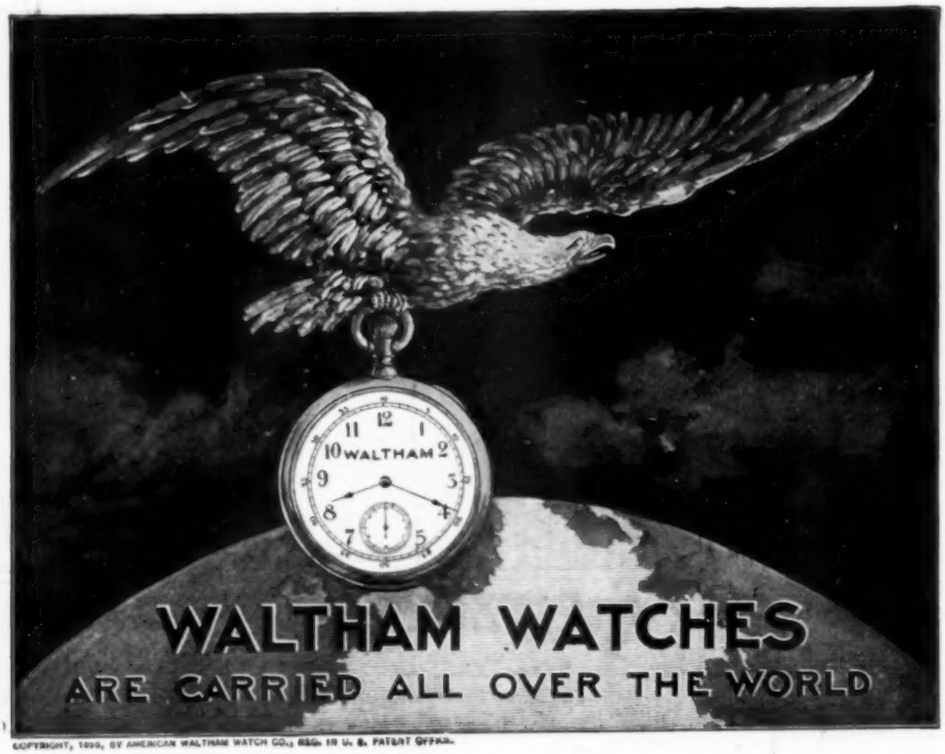
SPRINGFIELD, Mo., July 5, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
What is the best way to solder a set ring at the bottom without removing or browning the sets? Thanking you in advance for the information,
Respectfully yours, L. M. SMITH.

ANSWER:—The best way to solder set rings, which are broken at the bottom, is to wrap the set in wet tissue paper. Take the paper and tear it into strips about six inches long and three inches wide. Fold these into ropes and saturate with water. Pass one or more of these strips around the set and through the ring until it is about half full of the paper. Then hold the ring between the thumb and forefinger of the left hand and blow a steady, full flame so as to unite the joint very quickly. If it is impossible to hold the ring between the fingers substitute a pair of tweezers.

ATLANTA, GA., June 30, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
We have a pair of very handsome old Sheffield plate candlesticks made by D. & G. Holy & Co. Can you tell us anything about their age and if this firm's goods are much in demand?
Yours truly, JULIUS R. WATTS & CO.

ANSWER:—We are unable to get any information on this subject, but if correspondents will write to the American consul at Sheffield, England, they will no doubt obtain all information desired.

S. T. Nichols, Indianapolis, Ind., was called from Walloon Lake, Michigan, by the death of his father at New Palestine, Ind.



COPYRIGHT, 1899, BY AMERICAN WALTHAM WATCH CO.; REG. IN U. S. PATENT OFFICE.

THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW. AND THE JEWELERS' WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWLAR, NEW YORK.

Vol. XLI. August 1, 1900. No. 1.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	**$2.00**
Foreign Countries in Postal Union,	**4.00**
England and Colonies,	**16s.**
France and Switzerland,	**20 fr.**
Germany,	**16 marks**
Single Copies,	**.10**

New Subscribers can commence at any time.

Payments for THE JEWELERS' CIRCULAR-WEEKLY, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Every line of reading matter in THE JEWELERS' CIRCULAR-WEEKLY, with the exception of a few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR-WEEKLY is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

Precious Stones Through Port of New York.

THE report of General George W. Mindil, Jewelry Examiner of the Public Stores, at New York, shows the importations of precious stones and pearls at the Port of New York for the month of July just past to compare favorably with the amount imported in July, 1899, which was notable as one of the largest months of that extraordinary year in the diamond and precious stone trade. The total importations of pearls and precious stones for July, 1900, amounted to $2,100,824.62, of which $1,482,781.05 represents cut and $618,043.57 uncut stones. For the purpose of comparison the importations during July of the three preceding years are here given:

	Cut.	*Uncut.*	*Total.*
July, 1899....	$1,815,649.28	$578,719.66	$2,394,368.94
July, 1898....	1,640,469.25	491,525.99	2,131,995.24
July, 1897....	129,373.52	76,506.92	205,880.44

The importations of 1897 were under the Wilson Tariff act, levying 25 and 10 per centum respectively on cut and uncut precious stones.

The High Price of Silver.

IF the price of bullion silver remains anywhere near its present figure it is only reasonable to expect that the silver ware manufacturers, especially those producing flat ware, will find it necessary to raise the prices of their product. That the recent rise in bullion prices promises to remain for a long time to come is argued by that high authority, *The Engineering and Mining Journal*, from whose columns of the issue of July 14 we extract the following:

The recent rise in the price of silver has caused a good deal of comment, as well as of conjecture as to the future course of the quotations. In some quarters there is a disposition to regard the rise as largely speculative, or, perhaps, due to the action of parties controlling a large share of the output of the metal; but for this view there seems to be but little foundation. There has been some speculative interest in the market, but not enough to exercise any marked influence on quotations; and while sellers naturally watch conditions closely, there has been nothing like concerted action on their part for an advance. The rise has been due to an active demand for the metal, the causes for which can be explained with little difficulty. There has been, as we noted some time ago, an increase in the demand for silver for industrial purposes. This is the result in part of the low prices which have prevailed for several years, but in greater degree of the general prosperity of the past two or three years. Business has been good, the world has been busy, and has had a surplus to spend; so that there has been a demand for the articles of use and ornament in which silver forms an important part. This industrial demand, however, though of importance, is not of itself enough to cause a rise in prices. This is mainly due to the demand for the metal in the east, especially in India and China.

The quantity of silver taken for export to India in the first half of the year showed an increase of 25 per cent, which was mainly due to the purchases of the metal which were forced on the Indian Government. When the coinage of silver was discontinued in India seven years ago the reserve which the government maintained against its circulating notes was largely in silver rupees. As this reserve was drawn upon it was replaced by gold, under the policy adopted by the government. India is a poor country, however, and the great bulk of the business transactions among its people is in amounts too small for any gold coin that might be issued; and gold coin does not circulate at all in the country. Even the hoards of the people are usually too small for gold, and by necessity as well as by custom they are in silver. The demand for coined rupees continued steadily and the reserve in the Indian treasury was drawn down so low that the government became alarmed at its small amount. When the necessarily large expenditures for famine relief were added, the situation became alarming. The government was forced to give way, and to order a large coinage of silver rupees. The amount of this new coinage has not been made public; but as the purchases of silver continue it may be inferred that a limit has not been reached. Besides this government demand, the private purchases of silver for India have continued as large as usual. It has been noted heretofore that in famine years sales of silver to India do not fall off, as might be expected; and this has been the case during the present year.

For China the demand has been on a different basis. The shipments to that country for the first half of the year have been nearly double those of last year. This has not been due to any great increase in trade, but to the fact that European nations—especially Russia—have been spending large amounts in China for railroad building, mine explorations, improvements of ports and other works, and their payments have been largely made in silver.

Upon the whole it appears probable that the demand for silver will be large for some time to come, and that the metal will command high prices—high, that is, in comparison with those which have been the rule for several years past.

KINGSTON, Jamaica, July 27.—The *Inter-Island News* to-day announces a remarkably rich find of diamonds at Mazaruni, British Guiana, where 400 stones of exceptional brilliancy were collected in 18 days.—Dispatch to the New York *Press*.

THERE is, perhaps, no reason why diamonds should not be found in British Guiana. Yet when one considers the high prices of diamonds prevailing and which will continue to prevail for an indefinite period, also the monopoly of the diamond industry controlled by the De Beers Consolidated Mines, Ltd., together with the spreading tendency of transportation companies to boom out-of-the-way places on the earth's surface, reports such as above reproduced should be taken *cum grano salis*, to say the very least.

FIFTY YEARS A JEWELER.

JEWELERS WHO HAVE BEEN CONTINUOUSLY IN BUSINESS FOR 50 YEARS OR OVER IN THE SAME COMMUNITY.

The list of jewelers who have been in business in their respective communities for 50 years or over, so far as gathered, is:

Charles L. Tiffany, New York.
William Wise, Brooklyn, N. Y.
Charles T. Cook, New York.
L. L. Mason, Jamestown, N. Y.
W. S. Taylor, Utica, N. Y.
H. P. Buckley, New Orleans, La.
Henry Silverthorn, Lynchburg, Va.
R. J. F. Roehm, Detroit, Mich.
J. B. Tomlinson, Jackson, Mich.
D. B. Anderson, Marietta, O.
John Mooar, Manchester, N. H.
Wm. H. Elliott, Manchester, N. H.
Samuel W. Mallory, Catskill, N. Y.
H. Ginder, New Orleans, La.
Jacob Castelberg, Baltimore, Md.
C. F. Greenwood, Norfolk, Va.
George R. Calhoun, Nashville, Tenn.
R. C. Green, Pottsville, Pa.
James Mix, Albany, N. Y.
J. P. Howard, New York.
R. O. Gottfredsen, Kenosha, Wis.
Augustus S. Mermod, St. Louis, Mo.
D. C. Dusenberry, Middletown, N. Y.
John T. Fox, Rochester, N. Y.
R. P. Thorn, Albany, N. Y.
Henry Korf, Cincinnati, O.
S. C. Suydam, Baldwinsville, N. Y.
Chester Hildreth, Burlington, Vt.
Warren Prior, Fayetteville, N. C.
George D. Low, Boston, Mass.

[If the reader can furnish any other names, his contributions will be welcomed.—ED.]

BOSTON, Mass., July 25, 1900.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Your list of the jewelers who have been in the business 50 years could be increased with the name of our Mr. George D. Low.

Yours, etc., WM. P. SHREVE.

Trans-Atlantic Voyagers.

TO EUROPE.

Joseph H. Crosby, of the Greenleaf & Crosby Co., Jacksonville, Fla., sailed Thursday on the *Fürst Bismarck*.

J. F. Thomas and H. M. Combes, of J. E. Caldwell & Co., Philadelphia, and Mark Hamerschlag, of J. Hamerschlag's Sons, New York, sailed Wednesday on the *Germanic*.

Geo. P. Merrick, of the Merrick, Walsh & Phelps Jewelry Co., St. Louis, Mo., sailed Wednesday on the *St. Louis*.

J. Depollier, of the Dubois Watch Case Co., New York, accompanied by his wife, sailed Thursday on *La Champagne*.

Albert M. Kohn, of Theodore A. Kohn & Son, New York, sailed last week on the *Rotterdam*.

FROM EUROPE.

H. Lorsch, of Sussfeld, Lorsch & Co., New York, returns this week on the *Columbia*.

B. Weil, son of S. Weil, of S. Valfer & Co., New York, returned yesterday on the *Maasdam*.

W. E. Marcus, of Marcus & Co., New York, and W. E. Avery, Columbia, S. C., arrived last week on the *Majestic*.

Meyer Bauman, St. Louis, Mo., returned last week on *L'Aquitaine*.

Julius Lebkuecher, of Krementz & Co., Newark, N. J., with his wife; Mr. and Mrs. C. L. Dwenger, New York; Mr. and Mrs. W. G. Earle, Philadelphia, Pa., and Louis P. White, Philadelphia, Pa., returned last week on the *Grosser Kurfürst*.

Wm. H. Long, of J. E. Caldwell & Co., Philadelphia, Pa., returned last week on the *St. Louis*.

Edmond E. Robert, New York, James A. Todd, of the Towle Mfg. Co., Chicago; Sol Lindenborn, New York; S. H. Clausin, of S. H. Clausin & Co., Minneapolis, Minn.; S. Jaquette, of Bailey, Banks & Biddle Co., Philadelphia, Pa., and J. R. Lilja, Chicago, returned last week on the *Umbria*.

Henry E. Oppenheimer, of Henry E. Oppenheimer & Co., New York, arrived yesterday on the *Kaiser Wilhelm der Grosse*.

Trap Set for Burglars Shoots the Jeweler's Son.

MIDDLEPORT, O., July 30.—At an early hour this morning B. H. Sanborn, of Story & Sanborn, jewelers, sent his 12-year-old son to the store to open it. The firm have a double action 32-caliber revolver fixed near the safe and attached to an alarm clock with strings in such a manner that anyone approaching the safe and coming in contact with the strings would start the alarm on the clock and at the same time fire the revolver. The boy, while engaged in sweeping, touched one of the strings, set off the alarm in the clock and was shot in the left lung, the ball lodging against the spinal column. It is reported that he cannot live.

Charles Bernloehr, who is taking a watch course at Springfield, Ill., has been advanced from the frame room to the finishing room in the Illinois Watch Co.'s factory.

ON MEMORANDUM

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mestay, PARIS — Telephone, 2188 Cortlandt — 17 Maiden Lane, NEW YORK

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

ALBANY, N. Y., E. H. Miller (Miller Bros.), Morton.
BALTIMORE, MD., Max Kohner, Astor.
BOSTON, MASS., G. E. Knapp, Broadway Central.
CHICAGO, ILL., A. R. Lilja, Continental.
E. A. Rich (Rich & Allen Co.), Imperial.
Miss R. Merebaum (Mandel Bros.), Holland H.
DUBUQUE, IA., A. R. Staufenbeil, Albert.
LEBANON, N. H., F. B. Kendrick (Kendrick & Davis), Astor.
LOS ANGELES, CAL., M. V. Hartranft, Imperial.
MINNEAPOLIS, MINN., S. H. Clausin (S. H. Clausin & Co.), Manhattan.
SANTA BARBARA, CAL., Frank A. Conant, Murray Hill.
SIGOURNEY, IA., M. Reinert, Broadway Central.
SYRACUSE, N. Y., S. M. Shimberg (S. M. & H. M. Shimberg), Cadillac.
WORCESTER, MASS., T. B. Hartford (Denholm & McKay Co.), Albert.

The Word "Railway" on Watch Movements.

Word was received yesterday that in the interference suit in the United States Patent Office, No. 29,178, "The Hampden Watch Co. *vs.* The American Waltham Watch Co. *vs.* Webster C. Ball," to establish the sole and exclusive right of the Hampden Watch Co. to use the trade-mark "Railway" upon watch movements, a decision has been given awarding priority to the Hampden Watch Co.

Trade Gossip.

The Fletcher Watch Case Protector, which is made of aluminium, is claimed by the manufacturers, the Fletcher Mfg. Co., Springfield, Mass., to be the neatest, lightest and best fitting case protector on the market. It is sold through the jobbing trade at $1.50 a dozen.

Louis W. Hraba, manufacturer of artistic leather goods, 29 E. 19th St., New York, states that his new lines of goods for the approaching Fall season are ready for the inspection of the trade. The lines include card and letter cases, wallets and combination books, desk sets, traveling bags, fitted and unfitted, portfolios and dressing rolls and a number of novelties, all of which are mounted in gold and silver. The designs are of a new character and show exquisite taste. This line of goods is sold to jewelers exclusively.

H. Harteveld settled some months ago at Brightwood, Ind., set up a repair bench and began to take in work. After collecting a number of watches, clocks and jewelry for repairs and putting off his customers from day to day with all kinds of excuses, Harteveld suddenly disappeared, his wife claiming that she does not know his whereabouts. Detectives made a search of his home but found very little.

New York Notes.

Madison Alling, son of Wm. R. Alling, is spending a vacation at Tom's River, N. J.

It is reported that C. Lane has been elected by the Jewelers' (journeymen) Protective Union as a delegate to the Central Federated Union.

James Campbell, who was held up near his home at Clifton, N. J., recently, is reported to have formerly been a diamond broker of this city.

W. A. Salmon, for 22 years with Le Boutillier & Co., art pottery and china importers, will to-day become manager of the art goods department of Camerden & Forster, 273 Fifth Ave.

Wm. Bardel, manufacturer of diamond jewelry, recently procured an exceptionally fine collection of modern paintings which he is now offering for sale at his warerooms, 22 Maiden Lane.

The Merchants' Association of New York are sending broadcast to dealers throughout the country large, highly colored post cards, giving the dates of the reduced fares to New York from various sections of the country, together with the regulations to be followed in order to obtain the reductions.

The first meeting of the creditors of the Wm. A. Brown Co., silversmiths, 127 W. 32d St., recently petitioned into bankruptcy by their creditors, was held Friday, at the office of Ernest Hall, referee in bankruptcy, 64 William St. Twelve claims, aggregating $14,000, were filed and proved, and the creditors elected as trustee Thos. B. Brown, of Thos. G. Brown & Sons, who are one of the largest creditors.

In speaking of the Aztec Turquoise Co., incorporated last week with a capital of $100,000, J. G. Doty, one of the incorporators, said that the company were not yet completely organized, so he could not give any fuller particulars. The organization will be completed within a very short time, and the company will at once commence operations, mining turquoise. The full list of the incorporators is as follows: J. Elsey, J. G. Doty, H. L. Warustedt, C. E. Laidlair, Jr., and E. R. Grant, all of Jersey City.

C. Hadenfeldt, of Rothschild & Hadenfeldt, jobbers, of San Francisco, who is now on his 18th annual trip to the east, visited THE CIRCULAR-WEEKLY office last week. Mr. Hadenfeldt reports the conditions on the Pacific slope to be excellent at the present time, and says that the dulness usually apparent during a Presidential election year is absent, because merchants in that territory all expect the reëlection of President McKinley. Business in the jewelry trade, even at this season, is, he said, fair, while the prospects for Fall are very bright.

George Green, Jr., of 95 Hancock St., Brooklyn, was arrested at West Orange, N. J., Friday, on the charge of having attempted to bribe James J. Fogarty, publisher of a jewelers' directory at 176 Broadway, the foreman of the jury that tried Alfred R. Goslin and the other Brooklyn Rapid Transit raiders last month. During the course of the trial Foreman Fogarty notified Justice Fursman that an attempt had been made to bribe him so that there would be a disagreement of the jury at least. He told the Justice that he was first offered by Green $500, and afterward the sum of $25,000, if he would insure a mistrial. Mr. Fogarty was at one time the publisher of *The Jewelers' Review*, and Green, the prisoner, was formerly in his employ as a reporter on that paper. The case was taken before the Grand Jury and an indictment was found against Green. Since then, however, he kept himself secluded. He was finally located at West Orange.

Friday morning detective Frank Price took into custody Chas. Miller, said to be a professional crook. Detective Price had gone into Tiffany & Co.'s store, 15th St. and Union Square, on private business, and looking across the counter, noticed Miller some distance away. Miller at the same time noticed the detective, but the latter immediately slipped out and waited for his suspect to leave the store. This Miller did almost immediately, and the detective accosted him, asking him what he was doing there. Miller declared his mission an innocent one, but he was taken into the store and around to the various salesmen. No one, however, remembered showing him any goods and none were found on him. Miller was taken to the Centre St. Police Court, where he gave his address as 13 W. 114th St., and was remanded to Police Headquarters in or-

IF YOU COME IN

YOU NEED NOT BUY UNLESS YOU SEE SOMETHING YOU WANT. WE ARE TRYING TO HAVE THINGS OTHERS HAVE NOT, AND YOU WILL GET IDEAS, ANYWAY.

C. DORFLINGER & SONS,

36 MURRAY STREET, NEW YORK.

1851. 1900.

THE CHATHAM NATIONAL BANK, NEW YORK.

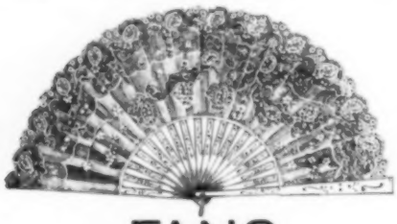
CAPITAL STOCK, - - - $450,000
UNDIVIDED PROFITS, - - - 974,518

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

der that the entire force of detectives could see him.

The first meeting of the creditors of Ephraim S. Johnson, who filed a petition in bankruptcy July 20, will be held Aug. 9, at 12 noon, at the office of F. K. Pendleton, referee in bankruptcy, 44 Broadway.



FANS

Especially made for the Jewelry Trade in our various factories:
MOTHER OF PEARL,
IVORY, TORTOISE SHELL,
ENGRAVED EBONY and BONE,
WITH
ARTISTIC PAINTINGS by the Best Artists.
Mounted with fine Hand-made Lace.

IGNAZ STRAUSS & CO.

Factories: VIENNA, AUSTRIA. PARIS, FRANCE. KOBE, JAPAN. EAST BRAINTREE, MASS.
OFFICE: 621 BROADWAY, New York.

JULES J. LINTZ,
Watchmaker to the Trade.
Diplomas and First Prizes for Scientific Workmanship.
BASLE, BIEL-ZURICH (Switzerland). 1892.
Careful Repairing of all kinds of Watches.
Fine Timepieces, Chronometers and Complicated Watches.
A Specialty: Making of all kinds of New Pieces.
DEMAGNETIZING.
108 Fulton St., New York.
Telephone 1108 John.

PLATT ALBERTYPE CO.,
35 North Main Street, Providence, R. I.
Art and Commercial Printing
IN ALL ITS BRANCHES.

Lead all for prices on fac-simile of photographs of presidential candidates. Also Pictures for all sorts of novelties such as are used for Badges, Buttons, Pins or any special novelties. They can be made in any required size. Write them at once for prices, as they are headquarters for this line of goods.

They also have 25 copyrighted photographs of the Paris Exposition, size 7x9 on 11x14 mounts, at 25c. each, or $4 for the complete set. Also unmounted Plattypes, size 4x7, made up in 5 sets, 5 to each set, price 12c. per set, 50c. for 5 sets; sent postage paid. Special sizes and prices for wholesale dealers.

Mann & Hoffman have succeeded the firm of Mann & Weiner, manufacturers of diamond mountings and jewelry, 45 John St.

Jonas Langfeld, of Langfeld Bros. & Co., importers and manufacturers of leather goods, was last week elected second vice-president of the Commercial Travelers' Sound Money League of the United States, at the meeting held in this city.

While driving on the Speedway Sunday Alexander Newburger, jeweler, of 1317 Broadway, was thrown from his runabout and received a scalp wound and contusions of the body. Mounted Policeman Farley caught the runaway after a five blocks' run.

President Augustus K. Sloan, of the Jewelers' Association and Board of Trade, returned Saturday from his annual two months' fishing trip in Labrador, on which he was the guest of president E. C. Fitch, of the American Waltham Watch Co. President Geo. M. Hard, of the Chatham National Bank, and D. J. Carroll were also members of the party.

Ex-president Edw. Erie Poor, of the National Park Bank, who was well known to the New York jewelry trade through his connection with that institution, died in Liverpool, England, Sunday. Mr. Poor was 63 years old and had been president of the National Park Bank from 1895 until two months ago. He then resigned, owing to ill health, and went to Europe.

Fritz Bryer was convicted Thursday in the Court of General Sessions of extortion, on the complaint of Adolph Schreiber, a dealer in diamonds. Bryer had attempted to obtain $250 from him in order to settle an action for damages growing out of an arrest of Bryer on the charge of retaining diamonds which he was supposed to have for sale on commission. Schreiber in Court said that he had lost about $6,000 through dealing with Bryer. The prisoner was remanded for sentence.

Leonard Dellemijn, jeweler, 1224 Washington St., Hoboken, reported to the police Thursday night that his store had been robbed while he and his family were at supper. Mr. Dellemijn reported the loss of several gold lockets and chains and some rings, and could in no wise account for the disappearance of the articles. The jewelry was later found in the possession of two very small children, who could not tell how they came by it. It was taken from them by a policeman and restored to the jeweler.

Customs Inspectors Brown and Donoline, Saturday, seized a quantity of jewelry estimated to be worth $1,500 from Peter J. Frederick, a cabin passenger on the *Grosser Kurfürst*, which arrived that day. The inspectors noticed that Frederick carried both an overcoat and a mackintosh slung loosely on his arm. As the weather hardly seemed to warrant use of so many coats, the pockets were searched and the jewelry, which had not been declared, was found in them. The collection included seven watches, five diamond bracelets and several other pieces of jewelry.

The Brooklyn police have been asked by Louis Simon, Jr., a jeweler, 525 Fulton St., Brooklyn, to search for David Seigel, 18 years old, who has been employed by him for the past year as a messenger. Simon claims he sent the boy on Friday morning to Manhattan to deposit $210 in cash and $128 in checks in the Oriental Bank, and to deliver some jewelry, valued at $150, to a Maiden Lane firm. He did not return, and it was found that he had deposited neither the money nor the checks and that he had not delivered the jewelry. The jeweler also claims that the address Seigel claimed as his residence must have been fictitious, as he was not known there.

The New York jewelry trade have been warned to watch out for H. W. Schmidt, of Pittsburgh, Pa., who is charged with passing bogus checks at jewelry stores and hotels. He is described as follows: Age, 35 to 36; Weight, 160 pounds; height, 5 feet 5½ inches; hair, dark; dark eyes, smooth face; wears a blue serge suit and straw hat. If he should call, put him off for 24 hours and notify Detective-Sergeant Nugent. The man is said to have been operating in other cities and is believed to be now in or coming to New York.

W. G. Earle Receives Unwelcome News on His Return from Abroad.

PHILADELPHIA, Pa., July 28.—Wm. G. Earle, who, with L. P. White, returned today from an extended trip abroad, was told for the first time the unwelcome news that his jewelry store had been robbed late Wednesday afternoon of $2,100 worth of diamonds.

Mr. Earle is doing everything in his power to assist the detectives to locate the thieves and recover the diamonds. He states that one of his salesmen waited on two strangers who entered the store at 13 N. 9th St., Wednesday afternoon, and asked to be shown some baby rings. One of the men bought a ring and a pair of cuff buttons, and while the salesman's back was turned to make a record of the sales one of the men stooped down, crawled behind the counter and concealed under his coat a tray of diamonds from the safe back of the show case.

Edwin F. Sharp, diamond buyer and in charge of the diamond stock, was away on a pleasure trip at the time of the robbery, and did not return until the day after.

The
Mercantile National Bank
OF THE CITY OF NEW YORK,
BROADWAY AND DEY STREET,
Solicits Accounts from the Jewelry Trade.

Venice Bead Makers Combine.

IN the latest report of the American Consul at Venice are some interesting facts respecting the present condition of the bead trade of that city. He mentions that in the month of June, 1898, the local bead manufacturers, after having previously suspended work and sales for more than three months, formed a combination under the name of "Societa Veneziana per l'Industria della Conterie." The union embraces the 18 manufactories which existed in that town, and the sales are only effected by a head office. There are more than 3,000 men employed in this industry. The object was to keep up prices and prevent competition.

Formerly Venice was the only place where beads were made. It was asserted that there was no possibility of making them elsewhere owing to some climatic influence and the chemical composition of the local sweet and salt sands. Manufactories, however, now exist in France, Bohemia and Antwerp. Some years ago a factory was also opened in India. The exportation in 1898 was 639 tons, of the local value of £144,362.

As to the process of making glass beads, the consul says: "The vitreous paste is composed and is then fused in the furnace. The *canna*, or long, thin, perforated tube, is made by the *Margaritai* for producing the round, small globes of glass of different colors, or imitation of pearls, coral and precious stones. The rounding and working of glass pearls is done at the flame of a lamp. The first operation is considered the most important, as it provides the material necessary for making all kinds of beads, and requires some chemical knowledge and great practice, as the preparation and composition of the various pastes are still jealously kept secret." In order to enable the reader to acquire a superficial knowledge of a bead factory, the writer states that the furnace contains five or six large earthen vases, divided one from the other, so that they may be differently heated, according to the various compositions which are poured into them. The operations for making the *canna forata*, or long hollow tubes, to be converted into beads, and the *canna massiccia*, to be reduced into pearls, are these: The vitreous paste is reduced into long glass tubes, more or less thin, according to the different thickness of the beads to be made, but in such a way that the hole in the middle of the tube is always maintained. The work is executed by the foreman, who has under his orders two assistants and four workmen, called *tiradori*. One of the assistants dips the end of an iron rod, about four feet long, into one of the vases, containing the molten paste of the required color. He then rolls it on an iron table to reduce it to a cylindrical form, and makes a round hole in the upper part of the paste. After this the foreman takes the rod in his hand and heats in the furnace the portion of the paste attached to its end by giving it a few turns, and sees that the hole made is exactly in the center. He then promptly attaches another rod to the upper part of the paste. The two rods are at once delivered to two *tiradori*, who, running in opposite directions, reduce the molten material into a long thin tube, which preserves the hole in its center for all its length. The glass tubes are then divided according to their thickness and cut into small pieces.

Such pieces are then sieved and put in iron tubes, with sand and coal powder, and by turning them in the furnace the pieces are made round. The pearls are then polished by placing them in a bag containing some sand and shaking them for some time. They are then separated from the sand by a sieve and put into another bag containing a portion of white bran, and again shaken, when they become extremely brilliant, and after being sieved are ready for sale. Most of the local glass manufacturers have joined a combination which is stated to have been formed by British and Italian capitalists under the title of the "Venice Art Co." for the sale of glass articles, other Venetian specialties and antiquities.

Englishman with a Lot of Jewelry Arrested in Cleveland.

CLEVELAND, O., July 28.—A man who described himself as John C. Ross, of St. Catherines, Canada, was attempting to dispose of a ring set with an oblong emerald and four large diamonds, on Superior St., Wednesday evening, when he was arrested. The ring is worth about $200. When searched at the police station, the following property was found in Ross's possession: Ring set with five diamonds, ring set with turquoise and six small diamonds, cameo brooch with woman's head surrounded by pearls, breast pin set with a dove and surrounded by rubies, one karat diamond ring, gold chain with a fish on the end, and a woman's watch on which was engraved the monogram A. H. M. The jewelry is valued at about $600. Ross is an Englishman, 35 years of age. His grip, which the officers found at the Union station, showed that he came from Pittsburgh. He wouldn't tell how he came into possession of the jewelry.

Lissauer & Co., 12 Maiden Lane, New York, as they announce in their advertisement, believe that the time for retail jewelers to buy has arrived, and accordingly all their salesmen are now on the road. Julius Klein represents the firm in the south, Max Traub in the east, Fred. H. England in the Middle States and T. Lindenberg in the west. They are showing the largest stock they ever carried.

One of the leading jewelry establishments of Ann Arbor, Mich., is Haller's Jewelry Store, established in 1858 by Jacob Haller and conducted for the past 10 years by Geo. Haller, Sr. This store has now undergone extensive improvements, has been enlarged by 900 square feet and refitted with new show cases, until it is one of the finest establishments in Michigan, outside of Detroit. Mr. Haller has been for years noted as an expert horologist, and at one time conducted a horological institute at Ann Arbor. This, however, he was compelled to abandon, as his increasing business necessitated his devoting to it all his time.

IMPORTERS OF
Silver, China, Glass, Bronze, Leather and English Carved Oak.
LE BOUTILLIER & CO.
18 East 17th St., New York.

The Closest Scrutiny

is always given to a watch case by a purchaser. For a watch case is not bought for occasional show, but for every-day, hard wear for years. Then handle only those cases that will bear such scrutiny—that combine highest quality, best workmanship and finest engraving. These qualities are embodied in **THE BELL GOLD-FILLED WATCH CASES.** Every detail of every case receives the most careful attention.

Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

Always remember the **"Bell Special"** contains more gold than any other filled case made. Guaranteed for **35 Years.**

BUY OF THE MAKER.
The Bell Watch Case Co.,
CINCINNATI, OHIO.

Rings WM. LOEB & CO.
101 Sabin St.,
Providence, R. I.

INDEX TO ADVERTISEMENTS.

Adler, L., & Co. 62
Aikin, Lambert & Co. 60
Aikin, Lambert Jewelry Co. 60
Alford, C. G., & Co. 4
American Gem Co. 25
American Waltham Watch Co. 32
American Watch Case Co. 28
Arnstein Bros. & Co. 8, 64
Averbeck, M. J. 23
Avery & Brown 31
Badel, A. 53
Baker, Geo. M. 64
Ballou, B. A., & Co. 49
Bassett Jewelry Co. 63
Bates & Bacon 59
Bawo & Dotter 4
Bedford, W. H. 53
Bell, O. E., Co. 42
Bell Watch Case Co. 37
Benedict, M. S., Mfg. Co. 47
Berge, J. & H. 63
Bigney, S. O., & Co. 46
Billings, Chester, & Son 11
Bonner & Co. 52
Bookhout Bros. 53
Bowden, J. B., & Co. 4, 25
Bradley & Hubbard Mfg. Co. 29
Bradley Polytechnic Institute 56
Briggs & Dodd 46
Bryant, M. B., & Co. 2
Camm Watch Case Co. 59
Carter, Hastings & Howe 11
Chatham National Bank 35
Citroen & Janssens 46
Codding & Heilborn Co. 49
Cohn, J. J. 52
Columbus Watch Co. 48
Crohn, M. 53
Cross & Beguelin 30, 34
Crossman, Charles S., & Co. 39
Crown and Lion Watch Cases 58
Day, Clark & Co. 4, 15
Deitsch Bros. 43
De Lara, D. C. 12
Dominick & Haff 25
Dorflinger, C., & Sons 35
Dubois Watch Case Co. 59
Dueber-Hampden Co. 17
Eaton & Glover Co. 62
Eichberg & Co. 15
Eliassof Bros. & Co. 18
Fahys, Joseph, & Co. 23
Fairchild & Johnson Co. 41
Field & Beattie 60
Fink, Jos. H., & Co. 22
Fletcher Mfg. Co. 39
Foster, Theodore W., & Bro. Co. 2
Frankel's Sons, Jos. 12
Freudenheim Bros. & Levy 49
Freund, Henry & Bro. 27
Friedlander, R., L. & M. 21, 64
Garreaud & Griser 62
Gattle, Ettinger & Hammel 64
Geissler, Chas. A. 2
Goldsmith, C. P., & Co. 28
Goldsmith, Leo 25
Goodfriend Bros. 18
Gorham Mfg. Co. 4
Gottlieb, A. 48
Haack, John 48
Harris & Harrington 4, 64
Harvard Button Co. 42
Hayward, Walter E. 60
Hedges, W. S., & Co. 10
Heiland, R. A. 30
Heilbronn, J., & S. Marchand 19
Heimberger & Lind 63
Hermann & Co. 45
Hooper, Geo. E. 63
Hraba, Louis W. 56
Illinois Watch Case Co. 51
Improved Seamless Wire Co. 64
Ithaca Calendar Clock Co. 60
Jackson, John J., Co. 28
Jacot & Son 56
Juergensen, Jules 18
Kahn, L. & M., & Co. 64
Kaufman, Louis, & Co. 27
Ketcham & McDougall 52
Klein, F. C., & Bro. 45
Knowles, Dr. 60
Knowles, J. B. & S. M., Co. 25
Kohlbusch, Herman, Sr. 62
Kohn, Alois, & Co. 41
Kohn & Co. 21
Krementz & Co. 9
Larter, Elcox & Co. 43
Le Boutillier & Co. 37
Lederer, S. & B., Co. 63
Ledos Mfg. Co. 60
Lelong, L., & Bro. 64
Levy, L. W., & Co. 62
Lewis, Fred W., & Co. 10
Lintz, Jules J. 36
Lissauer & Co. 2
Loeb, Wm., & Co. 37
Lorsch, Albert, & Co. 64
Mabie, Todd & Bard 53
Malliet, C. G., & Co. 11
Mathey Bros., Mathez & Co. 56
Mauser Mfg. Co. 24
Mercantile National Bank 36
Merchants' Association of New York 4
Mossberg & Granville Mfg. Co. 56
Mount & Woodhull 4, 18
Myers, S. F., Co. 53
Nissen, Ludwig, & Co. 13
Noble, F. H., & Co. 45
Oppenheimer Bros. & Veith 4, 10
Oppenheimer, H. E., & Co. 64
Patek, Philippe & Co. 10
Pitzele & Baschkopf 31
Platt Albertype Co. 36
Reddall, John W., & Co. 25
Reisner, L. C., & Co. 3
Revell, A. H., & Co. 64
Rich, H. M., & Co. 60
Robert, E. E. 51
Rothschild & Hadenfeldt 46
Roy Watch Case Co. 59
Rumpp, C. F., & Sons 60
Saunders, John F. 15
Schulz & Rudolph 18
Sheffler, Eugene 31
Sherwood, John W., & Co. 16
Simmons, R. F., Co. 5
Simons, Bro. & Co. 2
Smith, Alfred H., & Co. 4, 14
Smith, Wm., & Co. 62
Stern Bros. & Co. 15, 41
Sternau, S., & Co. 5
Strasburger's Son, Louis, & Co. 13
Strauss, Ignaz, & Co. 36
Sussfeld, Lorsch & Co. 27, 56
Towle Mfg. Co. 45
Treibs Bros. 12
Trenton Watch Co. 30
Valfer, S., & Co. 60
Vrieslander & Moreels 12
V. T. F. Watch Glasses 50
Wallace, R., & Sons Mfg. Co. 6
Washburn, Geo. W. 53
Wheeler, Hayden W., & Co. 4, 20
White, N. H., & Co. 4
Whiting, Frank M., & Co. 29
Wolff, Hugo, & Co. 28
Wood, Chas. F., & Co. 54
Wood, John R., & Sons 2, 4
Wood & Hughes 60

ANY BOOK pertaining to the Jewelry, Horological, Optical or Kindred Trades can be obtained through The Jewelers' Circular Publishing Co., 11 John St., New York. Send for catalogue. It is free.

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WATCHMAKER wants position; 17 years' experience on high grade work. Address "Balance Staff," care Jewelers' Circular-Weekly.

IF in need of reliable young man with experience in retail jewelry business who wants to learn watchmakers' trade, address T., 140, Jewelers' Circular-Weekly.

WATCHMAKER, 17 years' experience; have tools; can do all kinds of work; plain engraver; references from present employer. Address "Prompt," care Jewelers' Circular-Weekly.

A TRAVELING SALESMAN, with 10 years' experience, well acquainted with retail and jobbing trade west of Pittsburgh, seeks new engagement. Address E. M. H., care Jewelers' Circular-Weekly.

YOUNG MAN wishes a position as assistant watchmaker, or can repair fine clocks, jewelry, &c.; best of references; New York State preferred. Address Oscar F. McCarthy, 172 Van Anden St., Auburn, N. Y.

TO MANUFACTURING JEWELERS—An experienced designer, a competent, practical workman in all branches, at present superintendent of factory, desires similar position. K. B., care Jewelers' Circular-Weekly.

WANTED on commission, for the N. E. States, a line of silverware or gold jewelry by a competent salesman having a good acquaintance with the best trade in New England; best of references. Address "Hub," care Jewelers' Circular-Weekly.

WANTED—A first-class line of sterling silver novelties, gold jewelry or plated for the jobbing and department stores trade in Chicago and near-by territory, on commission or salary, by a first-class salesman; New York and Chicago references. Address R. H., care Jewelers' Circular-Weekly.

A VERY thoroughly experienced watchmaker, rapid and efficient; good salesman and optician; highest references; long experience on fine and complicated work; have worked for the trade in New York; no engraver; all tools, trial case, &c.; permanent situation; wages $20 to $25. "Watchmaker," care Jewelers' Circular-Weekly.

WATCHMAKER, formerly for 20 years with S. Hammond, Wall St.; Benedict Bros., Broadway and Cortland St.; Strasburger & Co., Maiden Lane; Tiffany & Co., Union Square, and Wm. Barthman, Broadway & Maiden Lane; has managed for 10 years retail jewelry store in New York; also would like to have window for working place in wholesale or retail business; best references. Address O. D., Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A good watchmaker and engraver; middle aged man; German preferred. D. A. Wiant, New Bethlehem, Pa.

WANTED—Thoroughly competent watchmaker; young man of good appearance. 17 North Broadway, Yonkers, N. Y.

WANTED—First-class practical salesman for New York City; must have acquaintance with high-grade trade. Address J. P., care Jewelers' Circular-Weekly.

SALESMAN to sell a line of solid gold rings on commission through Pennsylvania, New York and Eastern States. Address "Rings," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and jeweler, with plenty good tools; references and photo; a practical Catholic; first-class position; $12 per week. Address 7, care Jewelers' Circular-Weekly.

WHOLESALE HOUSE OR AGENCY wanted for general agency of an exceptionally good oil for watches. Send offer to J. P., 5378, care Rudolf Mosse, Berlin, S. W., Germany.

WANTED AT ONCE, watchmaker and engraver; permanent position to right man. Address, with references and sample of engraving, J. G. M., care Jewelers' Circular-Weekly.

AN energetic and thoroughly trustworthy young man as salesman; city and out of town; must be well acquainted with the good trade. E. A. Lehmann & Co., 20 Maiden Lane, New York.

WE want a capable foreman for the workshop of our jewelry department; steady employment the year round. Address, with references and salary desired, M. Scooler, 615 and 617 Canal St., New Orleans, La.

TRUSTWORTHY watchmaker and jeweler; all-round helper; good tools; $12 per week; advance possible; references, with photo; steady job to the right man. Address 29, care Jewelers' Circular-Weekly.

WANTED—First-class jeweler, engraver and diamond setter; must be good workman and good reference must accompany application; permanent position and good wages. Goodman Bros., Columbus, Ohio.

WANTED—Capable watchmaker, clock and jewelry repairer; permanent place to the right man; give all particulars in your letter; single man preferred. Address I. Brilleman, 31-33 North Pearl St., Albany, N. Y.

For Sale.

FOR SALE—Established jewelry business; must sell at once; stock and fixtures will invoice $2,800; will take $1,700 if sold at once; repairing average $65 per month; don't write unless you mean business. Lock Box 21, Oregon, Ill.

Wanted to Purchase.

WANTED—FRESH WATER PEARLS in round, pear shape, button or slugs by the pound; highest market prices paid in lots to pearl hunters. Adolph J. Reinhardt, 526 Broadway, Lincoln, Ill.

WORKSHOP NOTES

—FOR—

Jewelers and Watchmakers.

Being a collection of the latest practical receipts on the manufacture and repairing of watches and clocks and on the various processes entering into the manufacture and repairing of jewelry, as coloring polishing, enameling, annealing, oxidizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmaker's shop.

Containing 300 pages. (Size, 7½ x 10½ inches). Bound in Cloth, Stiff Covers.

This book is the most useful, comprehensive and perfect publication of the kind now in print and should be in the hands of every jeweler and watchmaker in the country.

PRICE, $3.00.

PUBLISHED BY

The Jewelers' Circular Pub. Co.,

11 JOHN ST., cor. BROADWAY, N. Y.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry, containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

RARE CHANCE.

On account of the death of Mr. E. L. Feyler I wish to close out the business established by him.

Fixtures and goods are new and up to date, having but lately moved into new store built by Mr. Feyler.

The business has always been on a paying basis.

Full particulars in correspondence.

Address MRS. E. L. FEYLER,
Portsmouth, Ohio.

"TRADE-MARKS

of the Jewelry and Kindred Trades,"

with Supplement, contains

Over 2,250 Marks

comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically arranged and Indexed.

Book and Supplement - $3.00

THE JEWELERS' CIRCULAR PUB. CO.,
11 John St., cor. Broadway, N. Y.

A NEW EDITION OF

Monogram Book

44 plates, 6 styles, 2,122 monograms.
Handsome semi-flexible binding.

PRICE, $1.50.

The Jewelers' Circular Pub. Co.,

11 JOHN ST., cor. Broadway,

NEW YORK.

SPECIAL NOTICES

IN THE

JEWELERS' CIRCULAR-WEEKLY

PRODUCE THE

DESIRED RESULTS.

1900.

THE JEWELERS' CIRCULAR-WEEKLY

VEST POCKET DIRECTORY

OF THE

Manufacturers, Importers and Jobbers

IN THE

Jewelry AND Kindred Trades.

A HANDY, CLASSIFIED LIST FOR BUYERS. . . . .

Price, 25 cents.

Will be ready this week.

PATENTS PENDING.

The FLETCHER

(Aluminum)

WATCH CASE PROTECTOR,

the neatest, lightest and best-fitting case protector on the market.

Your jobber has them. **$1.50 per doz.**

Fletcher Mfg. Co.,

SPRINGFIELD, MASS.

The Diamond Club.

[From the London *Express.*]

THIS is an age for clubs. Each profession, almost each calling, has its own particular club, where members can meet one another or their friends, dine, read the newspapers, transact business or play games of some sort. The majority of the clubs are well known, if only by name, but very few have even heard of the Diamond Merchants' Club, in Hatton Garden.

The name speaks for itself. It is called the Diamond Club—or, to give it its full name, the Diamond Merchants' and Jewellers' Club, Limited—and the chief requisite for membership is that the newcomer should be concerned with or in the diamond trade. Hatton Garden is a busy thoroughfare, and seems to reek of diamonds, so to speak. The principal room of the Diamond Club has a half glass roof, which lets in a glare of light on the transactions which take place. In this room may be seen more millionaires at one time than in any other spot in the world. Another room is cunningly darkened so as to give relief to tired eyes.

One member may be reading a newspaper, when another comes over and tells him he wants a few diamonds, explaining the kind, etc. The first man will immediately give him two or three little paper packets to inspect, naming the price, and the second man will take them over to the window, while the first will calmly continue reading his paper. The first man is probably a broker, who has obtained the diamonds from a merchant, and he has a certain price from which he cannot abate. If the purchaser considers the price fair and the stones good, he will suggest that they go into one of the little partitions or cubicles which are set apart for this purpose. These little divisions face the light—for it is absolutely necessary to have a bright light, very little business being done on a dull day—are fitted up with a shelf and a pair of scales, and when the small bolt is slipped on the door the buyer and seller are free from any interruption.

The club was originally started by two men who had at last realized that it was not safe to hold these business conferences in a public house, which had hitherto been the custom. It was such a success that the members soon bought out the proprietors and turned it into a limited liability company. It has progressed so rapidly that it has quite recently moved into new premises, which the president of the club, H. Bernhardt, was most courteous in showing me over.

Enrique C. Miller, Indianapolis, Ind., has returned from northern Michigan.

How Many Customers Have You Lost

through your inability to duplicate a piece of jewelry or silverware or a watch? You need not lose these customers—you can gain new ones. The maker of almost any article brought to you can be ascertained by referring to

TRADE MARKS OF THE JEWELRY AND KINDRED TRADES

which, with a supplement just issued, contains over 2,250 marks, covering every line handled by jewelers, besides other interesting and valuable information.

Price, Book and Supplement, $3.00.

Handsomely bound, artistically printed, systematically arranged and indexed.

Published by **The Jewelers' Circular Pub. Co.,**
Corbin Building, 11 John Street, cor. Broadway, N. Y.

Send for sample page and circulars.

Now Ready For Delivery.

Third Edition

WORKSHOP NOTES

For

JEWELERS and WATCHMAKERS.

Being a collection of the latest practical receipts on the manufacture and repairing of watches and clocks and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxidizing, etc.; in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

Containing 300 pages. (Size, 7½ x 10½ inches), Bound in Cloth, Stiff Covers.

This book is the most useful, comprehensive and perfect publication of the kind and should be in the hands of every jeweler and watchmaker in the country.

PRICE, $3.00.

...PUBLISHED BY...

THE JEWELERS' CIRCULAR PUBLISHING CO.,

11 John Street, cor. Broadway, New York.

News Gleanings.

Elihu McDill has opened a repair shop in Sparta, Ill.

Earl Wright has opened a jewelry store in Rochester, Pa.

Harry Custead has opened a jewelry store in Anna, Ill.

C. M. Miller, of Columbia, Tenn., will locate at Guthrie, Okla.

S. D. Denny, Cookeville, Tenn., will engage in the jewelry business.

H. M. Smith contemplates opening soon a jewelry store in Lawrenceville, Pa.

Frank Leins will in a few days open a jewelry store in Sault Ste. Marie, Mich.

Milton Haney recently purchased the jewelry stock of A. Moratz, Normal, Ill.

C. A. Roshon has been discharged from bankruptcy in the United States Court, at Pittsburgh, Pa.

S. A. Weaver, Elk Garden, W. Va., is contemplating locating in a western city in the near future.

Work in the whole plant of the Wm. B. Durgin Co., Concord, N. H., was resumed July 23, after the Summer vacation.

Articles of incorporation were filed July 21 by F. D. Day & Co., Duluth, Minn., a general retail jewelry firm. Capital stock, $35,000.

John H. Starbuck, formerly a jeweler at Turner's Falls, Mass., has returned from a trip through the Bermudas, where he was traveling in search of health.

Samuel J. Lyons, for nearly seven years with G. Lanz, Norristown, Pa., has purchased a jewelry store at 2258 N. Front St., Philadelphia, Pa., and has taken possession.

Burglars invaded the town of Montoursville, Pa., a few days ago. After robbing several places they endeavored to enter Frank W. Hayes's jewelry store, but were evidently frightened away.

T. J. Greene has bought J. J. Freeman's stock of drugs, jewelry and wall paper, in Dickinson, N. D., and will open a drug and jewelry store. F. C. Angliss will look after the jewelry department.

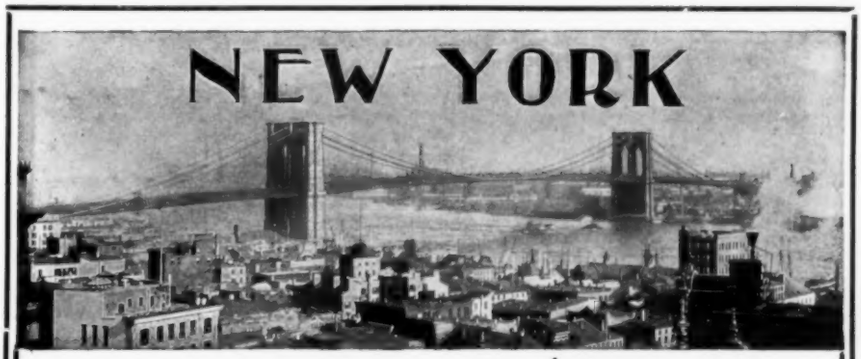
W. L. Hart, a practical watchmaker employed in the Canton (O.) watch works, died a few days ago from lockjaw, due to a wound received from a blank cartridge shot off accidentally on July 4.

An effort is being made to have the jewelers of Chester, Pa., sign an agreement to close their stores on all nights during the week but Monday and Saturday. Charles L. Dingler is the projector.

Charles Lynn, alias "Pug" Goodman, was arrested in Louisville, Ky., accused of having stolen a $50 watch charm from F. Mettler's jewelry store, at 1024 W. Market St. He was held to answer Oct. 1 in the sum of $1,000.

T. A. Holland, for the Brenham Lawn Tennis Association, has placed an order with the W. J. Graber jewelry establishment, Brenham, Tex., for four engraved loving cups, to be awarded as prizes at the State meet there this month.

The Knickerbocker Silver Plating Works, Port Jervis, N. Y., started on July 16 after the annual Summer vacation of two weeks. Mr. Tuscano, the manager, reports that he has orders enough in hand to keep the works very busy until the late Fall.



AND BROOKLYN BRIDGE

From the Factory of

STERN BROS. & CO.

33-43 GOLD STREET, NEW YORK.

Makers of

Gold Rings, Gold Lockets,
Diamond and
Pearl Pendants,
Scarf Pins, Buttons,
Gold and Silver Thimbles.

New and attractive designs at popular prices in all the above lines are now being shown to the jobbing trade.

New York Office, 68 Nassau Street.
Chicago Office, 149 State Street.

GOLD AND SILVER PENCILS, PENHOLDERS, &c.

LEROY W. FAIRCHILD. GOLD PENS.

FAIRCHILD & JOHNSON CO.

Office and Factory, 220 FOURTH AVENUE, N. Y.

ALOIS KOHN & CO., SOLID GOLD CHAINS, 4 MAIDEN LANE, Near Broadway, N. Y.

We call the attention of the Trade throughout the country to our line of

LORGNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

...THE...

"HARVARD"

A FEW OF ITS VIRTUES:

STRENGTH,
DURABILITY,
QUALITY,
FINISH.

THESE POINTS WHEN COMBINED IN THE "HARVARD" GIVE PERFECT BUTTON SATISFACTION.

WE MANUFACTURE

Solderless and Seamless Collar and Cuff Buttons and Studs

IN GOLD-FILLED AND ROLLED PLATE.

ASK YOUR JOBBER FOR THEM. IF HE HAS NOT GOT THEM, SEND US HIS NAME.

HARVARD BUTTON CO.,
7 Beverly St.,
PROVIDENCE, R. I.

J. P. Arnolds, Flagstaff, Ariz., has made an assignment.

C. A. Beghtol has gone into the jewelry business in Ogden, Utah.

Mrs. L. D. Vuille, jeweler, St. Joseph, Mo., has been sued for $160.

Ed. Allen, Tecumseh, O. T., has given a chattel mortgage for $150.

Charles Guerguin, San Antonio, Tex., has sold real estate valued at $750.

A. Hotchkiss & Co., dealers in jewelers' supplies, Dallas, Tex., have been sued for $30.

Ed. S. Joslyn, Ocheyedan, Ia., has given additional chattel mortgages amounting to $1,073.

E. J. Kooreman has purchased the jewelry business of Mrs. F. J. Kamber, Alton, Ia.

A. W. Thistlethwaite, Tonganoxie, Kan., has given a realty mortgage amounting to $1,800.

Charles Donaldson is about to open a jewelry stock in the W. P. Holton drug store, Plainview, Minn.

J. E. Grace has decided to sell out his stock of jewelry in Seguin, Tex., and retire from the business.

D. B. Bryan succeeds Mr. Bennett as watchmaker for the James jewelry store, Breckenridge, Minn. Mr. Bryan is also an optician.

A Remarkable Thing

which jewelers should not forget when buying chains is that

THE "IS-A-BELL"

will sell where others will not on account of its endless variety of arrangement. It allows of a new chain for every costume. It can be worn as a combined Dickens fob, double vest, with or without fob; a "Mansfield," an "Is-a-Bell" or a combination watch and fan chain, and numerous other styles. The pin can be detached and worn as a chatelaine pin or brooch and the small pin as a stick pin.

No. C 4561. Showing sectional view of one of many patterns.

Made in Plate, 14k. Gold-Filled, Solid Gold and Sterling Silver, with or without chatelaine articles, and in an endless variety of handsome and original designs.

SPECIAL CARDS, illustrating and describing the way the chains may be worn, supplied free of charge to customers.

SEND FOR SAMPLE.

The O. E. BELL CO.,
Manufacturers and Patentees,
Factory, Mansfield, O. CINCINNATI, O.

Our Rights will be Protected against all imitators or parties handling imitations.

Frank Delire and Philip Langdon have opened jewelry stores in the new town of Geddes, S. D.

C. I. Lee, Kansas City, Kan., has purchased real estate valued at $1,500, giving a realty mortgage for $1,000 as part purchase price.

Chris Meyer, of the Kachlein jewelry store, Lafayette, Ind., has been attending an ophthalmic college in Chicago. He has finished the course.

E. A. Heberlein, formerly with Albert Weber, Fenimore, Wis., will locate permanently in Trempealeau, Wis., where he will open a jewelry store.

L. Parks has sold out his dry goods and shoe business in Elgin, Ore., and will continue in the jewelry line, which will have his undivided attention in the future.

C. Grissen, who has a stationery and jewelry store in McMinnville, Ore., sustained a considerable fire loss, along with about a dozen other merchants, on July 25. He carried $200 insurance.

The prizes for the various events in the big bicycle meet in Schenectady, N. Y., Aug. 4, have been purchased and are now on exhibition in the show window of Marks & Krank's jewelry store.

F. E. Darol has withdrawn from the jewelry and general merchandise firm of Rafferty, Arneson, Hanson & Co., Howard, S. D. T. E. Rafferty and John Arneson succeed to the jewelry and drug business.

Burglars went through the jewelry department of the Minneapolis Store at Pipestone, Minn., as well as through the money tills. They secured several dollars' worth of change and a number of rings and other jewelry.

O. D. Wareheim has sold his business in Baltimore, Md., to Geo. E. M. Wareheim, a cousin, and has removed to New Oxford, Pa., where he is putting in new mahogany fixtures, burglar proof safe, optical parlor, etc.

The charter of the J. M. Chappel Optical Co., of Dallas, Tex., with a capital stock of $25,000, was filed in the Secretary of State's office, July 25. The incorporators are J. M. Chappel, J. E. Mitchell and T. V. Murray.

P. S. Bates, jeweler and watch maker, York, Pa., has been granted a patent on an improvement, applicable to sound reproducing machinery, such as phonographs, graphophones, etc., by which any number of reproductions may be rendered successively, without requiring more attention from the operator than the winding of the instrument. Mr. Bates is working upon a clock of the old Colonial style, which will be provided with one of the improved instruments. This clock, when finished, will phonographically announce the hour in the human voice, and will hourly reproduce a musical selection, 12 different selections being reproduced in 12 hours.

A. L. Schlientz, Defiance, O., has closed out his jewelry stock, preparatory to moving to Shelby, O. The sale, which lasted through the greater part of June, was one of the most successful ever held in the town. The house has been one of the well

known business concerns of Defiance for 21 years, and Mr. Schlientz and his brother are known throughout that country as successful watchmakers and practical opticians. They will open up an entirely new stock of goods at Shelby, where a handsome room has been fitted up for them. Shelby has come to be one of the best of the smaller business cities of the State, because of the large manufacturing interests which the progressive business men of the place have been able to induce to locate there. It now has the leading factory of the Shelby Tube Co., the Shelby Bicycle Co. and a number of other large concerns.

Simon Dack, formerly of Summerfield, O., has bought the stock of John Gillispie, Beallsville, O.

James Barto, who has been clerking in the jewelry store of E. M. Kneeland, Presque Isle, Me., is enjoying a week's vacation, at the close of which he will go into the drug store of S. W. Boone & Co.

Burglars on the night of July 26 broke into J. M. Schifreen's jewelry store, Catasauqua, Pa., and stripped the place of all its valuables. His stock consisted of watches, clocks and jewelry. The more expensive goods were kept in a safe. The burglars got in by smashing a show window with a stone. There are private watchmen and policemen in Catasauqua, but the noise that the breaking glass made did not disturb them. The burglars carried away all the loose stuff. Mr. Schifreen says his loss is several hundred dollars.

Kansas City.

Sidney McDonald has returned from his vacation.

George H. Edwards has returned from the west.

Harry Williams, with the Jaccard Jewelry Co., takes his vacation this week.

H. L. Hall, manager of the Chicago Case Co., was here last week, visiting the wholesale opticians.

The employes of the Meyer Jewelry Co. will each be given four Saturday afternoons off during the hot season.

A. E. Melluish, jeweler, Garden City, Kan., is at the University Medical College, Kansas City, for treatment.

Mr. Pratt, the former optician with the Jaccard Jewelry Co., is now engaged in the mining business at Versailles, Mo.

F. H. Robertson, who has been visiting his brother in Iowa, stopped over in Kansas City, on his return to Blackwell, O. T.

Walter Sperling, optician and jeweler, Seneca, Kan., visited Kansas City, last week, accompanied by his wife and daughter.

The auction sale, which C. F. Jennish has been holding at his store in Westbury, Mo., proved such a success that he is now holding one at his store in Tarkio.

L. D. Meador, who has been in New Mexico for some months for his health, has completely recovered and returned to Kansas City, Aug. 1, to reënter the employ of the Merry Optical Co.

The buyers here last week were: T. W. Bleach, Kearney, Mo.; D. Hawkins, Pleasant Hill, Mo.; S. J. Huey, Excelsior Springs, Mo.; N. R. Heath, Winfield, Ia.; Mr. Gardner, Pittsburg, Kan.; F. H. Robertson, Blackwell, O. T.; A. Gluck, Dodge City, Kan.; Walter Sperling, Seneca, Kan.; Chas. Mosbacher, Wichita, Kan.; D. L. Brown, Glasgow, Mo.; J. W. Brasfield, Smithville, Mo.; Ambrose Melluish, Ottawa, Kan., and Dr. B. N. Moulton, Cowgill, Mo.

The Jaccard Jewelry Co. have an order from the Armour Packing Co. for a fine punch bowl which will be offered as a prize for the best bull of any age at the October Shorthorn Show. The bowl is valued at $400, and must be won two years in succession, or at three different shorthorn shows, to become the permanent property of the holder. A finely executed picture of the Armour Packing Co.'s establishment in Kansas City, with the inscription, "The Destiny of Good Cattle," is on one side of the bowl, while on the other is engraved "Armour Challenge Trophy, Presented to the Shorthorn Breeders' Association of America by the Armour Packing Company of Kansas City, Mo."

G. C. Deats, Siegfried, Pa., was a few days ago paralyzed in his face. His eyes are drawn out of shape.

A. A. Nilson, connected with the jewelry firm of Peck & Garring, Denison, Tex., some months, has severed his connection and will open business for himself in a few weeks.

THE ORIGINAL BUSINESS

of this concern was the making of all kinds of rings. After many years' existence we are still making them—only better and more saleable.

Now producing more new and original ideas in rings than ever before.

Our travelers will be pleased to show them to you.

LARTER, ELCOX & CO.,

21 & 23 Maiden Lane, New York.

DEITSCH BROS.,

MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street, NEW YORK.

WESTERN SUPPLEMENT

VOL. XLI NEW YORK, WEDNESDAY, AUGUST 1, 1900. No. 1.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

Passenger Associations Make Attractive Concessions to Fall Buyers.

CHICAGO, Ill., July 28.—The Western and Southwestern Passenger Associations announce a rate of one and one-fifth fare, and the Central Passenger a rate of one and one-third fare to the Fall meetings of the National Association of Merchants and Travelers, to be held in this city, to discuss topics of interest to the trade. The dates, going and returning, are as follows in the Western and Southwestern Associations:

First meeting, buying, Aug. 4, 5, 6, 7, 8, 9, and 10; returning, Aug. 8, 9, 10, 11, 12, 13, 14, 15, 16, 17 and 18.

Second meeting, buying, Aug. 18, 19, 20, 21, 22, 23, and 24; returning, Aug. 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, and Sept. 1.

Third meeting, buying, Sept. 4, 2, 3, 4, 5, 6 and 7; returning, Sept. 5, 6, 7, 8, 9, 10, 11, 12, 13, 14 and 15.

Fourth meeting, buying, Sept. 15, 16, 17, 18, 19, 20 and 21; returning, Sept. 19, 20, 21, 22, 23, 24, 25, 26, 27, 28 and 29.

Members not in the territory described can pay local fare from their place of residence to the nearest railroad point in the territory covered by the reduced rate, and then take certificate receipt from that point to Chicago. Members can thus get reduced rates for part of the way returning, although their point of residence may be outside the territory covered by the reduced rates.

The Central Passenger Association territory includes Ohio, Michigan (except the northern peninsula), Indiana and part of Illinois, and its certificates are good for 30 days from date of buying ticket. This territory is divided into three meetings, as follows:

First meeting, buying, Aug. 11, 12, 13, 14 and 15.
Second meeting, buying, Sept. 1, 2, 3, 4 and 5.
Third meeting, buying, Nov. 3, 4, 5, 6 and 7.

The clause as to paying local fare to points within the territory of the association applies also to the Central Association.

These low fares have been generously availed of in past years by merchants coming to this market to make their Fall purchases. The sustaining members in jewelry and silver lines in Chicago are Benj. Allen & Co., H. F. Hahn & Co., C. H. Knights & Co., Lapp & Flershem, B. F. Norris, Alister & Co., Otto Young & Co., M. S. Benedict Mfg. Co., Towle Mfg. Co. Any of the above will cheerfully give any information desired.

F. S. Neely, Alfred H. Smith & Co., is visiting relatives at Lewistown, N. Y.

William Alister, of B. F. Norris, Alister & Co., returned to Chicago, Monday.

A letter from a traveling man reports J. P. Hill, Danville, Ill., as seriously ill.

C. A. Vanderberg, West Superior, Wis., spent a few days here in a business way.

W. L. Mirrielees, of Manning, Bowman & Co., Meriden, was last week in town.

J. D. Lunt, Towle Mfg. Co.'s eastern traveler, left Saturday on a western trip.

J. G. Donavan, Los Angeles, Cal., was a caller on the Chicago trade last week.

Manager J. A. Todd, of the Towle Mfg. Co., arrived in New York from Europe, Saturday.

Mr. Tiechman, R. Wallace & Sons Mfg. Co., is on vacation at Toronto, Can., his old home.

Mr. Hixson, El Paso, Tex., passed through Chicago, on his way home from New York.

Fred McGredy, assistant manager for Lapp & Flershem, is on a fishing trip in New York State.

W. J. Miller, Seth Thomas Clock Co., is expected back from his sojourn at Atlantic City this week.

Charles Jacobs, Chicago manager for Homan Silver Plate Co., will return Aug. 3 from his northwestern trip.

Mr. and Mrs. Purdy Campbell, South Chicago, left for Europe immediately after their wedding, on the 25th ult.

H. S. Noyes, manager Bates & Bacon's Chicago office, is visiting Attleboro on business and Newburyport on pleasure.

Most of the jewelry houses already have their men on the road looking for Fall business. They are going out earlier than usual.

Albert Pfeifer, Little Rock, Ark., who has been buying at Providence and Attleboro, stopped here Thursday, on his way south.

Mr. Limbach, Theodore W. Foster & Bro. Co., accompanied by his wife, is enjoying life up in the lake district of Wisconsin.

Miss Spencer, the daughter in the firm of John Spencer & Daughter, Edgerton, Wis., is visiting socially with friends in this city.

Sam Herskovitz, Spokane, Wash., spent a few days here on a combination of pleasure and business, and left for New York the latter part of the week.

Otto Noack, a brother of C. J. Noack and associated in business with his brother at Sacramento, Cal., returned from the east to spend a few days here.

The sterling silver houses report that July ran ahead of the corresponding month last year, but not in the same proportion as the other months of the year.

Sam Dripps, for many years buyer in the watch department at Benj. Allen & Co.'s, accepted a position with G. B. Barrett & Co., Pittsburgh, Pa., Aug. 1.

There were very few buyers in town last week, but mail orders are reported to continue to show an improvement over those of a year ago, both in number and size.

Mr. Lehman, of Lehman, Hamilton & Co., Denver, Col., stopped over on his way home from New York. Mr. Hamilton is expected here in a couple of weeks.

The catalogue men of the various houses that will send out books see an opportunity for a Summer outing looming up in the distance. The leaves are nearly ready for the printer.

Mr. Huggins, of A. I. Hall & Son, San Francisco, dropped in on his way home from the east to call on friends here and also visited friends in Missouri, going thence to San Francisco.

The catalogue houses are placing good orders with manufacturers, evidently aiming to avoid getting caught, as they were last year. Judging from their orders they are planning for a good business.

S. C. Eppenstein, Illinois Watch Case Co., who has been visiting New York, is returning by way of Canada and stopping at various points on the way. He is expected to reach Chicago this week.

J. Hefter, who has had long experience as expert accountant in jewelry and cognate lines, has taken the position of head bookkeeper for J. H. Purdy & Co., and will have charge of collections and credits.

Laundry lists for men and women, bound in black seal with silver corners, make a very acceptable present for persons going abroad. A Chicago retail jewelry house has had calls for these articles from Paris.

Ed. Vail has returned from his eastern buying trip, and before leaving for his home in Wichita, Kan., said that from the prosperous condition of his State and Oklahoma he looked for the biggest business he ever had.

Mr. Bristol, of Bohm-Bristol Diamond Co., Denver, Col., said to a friend in New York that he was in the market to stock up complete. Mr. Bristol on his way west will spend a few days with his family at Delavan Lake, Wis.

Robert Morris, manager R. Wallace & Sons Mfg. Co.'s Chicago house, back from a three weeks' visit at the factory, says

they are very busy bringing out two new patterns, one in sterling and the other in plate, to be placed on the market early in August.

James Stewart, head bookkeeper for C. H. Knights & Co., has returned to his duties from a visit at Lake Geneva, Wis. C. T. Spense, in charge of the order department for the same firm, returned Saturday from Canada, where he had been visiting his folks.

The Otto Young & Co. employes will give their annual five-mile bicycle road race Aug. 4, using five miles of the wheeling course, from Niles to Jefferson. J. R. Garstman, winner of last year's event, will start from scratch, and is a hot favorite. Twelve are expected to enter.

The Chicago offices of the Philadelphia Watch Case Co. are to be enlarged shortly by the addition of an equal space on the south of their present quarters in the Silversmiths' building. Manager Davidson says: "Business has increased so that our present quarters are not sufficient for our needs."

Summer purses with long gilt chains, silver gilt frames, and bags of fancy silks, beaded work and monkey skin, have been in good demand among the fine trade. The chains hang around the neck, leaving the purse to swing free—a desirable convenience in Summer and a step in advance of carrying the purse in the hand.

Continued from last week: Captain Kucera, Otto Young base-ball nine—"Didn't I tell you we'd skin them? We'd have beaten them worse but our men weren't used to running so, and got tired." The jubilation was over the O. Y. & Co. and L. & F. ball game, in which the former were victors by a score of 33 to 12 in 5½ innings. Now the Youngs want revenge for their recent defeat by the A. C. Beckens, and will play the A. C. B.'s within two weeks.

St. Louis.

Henry Dirks, with Geo. W. Stumpf, has arrived home from a trip to Burlington, Ia.

The Morrison Jewelry Co. will shortly open a store at 510 Olive St. The capital stock has not yet been determined on. The opening will probably occur on Aug. 5.

Frank Herschede, one of the appraisers of the E. Jaccard Jewelry Co., went home to Cincinnati, O., to take part in a birthday anniversary. He returned on July 30.

One of the attractions at the outing to be given by the Retail Jewelers' Association of Missouri is a foot-ball game, in which several New Yorkers have signified their intention of participating.

James Porter, of London, Eng., is in the jail holdover, charged with grand larceny. He was arrested July 26 at the instance of the H. C. Grawe Jewelry Co. Detective McGrath claims he found jewelry that had been missed from the Grawe establishment in his clothing. Porter was examined at the jail. He claimed that he had been in the city for only two days, after coming direct from New York, where he recently landed from a steamer that conveyed him direct from London.

Cincinnati.

The Bell Watch Case Co. have increased their capital to $600,000.

Chas. Gephardt, J. M. Keller, John Krohme, of Albert Bros., are out among the trade this week.

Edward F. Hirsch, of Bene, Lindenberg & Co., has gone on a trip to Niagara Falls and through Canada.

H. C. Walton, of the Wadsworth Watch Case Co., is out on a short trip with some of the latest cases the company have turned out from their new factory.

Joseph T. Homan, of the Homan Silver Plate Co., has gone to Cape May, to join his family for a month. Louis Homan has returned from a tour of the lakes.

O. E. Bell has returned from a visit to New York. He effected a consolidation with a watch movement factory, details of which will be given to the public later.

John Osthoff, of Joseph Noterman & Co., went out last week for a short run south, and will stop a few days at the place of his father-in-law, Jos. Noterman, Sr., Hendersonville, N. C.

Constant Van Reef, of Antwerp, who has a diamond cutting plant with Miller & Marsh, says if business continues to increase his father will come over and they will start up several more mills.

H. A. Wadsworth, president of the Wadsworth Watch Case Co., is preparing to leave for a few weeks' stay in Michigan. Mr. Wadsworth will go to Charlevoix and from there to other points, as suits him.

The heirs of Mary A. Oskamp, who are opposed to her son-in-law, John C. Daller, a few days ago filed error pleas in the Circuit Court to upset the lower Court judgment allowing Daller to remain in possession of the jewelry business and enjoy a salary of $3,500 a year.

The appraisement of H. H. Mithoefer's stock has not been completed, but the appraisers were surprised to find that it was a very valuable stock, without a cent liability. The estate will reach nearly $50,000. The business will be continued by the widow and daughter until Fall, after which they will probably close it out.

A. Schemel, jeweler, 1953 Central Ave., who was buncoed out of a watch and other things by cashing a forged check offered by a colored man, who pretended to be a G. A. R. man, has had the case postponed until the October term of Court. The man was up before the Court at Springfield, where he was first taken on another and similar charge.

The Buffalo Jewelry Case Co. representative was in town last week to see Harry

Pearls. Opals.
All kinds of Jobbing Stones.
LAPIDARY WORK.
Packages sent for Selection.
HERMANN & CO.,
IMPORTERS OF
Precious AND Imitation Stones,
MASONIC TEMPLE, CHICAGO.
Olivines. Pyrites.

F. C. KLEIN. EMIL KLEIN.
F. C. KLEIN & BRO.,
126 State St., Chicago.
Steam Lapidary.
DIAMOND CUTTING.
IMPORTERS OF
Precious and Jobbing Stones.

ABSOLUTELY THE BEST.
GOLD N K SOLDER
1 DWT.
EASY-FLOWING
GOLD
SOLDER
Best on Earth
Manufactured by F. H. NOBLE & CO.,
103 State St., Chicago.
Sold by all Jobbers.

Georgian STERLING SILVER.
In Complete Table Service—
French Gray Finish.
COFFEE SPOON.

TOWLE MANUFACTURING CO.,
CHICAGO. NEWBURYPORT, MASS.

Beckett, who has been selling goods for that company. He says Beckett has a trunk with samples belonging to them. He went to L. H. Goosman, 915 Central Ave., to collect a bill and found that Beckett had already collected it. Beckett owes a number of jewelers in Cincinnati. A visit to his home in Norwood failed to find him, and inquiries around elicited no information as to his whereabouts.

The Fall Festival Association, to induce visitors to Cincinnati in September, are disposed to be generous to Cincinnati manufacturers and will give them all a trial on the medals. There will be 28 medals, gold and silver, as first and second prizes, in 14 contests. Among the firms competing for the orders are Jos. Noterman & Co., Dorst & Co., Miller & Marsh, Theo. Neuhaus Co. and the Jewelers' Co. The festival will take place the week of Aug. 19 to 28. Hundreds of attractions have been engaged from different cities and a parade every day will draw thousands of visitors.

Omaha.

J. I. Davis, Cook, Neb., was one of the recent buyers in the city.

A. W. Taylor, Oakland, Ia., was in the city last week and bought an invoice of goods for his store.

MIGHTY MEN O' THE HAMMER.

THE JEWELRY AUCTIONEERS.

The Trade obtains the services of two men at the cost of one. Send for book containing references all over America, not equaled by any other public salesmen.

BRIGGS & DODD,

ROOM 1330. 334 Dearborn St., CHICAGO, ILL.

CITROEN & JANSSENS,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

415 to 419 Race St., CINCINNATI, OHIO.

Jewelers' Company Entrance.

C. L. Shook and his junior military band accompanied the Commercial Club to York last Thursday.

J. B. Bates, Verdigris, Neb., who carries a small line of jewelry, was in Omaha, stocking up, last week. He says business is fine in Knox county.

A. E. Dayton returned from the east, Saturday. While absent he visited Detroit, Washington, New York, the Attleboros and other manufacturing cities.

A. Mandelberg furnished a handsome challenge cup for the golf clubs of the city. It was of solid silver, 14 inches high, with an ebony base. It bore the inscription, "Omaha Country Club Tournament Cup."

Theo. Sims, Hastings, Neb., has entered the horological school here for a course in optics. T. W. Hoskins and wife, both of whom have taken courses in the horological school, have returned to their home in Sioux Rapids, Ia.

The demand for competent watchmakers continues and there seems no prospect of an abatement of the famine which has now existed for about two years. Every wholesaler has from one to four places where he could find situations for the right kind of men.

T. L. Combs, the "Busy Jeweler," has finished a dainty bit of workmanship. It is a gold heart, pierced by a diamond headed dagger. Pearls are set around the edge of the heart and across the hilt of the dagger. It is an exceptionally delicate piece of workmanship.

J. Will Terry, who has returned from a tour through eastern Nebraska, reports that the optical business in small towns is unsatisfactory, but, he says, every one will be busy this Fall. The farmers are happy for they have had good rains. They know how much wheat they have, for it is all harvested and some of it is threshed. The corn also is excellent.

Charles A. Norberg, jeweler, who has been missing since June 24, has been found in Chicago. He resided at 2621 Grant St., and being out of work, left Omaha for Chicago in search of employment. His wife waited 10 days for news from him, and receiving none, placed the matter into the hands of the police. Norberg's photograph was sent broadcast over the country and one fell into the hands of the Chief of Police in Chicago, who recognized it as the picture of a man doing time in that place. Norberg arrived in Chicago safely and secured a job with a jeweler there. He was so happy over his success that he began to celebrate and was run in. Having no money with which to pay his $20 fine he was jailed. Nevertheless his wife is very happy over even such news.

Pacific Northwest.

Geo. V. Schramm, Ogden, Utah, has sold out.

C. Gourdon, a practical jeweler and watchmaker, has located for business at Hamilton, Wash.

D. T. Pritchard has moved his jewelry store from the Nininger block, Ashland, Ore., to the Ganiard building, same city.

Levy Parks, Elgin, Ore., has closed out his line of furnishing goods, boots, shoes, etc., and will hereafter devote his time to the jewelry business exclusively.

Mrs. A. H. Handy swore out a warrant in the Justice Court, Seattle, Wash., for the arrest of W. S. Morely, jeweler, Seattle, whom she accuses of embezzlement of a ring.

All the jewelers of Helena, Mon., have signed an agreement to close their stores early or forfeit $100 for charitable purposes. The stores are to close at 6 o'clock every day except Saturday.

At the recent fire at Pomeroy, Wash., Thomas C. Nye, jeweler, suffered a fire loss of $1,000, with no insurance. Stephens Bros., druggists and jewelers, suffered a fire loss of $1,000; small insurance.

Kearney, the man charged with being one of the parties who assisted Quinn in robbing C. J. Hill's jewelry store, Everett, Wash., was found guilty by the jury a few days ago. Quinn was sentenced to five years in the penitentiary.

C. G. Bunte, La Grande, Ore., was driving along the mountain road near Perry, a few days ago, with one of his sons in the back seat of the carriage, when the team backed over the embankment. The boy is not expected to live, but the man escaped without injury.

Indianapolis.

Jos. E. Reagan and family are at Ludington for a few weeks' vacation.

Paul Sandoz has closed out the jewelry department of his store at Wabash, Ind.

S. T. Nichols & Co. close at 2 o'clock P. M. on Saturdays during the heated term.

John Bernloehr and family are spending two weeks at Mineral Springs, Martinsville, Ind.

Charles Lauer, of C. W. Lauer & Co., is building a $3,000 home in the northern part of the city.

H. W. Bacon, Spencer, Ind., is conducting "A Great Summer Sale" of watches, clocks and jewelry. The sale has been long and well advertised.

L. C. Phillips, Carbon, Ind.; R. L. Porter, Tipton, Ind.; J. W. Thompson, Danville, Ind.; Chas. A. Williams, Terre Haute, Ind., were in the city last week.

The improvements have been completed in the store room of Julius C. Walk & Son. A handsome ceiling and side wall decorations add to the attractive interior.

American and Swiss Watches.

Diamonds and Precious Stones.

Silver Novelties.

Sterling Silverware.

G. MADENFELDT L. ROTHSCHILD

ROTHSCHILD & MADENFELDT

MANUFACTURERS IMPORTERS AND WHOLESALE JEWELERS

207 Sutter St., San Francisco, Cal.

California Jewelry Factory.

Quartz Jewelry.

Jewelry of every description.

Eternal hustle, coupled with honesty and integrity, is the just price of Success.

Our High-Grade Gold-Filled Chains are positively reliable. Carried by all the leading wholesale houses.

S. O. BIGNEY & CO., - - ATTLEBORO, MASS.

Detroit.

Robert Traub, of Traub Bros. & Co., is spending his vacation in the Georgian Bay regions.

Edward Roehm, of Roehm & Son, attended the Phi Gamma Delta Convention, which met last week at Niagara Falls.

Charles Warren, in charge of the diamond department of Wright, Kay & Co., is spending two weeks on a fishing trip in Ontario.

Frank Leins, a graduate of the Laporte, Ind., watchmaking school and also of the optical department, has started a jewelry store on Ashmun St., Sault Ste. Marie, Mich.

John Schindler last week complained that two strangers sold him a diamond for $50 that an expert proved to be worth only 25 cents. Winfield Lockwood and John McKenzie, both of this city, have been arrested on suspicion.

A smooth young man passed a $15 check last week on jeweler Hugh Connolly for a $4.75 ring and received change. Several other firms in the city were similarly victimized. The fraudulent character of the checks was discovered at the Clearing House.

A bold attempt was made Thursday night last to loot the store of P. J. Walsh, 202 Woodward Ave. The burglars climbed to the roof, broke in the skylight and by means of a rope let themselves down to the lower story. The ceiling is covered with iron rods. Not having the proper tools with them, the thieves could not penetrate to the store beneath. They had to give up the job.

Pittsburgh.

J. K. Fisher, Braddock, Pa., has gone to the watering places on the east coast.

William E. Stieren & Co. are painting their stores and giving them a general improving.

John M. Roberts has placed his store into the hands of the painters for a complete overhauling.

G. A. Peterson, Clarksburg, W. Va., has closed out his store. It is his intention to resume business as soon as a suitable location is found.

During a fire in Allegheny, the past week, the store of H. Maier, 914 Federal St., was badly burned in the rear. The loss was totally covered by insurance.

Mrs. C. A. Reader, a jeweler, at 675 Preble Ave., who sells, it was proved, cigars and tobacco on Sunday, refused to pay costs or to quit selling on Sunday. She was fined $25 and costs, but will appeal the case to Court, she says.

On July 24 the State Department of Pennsylvania issued a charter to the Moses Bonn Co., of Pittsburgh, incorporating them as a stock company, to engage in the jewelry business. The company are capitalized at $75,000. The directors are Moses Bonn, Herman Cerf, Emanuel Kaufman, Michael F. Connolly and Max L. Blum. Heretofore the firm have been known as M. Bonn & Co. and have been conducting a jobbing business on Penn Ave., near 8th St.

Barnes & Foster, Spencer, Ind., are having an auction sale.

1900. HOLIDAY SEASON. 1900.

Our New Illustrated Catalogue,

275 PAGES, SHOWING
OUR LATEST DESIGNS

EBONY GOODS, TOILET SETS,
STERLING SILVER NOVELTIES,

Ormolu Gold-Plated Clocks,

..ALSO..

HOLLOW WARE, FLAT WARE.

WRITE FOR CATALOGUE AND PRICES

WRITE FOR CATALOGUE AND PRICES

Genuine Utopian Ware,

QUADRUPLE SILVER-PLATED MOUNTINGS.

Made in Teapot, Sugar and Cream, Assorted Decorations.

In getting out our new line this season, we have given special attention to articles suitable to the Jewelry Trade. Our line of Hollow Ware and Flat Ware will be found second to none, both as to variety of design and quality of finish and plate. Our new building for the manufacturing of Ormolu Gold-Plated Clocks is complete and we are in position to fill orders on our large line of these articles promptly.

M. S. BENEDICT MFG. CO.

Factory: East Syracuse, N. Y.

109-111 WABASH AVE., CHICAGO, ILL. 409 BROADWAY, NEW YORK CITY.

LARGE PROFITS GUARANTEED.

SEND FOR BOOKLET,
Giving Some Valuable
INFORMATION.

Jewelers' Auctioneer

I challenge any auctioneer in the world to equal me in ability to make large profits and to hold and entertain large audiences successfully.

A. GOTTLIEB,
203 S. Clark St., Chicago, Ill.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

FRESH WATER PEARLS
BOUGHT AND SOLD.
Also PEARLS POLISHED
and all possible improvements made
Pearls damaged by setting restored
JOHN HAACK, Room 53, 11 John St., New York.
Office Hours: 1 to 3.

Pacific Coast Notes.

P. Christian has opened a retail jewelry store at Santa Clara, Cal.

Addard Dupuis has opened a new jewelry store at Carson City, Nev.

J. B. Ward, Paso Robles, Cal., last week completed a chain containing 46 nuggets of Alaskan gold.

Ed. Haas has been making some extensive improvements in his jewelry establishment at Haywards, Cal.

E. J. Johnson, of Hanford, Cal., has purchased the shop and business of the late Lemuel Metts, Lemoore, Cal.

L. H. Dewey, Yerka, Cal., has closed out his old stock and has put in a complete new stock of watches, jewelry, clocks and optical goods.

J. P. Arnolds, Flagstaff, Ariz., has made an assignment of his stock of goods for the benefit of his creditors. T. E. Pollock is the assignee. Mr. Arnolds's indebtedness is about $1,000 and his assets amount to about the same sum.

George V. Schramm has sold his jewelry business on Washington Ave., Ogden, Utah, to C. A. Beghtol, who has been in charge of the watch department of the store for the past three years. The new proprietor took charge of the establishment last week.

Cleveland.

The jewelry store of W. E. Romp, 344 Ontario St., was robbed of $75 worth of jewelry Friday night.

J. I. Clapsedel, Cuyahoga Falls, has gone on a six weeks' trip to Texas, in the interest of the Barker Silver Co., New York.

Mrs. Josephine Maize Staley, of Philadelphia, filed an affidavit Wednesday in the divorce suit started by Ed. C. Staley. The wife expressed the opinion that Staley came to Ohio for a divorce, knowing that she would be without means to contest it in a State distant from her home. Staley is a jewelry salesman, earning about $35 a week, she said. Some years ago they entered into a contract of separation, he agreeing to pay her $12 a week. Since the filing of the suit he has paid her nothing, she alleges, and she is in needy circumstances and requires money to hire a lawyer and defend her reputation. She asked for alimony.

San Francisco.

A. W. Huggins, eastern buyer for A. I. Hall & Son, has returned from New York.

Arthur Judis, with A. Judis, has returned from his vacation in New Mexico.

Chas. Niner, Santa Maria, Cal., was in San Francisco, last week, buying stock for the Fall trade.

The American Cuckoo Clock Co.'s new samples for the Fall trade arrived last week at the San Francisco agency, 120 Sutter St.

The California Shell Jewelry Co.'s factory was damaged by fire, July 18. A considerable amount of stock was damaged by water and smoke.

E. G. Lewis, San Bernardino, Cal., was in San Francisco, buying stock, last week. He reports an average run of business in southern California.

C. E. Owen, Stockton, Cal., arrived in San Francisco a few days ago, and will look over the samples and stock in the hands of the jobbers.

A. I. Hall & Son were obliged to postpone their removal from 530 Market St. to 643-645 Market St. until Aug. 1, on account of further delays in refurnishing the new quarters.

A. I. Hall & Son have secured the agency for W. W. Harrison's line of fine umbrellas and canes. This is the first time the Harrison goods have been represented here by a resident agent.

F. E. Whitney, representing the various lines of the International Silver Co., was last week in Portland, Ore. Letters from him state that he has done a nice business in the larger towns of the Pacific northwest.

EVERYBODY TALKS
ABOUT
THE COLUMBUS
RAILWAY KING
WATCHES.
NOTHING BETTER ON EARTH.
Made in 18 size only. 17, 21, 23 and 25 Ruby Jewels.
Send for New Price List and Special Discounts.
THE COLUMBUS WATCH CO., Columbus, O.

Denver.

S. D. Cook is on a fishing trip to Grand Lake, Cal.

C. E. Cochran, of Boyd Park's store, is taking his vacation in Salt Lake City.

F. P. Allen, manager of the Boyd Park store, has just returned from a trip to Salt Lake.

Ignatius Zeller, Durango, Col., and M. C. Witherspoon, Ouray, Col., spent a few days in Denver last week.

Straussburg & Co. have moved their store from Larimer St. to Champa, between 16th and 17th Sts.

F. W. Slocum, formerly of Longmont, Col., has closed out his stock in that town, and is now working for John D. Allen, Denver.

The stock and fixtures of the Ritchey Jewelry Co. were attached July 25 by Lehman, Hamilton & Co., jobbers, to satisfy a claim of $1,200 for goods delivered.

Frank H. Hartung, formerly with the Lewis Jewelers' Supply Co., this city, and now located in Monmouth, Ariz., paid a brief visit to this city the past few days.

Minneapolis and St. Paul.

Charles D. White, Minneapolis, is spending a vacation at Walker, Minn., on Leech Lake.

A. A. Scheppe, with J. S. Cohen, wholesale materials dealer, St. Paul, has gone on the road, taking the northwestern trip.

A. E. Hall, Minneapolis, representing the Holmes & Edwards Silver Co., has gone to Denver, and will return by way of Omaha and Des Moines.

Robert Reed has retired from the Reed-Bennett Co., wholesale jewelers, Minneapolis. It is understood that there will be no change of firm name or of business policy.

F. A. Upham, St. Paul, goes east, Aug. 1, by way of the Great Lakes to Buffalo. On his return he will stay at Detroit, during the sessions of the American Association of Opticians.

A young lad by the name of Samuel Wiener was arrested in Minneapolis, and nine cheap watches were found in his possession. It was learned that he was wanted in Superior, Wis.

Mr. Kohler, of St. Louis, Mo., is a new manufacturing jeweler for Rentz Bros., Minneapolis. Conrad Knuteson, with Rentz Bros., went to Chicago with the Norwegian Turners.

Among the visitors in the Twin Cities the past week were: J. L. Moody, Ellsworth, Wis.; Fred Willman, Stillwater, Minn.; J. A. Anderson, Correll, Minn.; M. Barr, Howard Lake, Minn.; W. F. Rust, Milbank, S. D.

C. D. White & Co., Minneapolis retailers, have had work begun on a new front for their store. There will be a wider door, the iron posts will be removed, and the basement remodeled and improved. The show windows will be finished in oak. The watchmakers' bench will be enlarged. On the opposite side of the aisle there will be an engraver's bench. The cases will be moved further down the store, giving room for a fancy office and diamond room. The rear of the store will be handsomely fitted up with an oak case for cut glass, and will be partitioned off with lattice work.

No. 1751G.

N. Y. Office, 11 Maiden Lane.
SAMPLES ONLY.

THE GOLF SPOON.

A SIGN OF THE TIMES.

POPULAR AND UP-TO-DATE.

No stock complete without it. Just the thing for presents, prizes or favors.

Coffee size, $7.50 per dozen list.
Tea size, $13.50 " " "

It also makes a splendid souvenir of any locality, as the bowl can be engraved with name of town or any local view, building, etc. You know you want this spoon, so just send for a sample **at once** and include the popular Golf Bag Novelty, to retail at 50c.

Remember, we make a large line of Souvenir Spoons and everything for the up-to-date jeweler.

If interested, let us hear from you;

IT WILL PAY YOU.

A POSTAL WILL BRING SAMPLES.

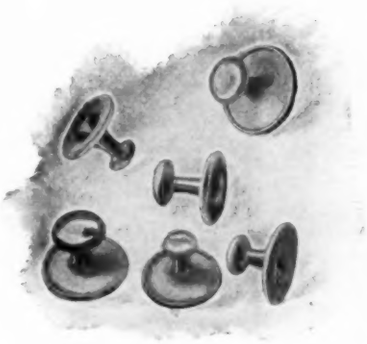
CODDING & HEILBORN CO.,

North Attleboro, Mass.

FREUDENHEIM BROS. & LEVY,

Importers of Diamonds,
Manufacturing Jewelers,
Jobbers in American Watches,

54 Maiden Lane, New York.



"B. A." gold shell collar buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

GOLD TRADE MARK B SHELL. REGISTERED

B. A. BALLOU & CO.,

Providence, R. I.

Columbus, O.

J. C. Barnitz and family have gone to the lakes to spend a few weeks.

G. E. Ferrel, Marysville, was here last week, stocking up for Fall trade.

Frank F. Bonnet is spending a few days with his family at Indian River, Mich.

J. B. White has just returned from a two weeks' stay at Mackinac and other lake points.

G. Ryder, Delaware, was in the city last week, buying goods. He is looking for a good trade this Fall.

H. Cole will leave early in August for Lake Superior points. He expects to spend several weeks in the northern lake regions.

Mrs. Albert H. Bonnet, wife of the wholesale jeweler, has been quite ill for the past few weeks. She is now at Green Springs, O.

Mr. and Mrs. C. O. Haines have returned from their wedding trip to the Thousand Islands and other interesting points. Mr. Haines's fixtures for his optical work have been put in place.

The H. Cole Co., opticians, have arranged to send men out on the road this Fall in the interest of both the optical and mathematical instrument departments. H. Cole stated, Thursday, that the business of the company had increased greatly since the jobbing business had been added.

The premium stamp store which has been operating in Steubenville for some time closed its doors, a few days ago, and the manager left town. Persons holding stamps for premiums visited the store several times for the first few days, but lost hope later on and let the matter drop.

The new movements made by the Columbus Watch Co. are meeting with success, as is attested by the fact that, at a meeting recently held, a liberal dividend was declared, making the second this year. The factory has been working at nights for several months past in an endeavor to fi orders. Manager Reel has just returned from a very successful western trip.

C. F. Kesselmeier, jeweler, Salem, had rather an exciting time one morning last week. When he went to his store he discovered that he had lost the key to his front door. A long search was made, but to no avail. His efforts to get into the store caused quite a crowd of people to gather. It was finally decided to break the door, when some one remarked that he had seen a man pick up a key on the street the evening before. Mr. Kesselmeier went to the man and found it to be his own.

The Columbus Watch Co.'s bowling team made a record at the national contest in Union Hill, a few days ago, that their friends are proud of. Out of 88 teams this one ranked seventh and received one prize. Collins's team, of this city, as reported already in THE CIRCULAR-WEEKLY, ranked third, but it was made up of men picked from the best clubs in this part of the State. The men making up the watch company's team went just as they had organized themselves. Considering this fact, the record they made is remarkable.

Connecticut.

Mr. and Mrs. C. H. Tibbits, of Wallingford, left last Tuesday for the Adirondack mountains.

In the United States District Court, at New Haven, Thursday, Judge Townsend granted a discharge in bankruptcy to Charles P. Buskirk, Hartford.

Jeweler S. H. Kirby and family, New Haven, are making their annual sojourn at Mr. Kirby's little island in Long Island Sound, Rogers Island, one of the Thimble Islands.

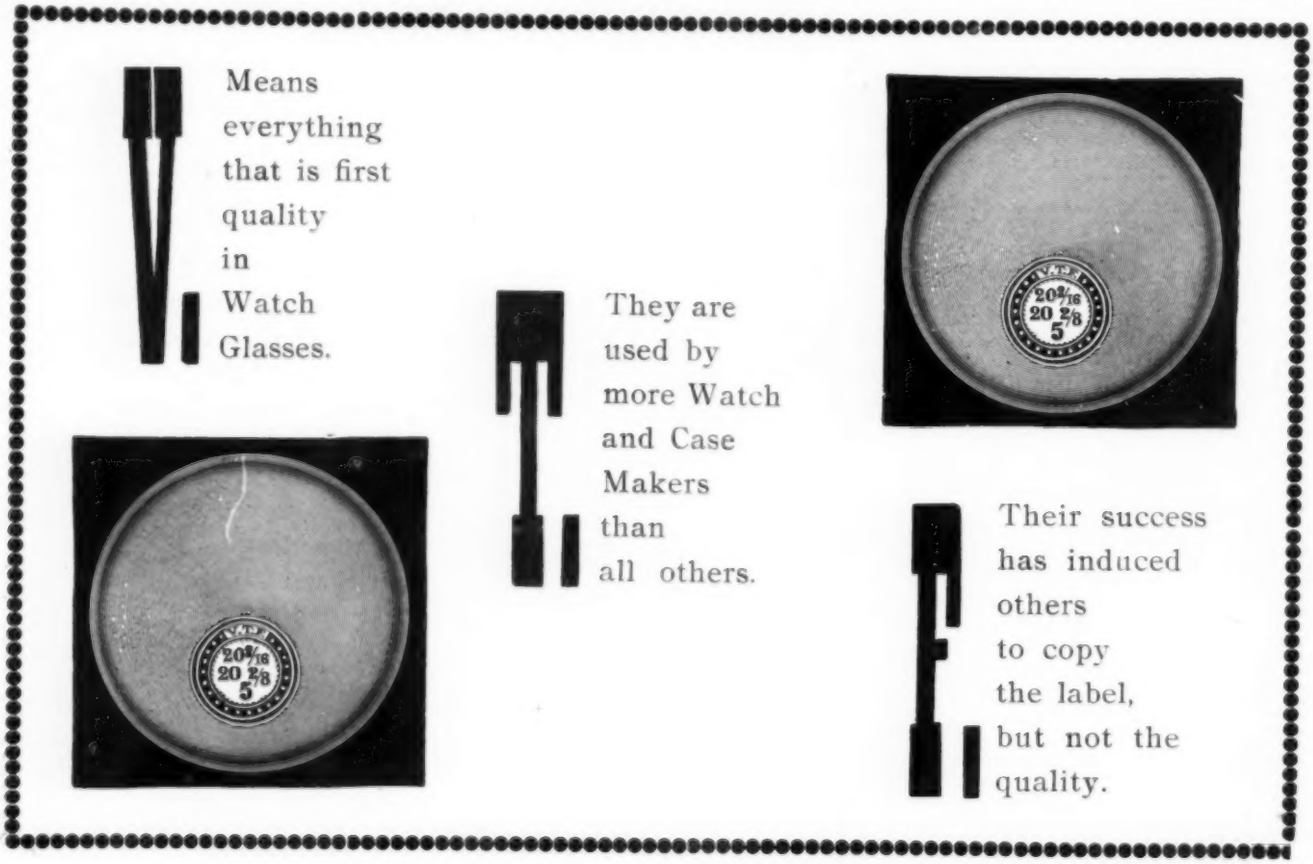
J. M. Wingerd, traveling salesman for R. Wallace & Sons Mfg. Co., Wallingford, who had been visiting the company's factory, left July 25 for a business trip through New England.

It is reported that the German silver flat ware department at factory M (Simpson Nickel shop), International Silver Co., Wallingford, is to be removed in the near future to factory P (Watrous factory).

The stores of Waterbury have arranged to close Tuesday evenings in the future, and began Tuesday evening last. Those who close are the Lake & Strobel Co., the Upson Jewelry Co., J. R. Clayton and Martin W. Hall.

At a meeting of the directors of the Holmes, Booth & Haydens Co., Waterbury, held Thursday afternoon, D. Leroy Dresser was elected a director in place of T. B. Burnham, resigned, and John J. Sinclair, New York, was elected vice-president.

A dividend of 1¼ per cent was declared by the Southington Cutlery Co., July 25.



The directors elected were: M. C. Ogden, George D. Munson, W. R. Walkley, J. H. Baldwin, Charles D. Barnes, Charles O. Clark and Charles L. Campbell. Mr. Ogden was re-elected president and treasurer and Mr. Baldwin was again elected secretary.

A committee appointed by the stockholders of the Middletown Silver Co., Middletown, were to meet a committee from the board of trade of a nearby town, Thursday evening, to consider a proposition to remove the factory from Middletown.

The plate glass windows of many stores on Asylum St., Hartford, were maliciously scratched and cut late last Thursday night or Friday morning. While it will not be necessary to replace the glass the windows are much marred and they are damaged considerably in appearance. Among the windows thus affected are those of D. H. Blinn & Co., jewelers.

The Valentine-Linsley Co., Wallingford, have sold their paper box business to C. E. Schunack, of Meriden. The latter concern moved the machinery to Meriden last week. An official of the Valentine-Linsley Co. stated to a reporter that the selling of the paper box department was to give the company more room to carry on the silver plated ware business.

The partnership difficulties of the brothers, Nathan Rosenthal and S. L. Richmond, who conduct business at 32 Asylum St., Hartford, have been settled. Rosenthal claimed he had been robbed of $3,000 taken from the office safe. He reported it to the police. The brother claimed his name was to be taken from the office signs and he wanted to secure himself. The partnership was only a verbal one.

The five men arrested in New Britain and Terryville several days since, charged with stealing brass, which they sold in Hartford, were tried in a local court in Thomaston, last Monday. They were accused of the theft of 1,540 pounds of brass from the Seth Thomas Clock Co. They pleaded not guilty. Their names were given as John Werner, A. Vinovitch and Adam Winker, of New Britain, and Frank Finka and Adam Bojnowitch, of Terryville. The men were all bound over to the September term of the Superior Court, under $800 bonds each.

Birmingham, Ala.

Dr. R. Duncan, optician, has opened an office in the jewelry store of J. W. Sommer, Florence.

R. L. Cunningham, of Marietta, Ga., has gone with the J. T. Chrisman jewelry house, Anniston.

E. Lowinsohn will leave Aug. 1 for New York, where he will spend four weeks, buying Fall and Winter stock.

Simon Hesse will work this territory for the Herman Keck Mfg. Co., diamond cutters and general agents for Dueber-Hampden watches, Cincinnati.

W. M. Swayze, Oneida, N. Y., will, on or about Sept. 15, open a large department store at 40 Madison St., that town. He will carry furniture, crockery, house furnishing goods and also a complete line of silver ware, principally of the Oneida Silverware Mfg. Co.'s make.

The Leader ...IN... HIGH GRADE WATCHES —IS THE—

VACHERON & CONSTANTIN,
GENEVA, SWITZERLAND.

FIRST in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

FITS ALL SIZES OF AMERICAN CASES. { NEW GRADES, SIZES, IMPROVEMENTS. { SPECIAL GRADES FOR RAILROAD MEN.

EDMOND E. ROBERT, 3 Maiden Lane, New York.
SOLE AGENT,

DIAMOND AND RAISED GOLD
DECORATED CASES OUR SPECIALTY.

Several hundred entirely new artistic designs have just been placed on the market. Ask your jobber to show samples.

ILLINOIS WATCH CASE CO.,
Manufacturers of Solid Gold, Gold-Filled, Sterling Silver, Gun Metal and Nickel Watch Cases.
FACTORY AND MAIN OFFICE, ELGIN, ILL.

CHICAGO OFFICE, Silversmiths' Bldg., No. 133 Wabash Ave.
NEW YORK OFFICE, Gill Bldg., No. 9 Maiden Lane.

Hand-Carved Leather Goods.

SEND FOR NEW CATALOGUE.

J. J. COHN,

MANUFACTURER OF LEATHER GOODS

AND IMPORTER OF EBONY AND ROSEWOOD TOILET ARTICLES,

35 MAIDEN LANE, - - NEW YORK.

CHICAGO SALESROOM, 131 WABASH AVE.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

M&D

TRADE-MARK.

No. 149

Pat'd Nov. 20, '94.

And the improved

Automatic Eye-Glass Reel.

SEND FOR CATALOGUE C.

37 MAIDEN LANE, NEW YORK.

BONNER & CO.,

Manufacturers of

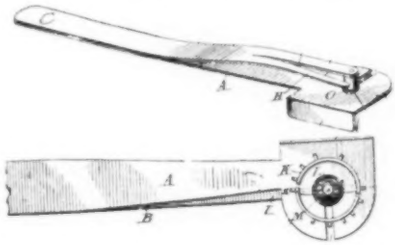
FINE DIAMOND MOUNTINGS,

49 JOHN STREET, - - - NEW YORK.

The Latest Patents.

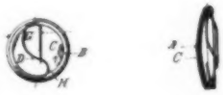
ISSUE OF JULY 24, 1900.

654,124. ROLLER JEWEL SETTER. CHARLES J. ADAMS, Milton, Fla. Filed April 23, 1900. Serial No. 13,913. (No model.)



A roller-jewel setter comprising an upper arm and a lower arm; said upper arm having at its free end a hollow cap; and said lower arm having a slotted plate.

654,297. BADGE-BUTTON. BENJAMIN S. WHITEHEAD, Newark, N. J. Filed May 10, 1900. Serial No. 16,138. (No model.)



The combination, in a badge-button, of a rearwardly recessed shell, provided with an inturned holding-flange, a securing-wire, formed with a recurved spring body portion lying principally free from said holding-flange but adapted to be longitudinally compressed so as to permit its extremities to be sprung beneath said flange, said spring body portion being also provided with an intermediate outward bend or curve, and one end of said holding-wire being curved to correspond with the curve of the holding-flange and to lie out of contact with the spring body portion, and the other end of said holding-wire being pin-pointed and being bent outward and then backward transversely of the shell and parallel with the plane thereof, and lying normally in spring contact with said intermediate rearward bend or curve of the body portion.

654,486. LENS-POLISHER. OLE PEDERSON, Los Angeles, Cal., assignor of one-half to Timothy M. Raygosa, same place. Filed Dec. 20, 1899. Serial No. 740,998. (No model.)

In a lens-polisher, the combination of pivoted arms, suitable buttons, a polishing-pad secured to said buttons, orifices in the arms and pins resting in and fixed against turning in said orifices and means for securing the buttons to said pins.

654,499. TIME-STAMP. LINDSEY VAUGHN, JOHN G. BLESSING, and ALBERT TUERK, Chicago, Ill.; said Vaughn and Blessing assignors to said Tuerk. Filed June 12, 1899. Serial No. 720,235. (No model.)

654,500. DETACHABLE RESERVOIR FOR PENS. EDWIN WALDEN, Lynn, Mass. Filed Oct. 23, 1899. Serial No. 734,438. (No model.)

The combination with a penholder and pen, of the detachable or independent reservoir having the curved shank portion fitting within the shank of the pen and inserted with the latter into the penholder, the said reservoir having also the waist or body portion 7 bridging the hollow of the corresponding portion of the pen, the shoulder 6, the vent, and the tapering nib 8 separated at its edges and tip by spaces from the corresponding

portion of the pen, and inclining at its tip toward the latter.

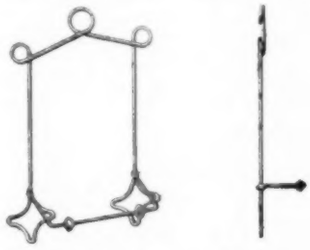
654,513. BADGE-PIN. GEORGE H. BROOKS, Louisville, Ky. Filed May 26, 1900. Serial No. 18,059. (No model.)

A combined badge-pin and backing comprising a pin formed with a semicircular base having a flat loop bent to project inwardly at its extreme end, and a backing-plate extending across the center of the button and having in its edge at one side a hole through which the pin passes and having at a diametrical point a sheet-metal tongue punched out of the back-plate for retaining the pin-point, the loop of the pin-base being extended through the slot formed by punching out the tongue and turned inwardly to the center of the backing-plate and clamped or set tightly against the same.

654,523. EYEGLASSES. AUGUSTUS B. CRITZER, San Antonio, Tex., assignor to Critzer Brothers, same place. Filed March 13, 1900. Serial No. 8,486. (No model.)

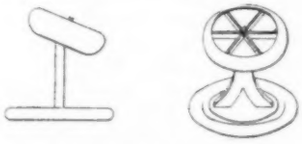
In an attachment for eyeglasses the combination of the journal, the anchor-bar, the bolt or shaft securing said bar to said journal, and the spring acting upon said bar to secure the same in any desired position.

DESIGN **32,979.** DISPLAY-STAND FOR CLOCKS. GEORGE LEHNER, Pittsburg, Pa.



Filed June 12, 1900. Serial No. 20,104. Term of patent 7 years.

DESIGN **32,980.** DISPLAY SHOW-CASE. JOSEPH G. HUTCHINSON, Attleboro, Mass.



Filed Nov. 13, 1899. Serial No. 736,883. Term of patent 3½ years.

DESIGN **32,984.** BADGE FRAME OR HOLDER. HENRY B. KEIPER, Lancaster, Pa., assignor to the Star Ball Retainer Company, same place and Jersey City, N. J. Filed June 26, 1900. Serial No. 21,691. Term of patent 14 years.

DESIGN **32,983.** BADGE. CHARLES M. DAYTON, Bowling Green, Ky. Filed June 25, 1900. Serial No. 21,575. Term of patent 3½ years.

DESIGN **32,987.** HANDLE FOR BUTTON-HOOKS OR SIMILAR ARTICLES. FRANK J. DIACONT, Providence, R. I., assignor to the Waite, Thresher Company, same place. Filed June 15, 1900. Serial No. 20,466. Term of patent 3½ years.

TRADE-MARK **34,950.** ABRADANT. THE CARBORUNDUM COMPANY, Niagara Falls, N. Y. Filed June 20, 1900.

Essential feature.—The letters "S i C." Used since 1894.

Omitted—Issue of July 17, 1900.

TRADE-MARK **34,901.** CERTAIN NAMED ART-METAL GOODS. BIPPART & Co., Newark, N. J. Filed June 15, 1900.

Essential feature.—The representation of a torch. Used since June 7, 1900.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued July 24, 1883.

281,688. LOCKET. C. R. HARRIS, Attleborough, Mass.

281,703. NECKTIE-HOLDER. D. E. LADD, Baltimore, Md., assignor of one-half to F. B. Hooper, same place.

281,757. DETACHABLE WATCH-ESCAPEMENT. FREDERICK FITT, Chaux-de-Fonds, Switzerland.

281,758. Full plate watch-movement. FREDERICK FITT, Chaux-de-Fonds, Switzerland.

281,853. ORNAMENTAL CHAIN. JOHN ETZENSPERGER, North Attleborough, Mass.

281,903. STYLOGRAPHIC PEN. JAMES MCKENZIE, Brooklyn, N. Y.

281,928. INLAID METAL-WORK FOR JEWELRY. JAMES ROTHSCHILD, Newark, N. J.

281,967. WATCH-MAKERS' TOOL. A. W. BUSH, Boulder, Col., assignor to C. W. Little, Denver, Col.

281,988. ORNAMENTAL CHAIN. FRANK FONTNEAU, North Attleborough, Mass., assignor to John Etzensperger, same place.

282,002. GLASSWARE. JOSEPH LOCKE, Somerville, assignor to W. L. Libbey, Newton, and E. D. Libbey, Boston, Mass.

Design issued July 25, 1893, for seven years.

22,643. SPOON. CARRIE P. TRUESDELL, Cleveland, Ohio.

W. H. BEDFORD,
22 Holborn Viaduct, London, England,
for many years buyer for RANDEL, BAREMORE & BILLINGS, is prepared to purchase and ship goods on commission, giving his clients the benefit of his twenty years' experience in buying Pearls, Diamonds and Precious Stones.

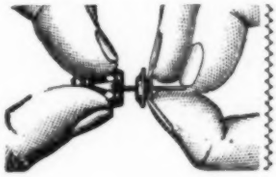
A. BADEL,
59 Rue des Archives, PARIS, France.
Cut Precious, Doublet and Imitation Stones.
NOVELTIES IN FANCY STONES, Set or Unset.
Drawings of real and imitation NEW JEWELS.
Agents for Wholesale Trade are Wanted.

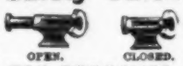
Bookhout Bros
Engravers on Wood
48 Maiden Lane and 35 Liberty St. New York.

THE CROHN PATENT SAFETY GUARD.

For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, 75c.; 14k., $1. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane.

..THE..
SWAN FOUNTAIN PEN.
Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.
W. W. STEWART, Inventor and Patentee.
A variety of Styles and Prices.
3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
2 Sizes Adjustable Feed Swans.
MABIE, TODD & BARD,
NEW YORK, CHICAGO AND LONDON.


THE WASHBURN
MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 14k. Rolled Plate and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York.

THE WASHBURN
Safety Catch

OPEN. CLOSED.
FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

Interviews with Progressive Retail Jewelers.

REPRESENTATIVE JEWELERS ANALYZE SOME OF THE FORCES THAT ACTUATED THEIR BUSINESS ALONG THE ROAD TO SUCCESS.

WHEN the representative of THE JEWELERS' CIRCULAR-WEEKLY called on Lambert Brothers, corner of 58th St. and Third Ave., New York, he found that the two brothers who constitute the firm, availing themselves of the heat and the Fourth, were out of town. But he was courteously received by Robert Lissauer, manager of the concern, and to him is indebted for this interview.

In answer to the first inquiry which was made, that gentleman replied:

"The business is now in its twenty-fourth year, having been founded in 1876, by Mr. August V. Lambert. Soon afterward he was joined by Mr. Robert Lambert, and still later by Mr. Henry V. Lambert, the firm name changing to its present one. Of the three Mr. Henry V. Lambert has since died. The development of the business was steady though not great, until advertising was begun. This was about 1882, and immediately there followed an impetus. In fact, the growth ever since has been all that we could have desired, and to-day I think it will be conceded that Lambert Brothers is one of the few retail jewelry houses which have made a national name."

"Mr. Lissauer, what constitutes your line?"

"I think we would be classified as retail and manufacturing jewelers strictly. Nevertheless, in addition we carry a full line of optical wares and it is safe to say that we are among the largest retailers of medals and badges in the country. Indeed, in this line we are manufacturers, and you would be not a little surprised to see how many retail jewelers from everywhere we have on our books in this trade. Of course you need scarcely be told that we do repairing of all kinds. I shall take pleasure in showing you through this building, which will give you a better conception of our capacity." Thereupon Mr. Lissauer led the writer up a staircase into a full fledged factory. The importance of this plant will be recognized when it is stated that it takes two clerks to keep tab on everything in work and in stock in the shop. There is a separate clock department, a shipping room, and all the other accessories of a factory. I shall be pardoned if my descriptions are not technically correct, for, of course, I am but a rank layman. At any rate the firm carry 48 to 50 employes on the pay-roll all the year round, and of course the minority is in the warerooms plus the office."

Returning to Mr. Lissauer's desk—the business is very cramped for space, and every square inch is utilized to its utmost—we resumed talk. Said Mr. Lissauer, whom the writer permits to tell his story in his own way, as more interesting than if interspersed with conventional queries:

"As I look back on our early advertising, I note how primitive it was. Our very first venture was Christmas cards. How crude they look to me to-day! But we struck the right gait in part from the first. For among other things we chose the daily newspapers. These we have used ever since. When we first contemplated mail orders—oh, yes, we have a great mail order department, and I'll tell you all about it in a moment—we advertised in a weekly published by P. F. Collier. In a short time we were overwhelmed by orders. Positively swamped by them. We found this to be the case whenever we went into magazines also. So we gave up that kind of advertising altogether."

"Well, but——"

"I know what you're going to say. No, we could not regulate this matter satisfactorily and continue to advertise. About when we gave up Collier's we took up cataloguing, and we have continued that to our satisfaction. Our first catalogue was a 16-page one, and we distributed it locally, mainly by hand. Results were satisfactory. Now we have a 72-page one, besides an additional 24-page medal and badge catalogue, send both to large lists, and have built up an enormous trade. This penetrates every section of our country, and a very fair proportion of the outside world. As a consequence we receive orders from a great many foreign points. We also have a third catalogue—one of clocks."

"Where do you carry mail order stock?"

"Right in these warerooms. You see prices are the same, goods are plainly marked, and so we make no distinctions."

"Your stock must be enormous, then."

"Reach your own conclusions. Another interesting fact I am reminded of is our clock advertising. A moment ago you saw me turn to my telephone." The fact is that the entire interview was taken under difficulties, Mr. Lissauer having been called away a dozen times. "That was a call from North Beach for one of these advertising clocks. These are excellent, therefore expensive time-keepers—they have to be accurate or they'd do us harm, and they have our name imprinted on them. There are more than 1,200 of them already distributed in all sections of Greater New York, and we believe, though of course it might be difficult to prove it, that they are doing us good. We are the only concern who have kept this scheme up. Do you know we have one man whose entire work it is to look after these clocks?"

"Do you do elaborate window dressing, Mr. Lissauer?"

"I think our windows are effectively dressed, even if not as beautifully as some others. The rationale of this is the value of the goods in these windows. Many jewelry houses make a superb exhibition which is extremely attenuated. You might say that we keep ours in barbaric profusion, the idea being to impress the multitude with the enormous value there concentered. We actually sometimes have in our windows goods to the value of more than many jewelers have in their entire stocks."

"Your employes as a rule remain with you a long while?"

"Yes. We try to catch them young and train them into the business. We attach them to us by conceding liberally in all respects. They know they have our confidence—it has seldom been misplaced—and knowing this they always work for our interest."

"Are all your salespeople males?"

"Yes, but we have some young ladies in the offices and in the factory."

"As to the policy of your business——"

"Honest goods, honest prices, honest dealing. Every article which goes out carries our guarantee—that it is exactly as represented, or that we will keep it in repair, or whatever may be agreed. We aim to carry a popular stock; a stock from which the largest proportion of the population can select what they may desire. It is our constant endeavor to carry goods which will never remain on our shelves, goods which will 'go,' to make place for others of the same characteristic. Another thing. We never 'value' goods. By that I mean that we never appraise the price or worth of goods which strangers bring in to us. You know many people walk into a jewelry store and ask the jeweler to give them the worth of a watch or a precious stone, or other piece they may have on. We never will tell them, because we may be apt to do a competitor, or even ourselves harm."

"Do the department stores harm you?"

"They don't worry us. We do not feel their competition. And in fact we undersell them. People do not have to pay us more because we deal in an exclusive line. On the contrary, that enables us to sell at

ING and HINTS to JEWELERS

a lower price."

"Have you a special entry for the salesmen you buy goods from?"

"No; they come in by the main and only door. We strain ourselves always to treat them courteously. But we have tried and, indeed, make it a practice to have them bring their samples by appointment. So their first calls are usually empty handed. We find this works well."

Mr. Lissauer casually remarked that he was glad I had struck them in the dull season. When I showed surprise, he in his turn seemed to suppress similar astonishment, expressively adding, "You ought to spend an hour with us between Thanksgiving Day and Christmas."

EMANATIONS FROM "BRAINS."

CUSTOMERS may want to buy cheap goods, but a merchant should influence them to buy only the good. Cheap goods will hurt a merchant's trade, and a customer will not be perfectly content with a cheap purchase.

Every good announcement a merchant gets out places him nearer the tape in the race for business superiority.

Success generally casts its shadows before, and they take the form of good newspaper advertisements.

A good advertisement helps to make a competitor's store look like a Summer resort on a rainy day.

A store thrives on good advertising. Advertisements form its most nourishing food.

A store's reputation is as valuable as that of a woman.

CLEANING SHOP-WORN SILVER WARE

SILVER articles which have become unsightly in the show window are restored to their previous nice appearance by washing them clean and painting them, after the drying, with calcined bartshorn powder moistened with spirit of wine. When the resulting thin coating has dried, rub the article bright with a woolen cloth.

While a person has the right to use his own name for legitimate business purposes, although injury may incidentally result from such use, yet he will not be permitted to use it in a manner to commit a fraud upon purchasers and to palm off his wares as those of another.

Where an employe who had agreed to work faithfully for his employers' interest endeavored secretly to examine their books, to which he had no right of access, such act was a breach of his contract, and his employers acting in good faith were entitled to discharge him and discontinue his wages.

ADVICE AND CRITICISM ON RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed some weeks. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

THE three advertisements here reproduced are good to a greater or lesser extent, each in its own way. The advertising of wedding jewelry is always in place, though in some seasons more than in others. The catchline in Mr. Zook's ad., "Wedding Necessities," is particularly

CUT OF GROUP OF RINGS.

Wedding Necessities.

The bride and the ring. Get the bride where you will, the ring should come from the collection we have here.

Few stocks contain such a pleasing assortment of SINGLE and COMBINATION STONE WEDDING and ENGAGEMENT RINGS, and certainly at no other place are they obtainable at smaller prices than at

ZOOK'S, 101 North Queen Street.

Birthstone for July—Ruby.

striking, while the rest of the ad. is forcible. Mr. Zook might have worked in the name of the city, Lancaster, Pa., without detracting from the ad., but, on the contrary, lending value to it.

Of the three ads. that of Mr. Johnson is much the best. It attractively brings to the eye of the public a class of articles that is popular and the prices quoted undoubtedly meet, if they don't go one better, those of the big stores.

Mr. Rollman's ad. originally contained a picture, but as it was poorly printed, it served little purpose. The public undoubtedly read such doggerel as is contained in this ad. While the versification halts, this fault is compensated for by the strong point made by the verses and by the fact that the verses are a variation of a universally known doggerel.

Dickory, Dickory, Dock,
The hands go round the clock.
At half-past twelve they're clearly seen,
But misty get by three fifteen.
They both at six o'clock are trim,
At nine one's bright and th' other dim.
Dickory, Dickory, Dock,
What is wrong with the clock?
Your eyes are wrong, the clock's all right,
'Tis a homely test of crocked sight.

The ability to see clearly lines in one direction, while seen but dimly in another, is an unfailing sign of astigmatism, one of the most serious forms of eye trouble, and a competent optician should be consulted at once.

Wm. H. Rollman will fit your eyes perfectly and guarantee satisfaction.

Do not forget that the most popular place in town, and where you are always sure of getting the best goods at the lowest prices is

ROLLMAN'S JEWELRY AND STATIONERY STORE.

Everything in the jewelry, optical and stationery line always on hand.

W. H. ROLLMAN,

No. 30 Main Street, - - Mifflintown, Pa.

ROBERT B. JOHNSON, Jeweler.

You will find extra values in Ladies' Brooches and Stick Pins. Whole new stock, 25c., 50c., 75c. and $1.00. NETHERSOLE BRACELETS, sterling silver, $1.00 each.

Handsome Patterns.

663 MAIN STREET, Waltham.

THE GENUINE ARE LABELED

FRANCE.

BEWARE OF IMITATIONS.

ASK YOUR JOBBER FOR THEM.

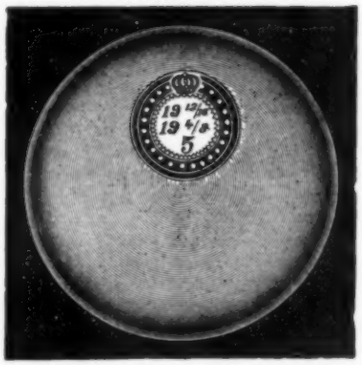
SUSSFELD, LORSCH & CO.,

LORSCH BUILDING,

37-39 MAIDEN LANE, NEW YORK.

21 RUE DE L'ECHIQUIER, PARIS.

The TRUE BLUE BEADED LABEL Watch Glasses.



ESTABLISHED 1879.

FOR THE JEWELRY TRADE

Louis W. Hraba

Manufacturer of

Artistic Leather Goods.

29 East 19. St. New York.

Horological Department,

BRADLEY POLYTECHNIC INSTITUTE,

PEORIA, ILLINOIS.

Largest and Best Watch School in America.

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. (Formerly Parsons' Horological Institute.)

Tuition reasonable. Board and rooms near school at moderate rates.

For catalogue and information, address,

Horological Department, Bradley Institute,

PEORIA, ILLINOIS.

JACOT & SON, IMPORTERS.

STELLA AND IDEAL MUSIC BOXES.

89 UNION SQUARE, - N. Y.

WATCHES OF PRECISION.

MATHEY BROS., MATHEZ & CO.,

MANUFACTURERS AND IMPORTERS OF

Superior Plain and Complicated

WATCHES AND MOVEMENTS.

Small Lever Watches a Specialty.

WATCHES DEMAGNETIZED.

10 SIZE MOVEMENTS. BRASSUS, SWITZERLAND. 21 & 23 MAIDEN LANE, N. Y. 10 SIZE SPLITS.

HEADQUARTERS FOR JEWELERS' AND SILVERSMITHS'

MACHINERY

DROP PRESSES, FOOT PRESSES, SCREW PRESSES, POWER PRESSES, ROLLING MILLS.

WESTERN OFFICE, MERCANTILE BANK BLDG., CLEVELAND, OHIO.

MOSSBERG & GRANVILLE MFG. CO., PROVIDENCE, R. I.

NEW YORK OFFICE, 126 LIBERTY ST.

PRACTICAL COURSE IN ADJUSTING.

COMPRISING

a review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

ELUCIDATED AND DEMONSTRATED BY

original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate and leading to correct remedies.

BY THEO. GRIBI.

Copyright by Theo. Gribi; assigned to THE JEWELERS' CIRCULAR PUB. CO.

[COMMENCED IN ISSUE OF FEB. 1, 1899. PART XXXIX.]

CHAPTER IV.

(Continuation of Orderly Proceeding with the Work.)

For the convenience of making changes in the location of the screws on the balance and keeping a record of them, I have adopted a system of numbering the screw holes, commencing with the one opposite the arm and denoting it by 0, the next one on the rim by 1, the next by 2, 3, 4, etc., the highest number denoting the hole at the end of the rim near the cut. One numeration covers both halves of the balance rim, and in noting the changes made in the record the symbols used embrace both, as always the same changes are made in both. To illustrate, and to suggest a formula for the reader's use, I will give a copy of an example in my practice:

This is from the record of a new watch that had never been adjusted:

				Rate.	Difference in the high temperature.
"April 12,	11.30	A. M.,	set to	+ 0.	
" " 13,	12	Noon,	temp. 62°	— 12.4 sec.	—12.4
" " 14,	12.30	P. M.,	" 95°	— 56. "	— 43.6 — 31.2
			(8—7)	(14—11)	

This means that the watch, having been wound and set to correct time on April 13, had gained by the next day 12.4 seconds in a temperature of 62° F., which latter was the mean of the readings by a maximum and minimum thermometer. Then the watch was simply wound and put into the oven, when, on comparing it again on the 14th, it proved to be 56 seconds fast, having gained 43.6 seconds in a temperature of 95°. The rate of the watch in the temperature of 62°, subtracted from its rate in the temperature of 95°, gives a gain in the latter of 31.2 seconds, the small difference in the time of the comparisons not being taken note of.

In order to avoid error and secure facility of inspection and comparison of results, the result should be carried out as in the formula—*i. e.*, it should always be stated in the same temperature, as in the above,—31.2, instead of + 31.2; for, if we should state it in the latter form, although perfectly correct, or if we should state the result sometimes in the high temperature and sometimes in the low, in which latter case the above result would have to be written + 31.2, it might lead to confusion and mistakes in making changes in the position of the screws. It is, therefore, wise to acquire the habit of stating the result in the same temperature always.

The symbols in brackets [8—7] [14—11] indicate the changes I made in the position of the screws, and mean that I have moved the screw that was in the eighth hole to the seventh, and that which was in the fourteenth to the eleventh hole, on either side of the rim, of course. The sign between the figures has no algebraical meaning, but is simply an abbreviation, arbitrarily adopted for the word "to."

It will be seen that I moved two of the screws on each side from the cut end of the rim towards the arm. As the watch was gaining in the high temperature, in which the rim of the balance contracts, and the cut end approaches the center, it showed that the weight was too far beyond the point b, (14, Fig. 25,) where it had too much effect, hence the necessity of moving the screws back. The subsequent tests will now be plain. They are as follows:

"April 16,	1	P. M.,	set to	+ 0.	
" " 17,	1	"	temp. 68°	— 30. sec.	— 30.
" " 18,	1	"	" 95°	— 82.4 "	— 52.4 — 22.4 sec.
"			(10 — 2)		
" " 19,	12	Noon,	set to	+ 0.	
" " 20,	12	"	temp. 68°	— 28. sec.	— 28.
" " 21,	12	"	" 95°	— 57. "	— 29. — 1. sec.
"			(6 — 3)		
" " 24,	12.50	P. M.,	set to	+ 0.	
" " 25,	1	"	temp. 69°	— 12.2 sec.	— 12.2
" " 26,	1	"	" 95°	— 16.4 "	— 4.2 + 8. "

Hitherto I had moved the screws from the cut end of the rim towards the arm; but the last change proved to be too much, inasmuch as the rate in the high temperature was now slower than in the low by 8 seconds. I therefore made the following change:

(4—5)

and the result was:

"April 26,	2	P. M.,	set to	+ 0.	
" " 27,	1.45	"	temp. 69°	— 9.2 sec.	— 9.2
" " 28,	2	"	" 95°	— 19. "	— 9.8 — 0.6 sec.

At this I allowed it to pass.

Now, this example and the previous one in isochronism and position adjustment furnishes a sample of a record to be kept. But this record may be interspersed, not only with the notation of changes, but with any notes, remarks or reflections that may be cogent to the work in hand, or that may embody and preserve the experience we have gained. In that way we can make it not only interesting but exceedingly valuable in an educational sense. I have, in this way, kept the records of hundreds of watches that have passed through my hands, the history of all of which I can retrace by referring to them. Nay, during a period of ten years in factories, thousands of watches have passed through my hands for adjustment to temperature, the records of all of which I have kept in the above way and can be referred to.

(To be continued.)

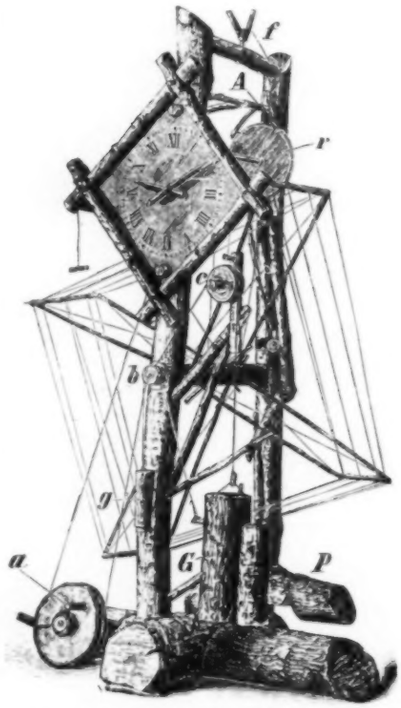
Rustic Clock.

[*Revue Chronométrique.*]

THE clock here represented possesses the necessary organs, notwithstanding their simplicity. Two small logs of firewood, fastened crosswise, constitute the base, and two upright sticks, solidly connected at top and bottom, serve for the reception of the arbors.

The mechanism consists of a motor weight, a four armed wheel, an escapement rack, a pendulum, and two pulleys, one of which has a crank and handle for winding. A dial and hands, with the dial work, complete the ensemble. All is of wood, except the wheel range of the rack, which is of metal. The motor weight is suspended from the drum of the four armed wheel, which occupies the central part of the clock. The force is transmitted to the pendulum and the motion work by a wire four and a half meters in length, rolled on one hand on the arbor of the rack, and on the other attached to one of the arms of the wheel, as shown in the illustrations.

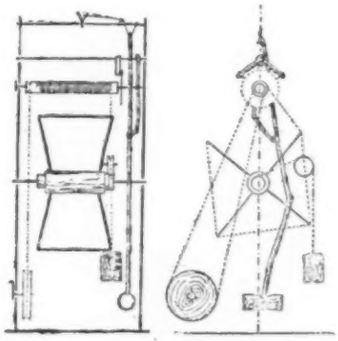
The pendulum is attached to a wire, of which the length is regulated by means of a pin seen at the top of the frame. The winding is effected by means of a pulley placed at the lower part of the construction and connected with the axis of the escapement wheel by an endless wire. The motion work is operated with the aid of a pinion of three leaves acting on a cannon pinion of 72 teeth, which revolves once an hour. This pinion is on the arbor of the escapement rack, so that the latter makes 24 revolutions an hour; as it has 120 teeth, the virtual length of the



GENERAL VIEW OF RUSTIC CLOCK.

pendulum is about 30.6 centimeters. The wheel revolves once in four hours. The motor weight, of 400 grammes, has a fall of 20 centimeters.

This clock was constructed by M. Boulat, clockmaker, Coutances, Department of Manche, for the purpose of having a curious piece of horology on show on his premises, rather than a clock of precision. Yet, notwithstanding its rusticity,



MECHANISM OF RUSTIC CLOCK.

it seems to conduct itself with much regularity and reflects credit on the mechanical skill of its author.

Charles Potter, Columbus, Ind., has a very old silver bull's eye watch. The date of its manufacture is uncertain, but it has a small ticket in the back showing that it was repaired in Dublin, Ireland, in 1690, and again in Philadelphia, in 1726.

MAGNIFICENT NEW LINE OF "CROWN" AND "LION" FILLED CASES NOW READY.

On the threshold of a Fall season of great promise we take pleasure in announcing to the trade a complete

NEW FALL LINE OF

"CROWN" AND "LION"

FILLED CASES.

The new styles are triumphs of filled case manufacture, their striking beauty of shape, grace of outline and rich finish being especially impressive. Make sure in your own interest to see these cases and compare them with others before purchasing your Fall case stock.

CROWN 14k.

Trade-Mark.
Guaranteed for Twenty-five Years.

FOR SALE BY ALL LEADING JOBBERS.

LION 10k.

WARRANTED

Trade-Mark.
Guaranteed for Twenty Years.

Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 2,250 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silver ware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

NEW YORK, July 25, 1900.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you give us the name and address of the manufacturer of the cuff buttons bearing the enclosed trade-mark? Yours truly,

ALEX. A. MASHINOUK.

ANSWER:—The Watson & Newell Co., Attleboro, Mass., New York office, 200

Broadway. See page 19 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

LA PLATA, Mo., July 25, 1900.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Please advise me who are the manufacturers of chains stamped

R. S. & CO.

also

F. & C.

and oblige, Respectfully,

E. B. DABNEY.

ANSWER:—We do not know of any chain manufacturer using the initials R. S. & Co. R. F. Simmons Co. use the initials R. F. S. & Co. The stamp F. & C. is used by Fontneau & Cook, Attleboro Falls, Mass.

INDIANAPOLIS, Ind., July 11, 1900.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

I have a set of dessert table spoons marked as follows on each handle:

3 J. D. & S. in old English and a cornet. I cannot find it in Trade-Marks at all. An early reply will be greatly appreciated. I remain

Yours respectfully, LOU R. MAUZY.

ANSWER:—The spoons referred to were made by Jas. Dixon & Sons, Sheffield, Eng., and are of electro plate. Their mark was published in a series of articles on the marks of English silversmiths, published in this journal last year.

VAN WERT, O., June 26, 1900.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you please answer in your paper whose trade-mark is this? I have a watch case which I

think is solid gold with only this stamp in it. I have looked through "Trade-Marks," but fail to find it. Yours truly,

CHAS. J. SCHOLLER,
Care of J. D. Rowland.

ANSWER:—We have been unable to trace this trade-mark. The mark approaching nearest in appearance is that of the Crescent Watch Case Co., page 74, of "Trade-Marks of the Jewelry and Kindred Trades."

ROY

TRADE-MARK REGISTERED.

Have you seen our Appliqué and Repoussé styles, pronounced by a connoisseur as worthy of any window display of the Rue de la Paix? We are distributing them to the Jobbing trade.

Roy Watch Case Co.,

NEW YORK.

Our Hand-made Cases

are constructed in the old reliable way, which is a pride to the Manufacturer, Dealer and Wearer.

STAMPED. TRADE MARK 18 K. — ALL CASES BEARING THIS MARK, ARE HAND-MADE. — STAMPED. TRADE MARK 14 K.

Manufactured by **DUBOIS WATCH CASE CO.,**

Makers of SOLID GOLD CASES,

21 and 23 Maiden Lane, New York.

TRADE CAMM W.C.CO MARK.

THE CAMM WATCH CASE CO., 23 Maiden Lane, New York City.

MAKERS OF

Fine Solid Gold Watch Cases.

Our 14k. Solid Gold Watch Cases are equal in color to the richest 18k.

No Bath, No Acid Coloring. All Leading Watch Jobbers carry our goods in stock.

THE FALL CAMPAIGN

of every jeweler should be opened with a complete line of . . . .

Bates & Bacon Gold-Filled Watch Cases

BATES & BACON,

11 JOHN STREET, NEW YORK. 103 STATE STREET, CHICAGO.

MERCANTILE FOUNTAIN PENS. NONE BETTER!

AIKIN, LAMBERT & CO.,
19 Maiden Lane, New York.

Manufacturers and Exporters,
GOLD PENS, PENCILS, Etc.
General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

JOBBERS IN
AIKIN-LAMBERT JEWELRY CO.
Watches, Jewelry, Chains, Novelties, &c.
LATEST DESIGNS. LOWEST PRICES.
19 MAIDEN LANE, NEW YORK.

IMPORTERS OF
DIAMONDS

WOOD & HUGHES,
Sterling Silverware Manufacturers,
FINE PLATED WARE.
No. 24 John Street, - New York.

Ithaca Calendar Clock Co.,
ITHACA, N. Y.
PERPETUAL CALENDAR CLOCKS.
STANDING HALL CLOCKS. . . .
AUTOMATIC ADVERTISING CLOCKS.
NEW CATALOGUE MAILED ON APPLICATION

ROLLED PLATED GOODS
OF EXTRA QUALITY.
SILK-MOUNTED VESTS, FOBS, BUTTONS.
WALTER E. HAYWARD, Attleboro, Mass.

H. M. RICH & CO.,
Jewelry Auctioneers,
7 and 9 Franklin St.,
BOSTON, MASS.

WOOD ENGRAVINGS.

THE LEDOS MFG. CO.,
MANUFACTURERS OF
Watch Case Materials.
Crowns, Pendants, Bows, Solders, Springs, Findings, Etc.,
34-36 PEARL ST., NEWARK, N. J.

Knitted Beaded Bags.

WE HAVE A CHOICE LINE OF THESE GOODS, ALL FINISHED IN BEST POSSIBLE MANNER.

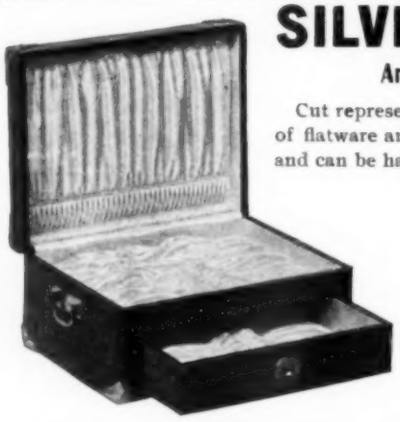
C. F. RUMPP & SONS, Established 1850.
FINE LEATHER GOODS,
Fifth and Cherry Streets,
PHILADELPHIA.

New York Salesroom, 621 Broadway.

Send for Catalogue.

SILVERWARE CHESTS

Another one of our SPECIALTIES.



Cut represents chest for 24 pieces of flatware or 12 pieces of flatware and 4 fancy pieces, both popular combinations, and can be had in any color wood.

Send for prices on special combinations.

S. VALFER. L. WEIL.

S. VALFER & CO.,
Manufacturers of
Jewelry and Silverware Boxes, Trays, Chests, etc.,
33 Maiden Lane, New York.

Send for Catalogue.

TECHNICAL INSTITUTE FOR AMERICAN OPTICIANS.
SCIENTIFIC COURSE FOR PRACTICAL MEN AND WOMEN.

DIOPTOMETRY.
- (a) Objective.
  1. Ophthalmoscopy.
  2. Skiascopy.
  3. Ophthalmometry.
- (b) Subjective.
  1. Binocular vision—Phorometry.
  2. Peripheral vision—Perimetry.
  3. Central vision—Refractometry.

"Eye Defects," bound in muslin, $1.00.

For terms and important particulars, write to R. H. KNOWLES, M. D., No. 11 John St., New York City.

An Artistic Bronze.

ONE of the most interesting and beautiful bronzes recently imported into this country is the armed "Cossack," illustrated herewith and now on exhibition at the warerooms of Tiffany & Co., New York. This piece is unique, being the only one of the subject in this country, and will probably be installed in one of the State museums. It is not large, but it is so perfectly modeled as to call forth enthusiastic praise from experts in sculpture. The figure is that of a Cossack of southern Russia, and action is depicted in almost every line of the man and his steed. At the base, in Russian, is inscribed the words of Twetoslaw, in the year 970, while on the road to Zargard, a free translation of which would read: "Let us not dishonor Russian soil, rather die than live in disgrace."

THE "COSSACK," A SPECIMEN OF ARTISTIC BRONZE WORKING.

Costly Eardrops.

THE most costly ear pendants in the world, perhaps, are those valued at $175,000, in the possession of the princely Metternich family, at Vienna. At one time Du Barry, the mistress of Louis XV., owned these jewels. This woman had them offered to Queen Marie Antoinette for the favor of being again received by the latter at court. After the Queen had indignantly resented this demand, the mistress of the King presented the ear pendants to her waiting woman with the words: "Your ears are just as worthy of the diamonds as that Austrian woman."

THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NOVEL LINE OF ITALIAN POTTERY.

ONE of the most attractive and novel lines which now grace the counters of Chas. Ahrenfeldt & Son's warerooms, 50 Murray St., New York, is a collection of Italian ware in the latest effect in pottery decoration, namely, the sessionistic. This ware, which is the product of R. Passarin and is controlled exclusively by this house, shows, as in the preceding lines of the same manufacturer a perfection in figure decoration that is hardly ever seen in other Italian products. The poster effects which Mr. Passarin has now put on his ware are in absolute harmony with the peculiar style of his decoration and the original colorings which he uses. A very wide variety of subjects is shown both in heads and figures while on a number of plaques are some monochrome effects in black on white and white on yellow that are distinctly unique in wares of this kind. The greater number of articles shown in this line are, as usual, vases and urns in various shapes and sizes.

MERIDEN CUT GLASS ON DISPLAY.

THE Meriden Cut Glass Co., now controlled by the International Silver Co., have opened a temporary salesroom in New York, at 11 Dey St., where a full and extensive line of their products in glass ware is being exhibited to buyers. A number of new and pleasing effects in glass cutting are here to be found, especially in vases and bowls, which are the articles which predominate in this assortment. Bowls of large size, plain and footed, as well as large punch sets are a special feature in this display, while another prominent line consists of large vases, both in white and colored glass, the latter being principally green or ruby. Among the sets will be found a variety of cordial, claret, whisky and water sets, with various shaped decanters and glasses, each coming with a silver plated tray. These New York salesrooms are now in charge of W. R. Eliot, as manager.

THE RAMBLER.

AUG 2 1900

WORKSHOP NOTES.

To Bronze Tin.—The pieces are well washed and all grease removed, next plunged into a solution of copperas (green vitriol) 1 part, sulphate 1 part, water 20 parts. When dry they are plunged again into a bath composed of verdigris 4 parts, dissolved in distilled wine vinegar 11 parts. Wash, dry and polish with English red.

To Harden Steel. — Below is the composition of an excellent ointment for hardening steel which cannot be hardened by any other means: Dissolve quicksilver in nitric acid, mix with it finely powdered charcoal, then incorporate this mixture well with lard. This composition also has the advantage of restoring to the steel the carbon it has lost and gives it an extraordinary degree of hardness.

Alloy for Soldering Glass.— Same is composed of tin 95 parts, copper 5 parts, lead or zinc 0.5 to 1 part. Fuse the tin, and add to it the molten copper by stirring with a wooden stirrer; next granulate the alloy by dropping it from a distance and in small quantities into a bucket of water. Then remelt it and shape into sticks. This alloy melts at 136° Cent. The addition of zinc or lead is made to increase, more or less, the hardness and the fusibility.

Cleaning Aluminium Articles. — The cleaning of aluminium is accomplished by the following means: 1. To free it from dirt and greasy substance, it is immersed in a concentrated solution of potash, then in benzine. 2. Next, plunge it into a mixture of 2 parts of nitric acid and 1 part of water. 3. Finally, keep it, for some time, in a mixture of equal parts of water and vinegar. 4. Wash the metal in pure water and dry in hot saw dust. To polish aluminium, rub it with red stuff and a chamois leather; and to impart brilliancy, rub with red stuff and an emulsion of equal parts of olive oil and rum.

To Bronze Copper Articles; Bronzes with Black Ground.— When it is desired to impart a dark coating of bronze, either antique green or black or even brown, one may put on the first coat, that is to say, the ground, by dipping the object in pure nitric acid. It is self-understood that the piece must not remain in the acid. Almost always, this first bath gives a dark shade, sometimes gray, according to the length of time of the pickling, which often suffices for the ground of the bronzing. Then, either with graphite stirred in alcohol, or with graphite and sanguine, mixed likewise in alcohol, all the desired shades are obtained. One may also employ graphite and sanguine with size, either strong glue or "colle de Flandre" (Flanders glue), according to the articles to be treated. But, when bronzing is done with water, as in the case of using size, it is necessary to cover it, when dry, with a preservative varnish prepared either with alcohol or with turps and as fluid as possible. To obtain an oak shade, put into a liter of strong vinegar: sal-ammoniac 1 part, liquid ammonia 1 part, powdered sanguine 4 parts. Agitate the composition diligently and leave alone for about 48 hours. The mixture should be stirred before use. Brush to spread the composition and to dry; next go over it with wax or a preservative varnish. It is essential that all articles to be bronzed must previously be dipped so as to be clean, and passed through aquafortis; dry before applying the bronze.

PARALYZED THE JEWELER.

While Mrs. John Staup was in town [Blissfield, Mich.] the other day she saw some nice gold filled watches and began to look them over. She allowed that she would like to present the children each with one. The dealer handed out four or five, but she hardly seemed satisfied, and he put out the whole stock. Mrs. Staub looked them over carefully, priced each, and began laying them aside. After she had laid aside five or six, the dealer, with a wearied look, began placing them carefully back in the showcase, when she looked up and said: "Aren't they for sale?" He allowed that they were, and she directed him to hand them out, and, finally, when she had chosen seven, told him they would do, pulled out her wallet and paid for them.

"For Lord's sake, madam, are these all for your own children?" asked the dealer.

"Why, certainly," was the cheerful reply, "all who are old enough to carry a watch."

And then he packed the jewelry and sent in an order for a new stock.—Detroit *News*.

An agent with general powers has authority to constitute another person his servant for the purpose of doing an act or acts, the performance of which does not involve the exercise of discretion.

NOT ONLY Letter Engraving, BUT ALSO Ornamental Work, IS DONE ON THE Eaton-Engle Engraving Machine.

The combination bird border here shown gives some idea of the beauty of the work. Script, Old English, Gothic, Fancy Letters, Monograms, Landscapes—anything can be engraved on our machine. **It's a winner!** Fully illustrated and described in our New Catalog. Sample of work free. Write to us now and let us tell you all about it at our expense. Mention this paper.

EATON & GLOVER CO., 87 Nassau Street, New York.

Perfection ...IN... PEARL PENDANT MOUNTINGS.

L. ADLER & SON,
49 Maiden Lane,
NEW YORK.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854. MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.
Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings

GARREAUD & GRISER,
48 & 70 Nassau St., New York.
LAPIDARIES. PRECIOUS STONES.
GEMS in Unique Cuttings.

"GOLF" EYE GLASSES"
THEY FIT AND STAY ON

Order a Sample Frame, - 30c.
Or a Pair Sample Clips, - 10c.
L. W. LEVY & CO.,
Successors to Levy, Dreyfus & Co.
194 Broadway, New York.
Optical Prescriptions.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,
Manufacturer of
Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom,
194 BROADWAY,
NEW YORK.

SEND FOR PRICE-LIST.

.. THE LATEST ..

PARISIAN NOVELTIES

For the Fall Season.

THE VERY LATEST FADS IN JEWELRY.

Do Not Fail to See Our Tempting Novelties.

WE ARE THE MANUFACTURERS OF

ACME BUTTONS and EIFFEL CHAINS.

S. & B. LEDERER CO.,

NEW YORK OFFICE:
11 John Street.

PROVIDENCE, R. I.

CHICAGO OFFICE:
131 Wabash Ave.

Established 1867.

GEO. E. HOOPER,

Jewelers' Auctioneer,

22 Hanover Street, also
Room 83, Jewelers' Building,
BOSTON.

CASH PAID FOR STOCKS IN STORES.

THE BASSETT JEWELRY CO.,

Fine Gold-Filled Chains,
Lockets and Gold Jewelry,

PROVIDENCE, R. I.

CRUCIBLES.

Jewelers' Supplies,
Etc.

Established 1850.

J. & H. BERGE,
95 John Street,
NEW YORK.

"THE ONLY WAY."

"BY USING OUR GOODS, YOUR GOODS WILL SELL."

BLUE RIBBON HORSE HEADS

. . AND . .

THE BEST HORSE SHOES MADE.

BUCKLES. CONTINUOUS STRIP STOCK.
PURSE TOPS. EBONY MOUNTS.
SETTINGS. PIN STEMS, ETC.

HEIMBERGER & LIND,

158 PINE STREET,

ROOM 20, - - - - - - - PROVIDENCE, R. I.

CHAS. F. WOOD & CO., DIAMONDS

1 MAIDEN LANE, NEW YORK. IMPORTERS AND CUTTERS.

DIAMONDS.

LARGE ASSORTMENTS.
DESIRABLE SIZES.
ATTRACTIVE PRICES.

R., L. & M. FRIEDLANDER,
30 MAIDEN LANE, N. Y.
97 HATTON GARDEN, LONDON.

HALL CLOCKS.

Elliott's Celebrated Tubular Chimes.

Harris & Harrington,
32 & 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. ELLIOTT & CO., LONDON.

L. LELONG & BRO.,

Gold and Silver Refiners, Assayers and Sweep Smelters,
S. W. Cor. Halsey and Marshall Sts., NEWARK, N. J.
Prompt attention given to Gold and Silver Bullion.
SMELTING FOR THE TRADE.

ALEXANDER H. REVELL & CO.,

431 to 437 FIFTH AVENUE, CHICAGO. 253 BROADWAY, NEW YORK.

The latest improved Dust-Tight Counter Cases.

We make a Patented ALL GLASS Counter Case.
The latest and best in the market

FIXTURES FITTED FOR ELECTRIC LIGHTING IF DESIRED.

Give Us a Call.

Latest improved Dust-Tight Wall Cases and all kinds of Jewelers' Fixtures.

LOUIS KAHN. MOSES KAHN. SAML. H. LEVY.

L. & M. KAHN & Co.,

Importers and Cutters of

DIAMONDS.

NEW YORK: 172 Broadway. CUTTING WORKS: Cor. Beekman and Pearl Sts. AMSTERDAM: 10 Tulp Straat.

Established 1866. Telephone, 1042.

GEO. M. BAKER, GOLD AND SILVER REFINER AND SWEEP SMELTER. . .
Office—91 Page St. Works 77-85 Page St.,
PROVIDENCE, R. I.

We handle Bullion, Plate Clippings, Shearings, Filings, Silver Chloride, Etc., in the shortest time compatible with good results.

HENRY E. OPPENHEIMER & CO., SAPPHIRES.
HENRY E. OPPENHEIMER & CO., SAPPHIRES.
HENRY E. OPPENHEIMER & CO., SAPPHIRES.
HENRY E. OPPENHEIMER & CO., SAPPHIRES.
HENRY E. OPPENHEIMER & CO., SAPPHIRES.

THE IMPROVED SEAMLESS WIRE CO.,

95 Pine St., Providence, R. I.

Manufacturers of Seamless Gold-Filled Wire, Seamless Solid Gold and Silver Wire, Square and Fancy Wires, Seamless Tubing in Gold, Gold Plate, Silver and Brass. Flat Stock in all karats and qualities.

ALBERT LORSCH. Telephone Call, 2142 John. ALFRED KROWER.

ALBERT LORSCH & Co.,

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK. 167 WEYBOSSET STREET, PROVIDENCE, R. I.

OPALS All Sizes, Shapes and Qualities.

Arnstein Bros. & Co. IMPORTERS AND CUTTERS OF Diamonds 65 Nassau St. Cor. John. NEW YORK.

DIAMONDS; Gauge, Plunger & Hammer; FINE MOUNTED GOODS. P.O. BOX 2466. NEW YORK.